

Fact Sheet

Cementir Holding is an Italian multinational company specialised in the production and distribution of grey and white cement, ready-mixed concrete, aggregates and concrete products. It is also active in the management of urban and industrial waste.

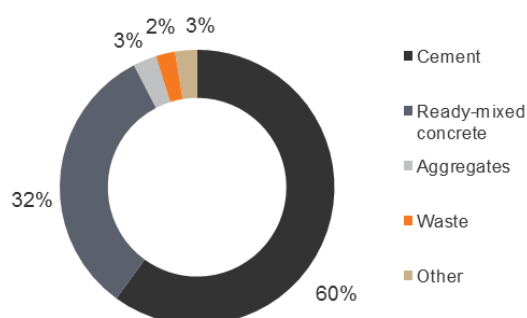
The Company was formed in Italy in 1947 and is part of the Caltagirone Group. It has been listed on the Milan Stock Exchange since 1955 and is currently in the STAR segment.

Over the years the Cementir Group has grown through major investments and acquisitions throughout the world, becoming the absolute leader in the white cement, with production sites in Denmark, Egypt, Malaysia, China and the US. The Cementir Group is the only cement manufacturer in Denmark, the fourth largest in Italy and one of the biggest in Turkey. It is also the leading ready-mixed manufacturer in Scandinavia.

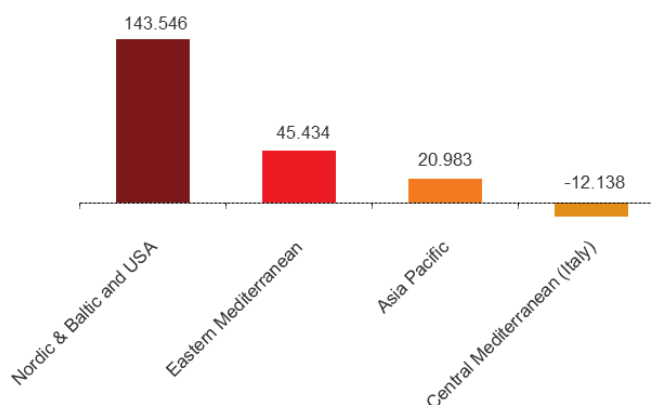
Cementir is now present in **17 countries** across 5 continents with over **3,600 employees** worldwide. Its strategy is aimed at increasing the integration of its business activities as well as geographical diversification.

The acquisitions made in 2016 in Italy and Europe are part of this international growth strategy. In Italy, Cementir Holding acquired the cement and ready-mixed concrete business division of Sacci, while in Belgium it concluded the acquisition of the company CCB – Compagnie des Ciments Belges, strengthening its production and commercial presence at the heart of Europe.

2016 Revenues by product



2016 Ebitda by geography



Note: Compagnie des Ciments Belges included only from 25 October 2016; Cementir Sacci included only for 5 months

Performance highlights

(EUR '000)	2016	2015	2014	2013	2012
Revenue from sales and services	1,027,578	969,040	948,013	988,614	976,193
EBITDA	197,826	194,036	192,432	169,720	138,054
EBITDA margin %	19.3%	20.0%	20.3%	17.2%	14.1%
EBIT	94,659	97,645	104,085	76,684	48,230
EBIT margin %	9.2%	10.1%	11.0%	7.8%	4.9%
Financial income (expense)	23,936	3,998	(4,602)	(13,530)	(19,614)
Profit before taxes	118,595	101,643	99,483	63,154	28,616
Income taxes	(33,246)	(26,542)	(20,758)	(14,992)	(4,572)
Profit for the year	85,349	75,101	78,725	48,162	24,044
Profit margin %	8.3%	7.8%	8.3%	4.9%	2.5%
Group profit	67,270	67,477	71,634	40,124	16,462
Group profit margin %	6.5%	7.0%	7.6%	4.1%	1.7%

The information in this Fact Sheet provides a summary only and should be read in conjunction with the interim review and annual results announcements and documentation produced by Cementir Holding

Financial and equity highlights

(EUR '000)	2016	2015	2014	2013	2012
Net capital employed	1,622,741	1,353,192	1,401,632	1,354,291	1,487,152
Total assets	2,435,444	1,849,551	1,873,410	1,848,027	1,975,161
Total equity	1,060,303	1,131,105	1,123,301	1,029,409	1,114,123
Group shareholders' equity	992,697	1,048,670	1,043,070	954,425	1,034,920
Net financial debt	562,438	222,087	278,331	324,882	373,029

Profit and equity ratios

	2016	2015	2014	2013	2012
Return on equity (a)	8.0%	6.6%	7.0%	4.7%	2.2%
Return on capital employed (b)	5.8%	7.2%	7.4%	5.7%	3.2%
Equity ratio (c)	43.5%	61.2%	60.0%	55.7%	56.4%
Net gearing ratio (d)	53.0%	19.6%	24.8%	31.6%	33.5%
Net financial debt / EBITDA	2.8x	1.1x	1.4x	1.9x	2.7x

(a) Profit (loss) for the year/Total equity
(b) EBIT/Net capital employed
(c) Total equity/Total assets
(d) Net Financial Debt/Total equity

Employees and investments

	2016	2015	2014	2013	2012
Number of employees (at 31 Dec.)	3,667	3,032	3,053	3,170	3,311
Acquisitions (Eur million)	435	-	-	-	10.7
Investments (Eur million)	71.8	61.3	66.3	81.7	87.5

Sales volumes

('000)	2016	2015	2014	2013	2012
Grey and white cement (t)	10,110	9,368	9,560	9,737	9,833
Ready-mixed concrete (m ³)	4,420	3,749	3,495	3,736	3,580
Aggregates (t)	4,462	3,813	3,259	3,234	3,490

Key Reporting Dates

13 February 2017: Preliminary 2016 results
3 March 2017: FY 2016 results
19 April 2017: Annual Shareholders' Meeting
11 May 2017: Q1 2017 results
27 July 2017: H1 2017 results
8 November 2017: Q3 2017 results

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