

65th
Financial Year
ANNUAL REPORT 2011



GENERAL INFORMATION

REPORT ON OPERATIONS FOR THE CONSOLIDATED AND STATUTORY FINANCIAL STATEMENTS

CONSOLIDATED FINANCIAL STATEMENTS OF CEMENTIR HOLDING SPA

STATUTORY FINANCIAL STATEMENTS OF CEMENTIR HOLDING SPA

-
- 7 Letter from the Chairman
 - 8 Notice of Ordinary Shareholders' Meeting
 - 11 Directors, officers and auditors
 - 13 Group profile
 - 14 International presence
 - 16 Main performance and financial data

- 26 Directors' report on operations
- 35 Reconciliation of shareholder's equity and net income of the Group parent

- 38 Consolidated financial statements
- 45 Notes to the consolidated financial statements
- 84 Annexes to the consolidated financial statements
- 87 Certification of the consolidated financial statements pursuant to Article 81-ter of CONSOB Regulation no. 11971 of 14 May 1999, as amended
- 88 Report of the Board of Auditors
- 90 Report of the independent auditors on the consolidated financial statements

- 94 Financial statements
 - 99 Notes to the financial statements
 - 128 Annex to the financial statements
 - 131 Certification of the financial statements pursuant to Article 81-ter of CONSOB Regulation no. 11971/99, as amended
 - 132 Report of the independent Auditors on the financial statements
-

- 134 Ordinary Shareholders' Meeting Minutes
- 150 Group Structure



GENERAL INFORMATION

- 7 Letter from the Chairman
 - 8 Notice of Ordinary Shareholders' Meeting
 - 11 Directors, officers and auditors
 - 13 Group profile
 - 14 International presence
 - 16 Main performance and financial data
-



LETTER FROM THE CHAIRMAN

Dear Shareholders,

the 65th financial year closed with an inversion in the trend of the most significant industrial parameters, despite the persistent uncertainty on international markets and a weak economic and property cycle in the most important western European countries and the USA.

We are aware that we are experiencing an exceptional period with regard to certain aspects due to the sovereign debt crisis in the Euro zone joined by geopolitical tension in countries such as Egypt and the ongoing weakness of a number of important drivers of cement demand such as infrastructure investments and residential construction, which in some countries has reached all time lows. However, Cementir faces this complex macro-economic situation fortified by geographic diversification launched more than ten years ago and which today means the company is more insulated from individual markets cyclical fluctuations, as demonstrated by 2011 results, which show a Revenues increase by almost 11%, an EBITDA increase of over 14% and an Operating income increase of nearly 61%, compared with the previous year.

With a Net financial position just under a third of Shareholders' equity and at around 2.9 times EBITDA, our equity soundness ensures us stability and permits us, despite current uncertainty, to continue to believe in the growth of the business and undertake important investments such as the complete overhaul of the Taranto plant, after having just completed an ambitious three-year project involving approximately Euro 200 million of investments in new production capacity.

Precisely because we firmly believe in the importance of sustainable growth, we have launched a series of initiatives in the field of the treatment and handling of waste in Turkey, with the aim of reducing the use of fossil fuels in the production of cement and adding new sources of income and growth.

Market challenges oblige us to make a daily effort aimed at creating synergies, pursuing excellence and showing constant and diligent attention towards the environment and the communities in which we operate. Accordingly, we continue to dedicate resources and energy to projects aimed at recovering profitability, which range from the structural costs reduction to efficiency improvement in main operating processes. In fact, there is no doubt that the current crisis has sharply brought to our attention the need to review our organisation, to whose process of change started at the end of 2009 via the Cementir 3.0 project.

Every day, each one of us is doing our utmost to make sure that the Cementir Group can continue along that route of creating value which has allowed us to stand out over the years.

Francesco Caltagirone Jr.
Chairman of the Board of Directors

NOTICE OF ORDINARY SHAREHOLDERS' MEETING

The Shareholders are hereby called to the Ordinary Shareholders' Meeting to be held at the Company's registered office in Rome at Corso di Francia, 200, on 18 April 2012 at 12:00 p.m. at first calling, and, if necessary, on 7 May 2012 at the same place at 16:00 p.m. at second calling, to vote upon the following:

AGENDA

1. Presentation of the statutory financial statements at 31 December 2011, accompanied by the reports of the Board of Directors, the Board of Auditors and the independent auditors, with approval of the related and consequent resolutions; presentation of the Group's consolidated financial statements at 31 December 2011 and accompanying reports, with approval of the related and consequent resolutions;
2. Compensation policy for the members of the management and controlling bodies of the company, as well as of the managers with strategic responsibilities of the Company ex article 123-ter c. 6 of the Legislative Decree No. 58/1998; with approval of the related and consequent resolutions;
3. Appointment of the Board of Directors for the period 2012, 2013 and 2014, subject to determination of the number of Directors to be appointed and determination of the related remuneration, with approval of the related and consequent resolutions;
4. Appointment of the External Auditor for the period 2012-2020 and determination of the relevant remuneration, with approval of the related and consequent resolutions.

Share capital and voting right

As of the date of this notice, the share capital of Cementir Holding SpA is equal to euro 159.120.000 and is divided into No. 159,120,000 ordinary shares with a nominal value of 1.00 euro each. Each share grants the shareholder one vote. As of today the Company does not hold any shares belonging to its own share capital.

Title to participate at the Shareholders' Meeting

Pursuant to Article 83-sexies Legislative Decree No. 58/98 and the Bylaws, the eligibility to attend the Shareholders' Meeting and exercise the right to vote - also with a proxy - shall be certified by means of a communication sent to the issuer by the intermediary, in accordance with the data in its accounting records related to the end of the accounting day of the seventh business day (*Record Date*) before the date set for the first calling of the Shareholders' Meeting (i.e. by the end of April 5, 2012). Debit or credit entries posted to the accounting records after the Record Date are irrelevant for purpose of determining the eligibility to exercise the right to vote at the Shareholders' Meeting.

Representation at the Shareholders' Meeting*Ordinary proxy*

Shareholders with voting rights may be represented in the Shareholders' Meeting by means of a written proxy, except as limited by the Bylaws or applicable law. A written proxy may be granted using the proxy available at the Company's website www.cementirholding.it. The proxy may be notified to the Company either in a registered letter sent to the Company's registered office (addressed to Cementir Holding SpA – Department of Legal Affairs – Corso di Francia n. 200 – 00191 Rome) or with an electronic communication sent to the certified mail address: legale@pec.cementirholding.it.

Proxy to the representative appointed by the Company

Proxies may also be granted, with voting instructions, to the delegate Mr. Domenico Sorrentino, who was designated by the Company for this purpose pursuant to Article 135-undecies of the Legislative Decree No. 58/98. Proxy granted to the abovementioned representative designated by the Company must be given in the manner specified in the proxy statement provided for this purpose which will be available on the Company website www.cementirholding.it, where interested parties may also find information about the proper method to communicate the proxies to the Company by the close of two business

days before the date set for the first calling of the Shareholders' Meeting (i.e. by the end of April 16, 2012). The proxy will be effective only for those motions for which voting instructions are provided. The proxy and the voting instructions are revocable within the same period of the below. Shareholders are hereby reminded that votes may not be cast by mail or electronically.

Filing of Slates of Candidates

Pursuant to the Article 147-ter Legislative Decree No. 58/98 and the Bylaws, the members of the Board of Directors will be elected by slate voting. Slates of candidates for the office of Director may be presented by shareholders who, alone or together with other shareholders, represent at least 2% of the share capital.

The slates, together with the necessary documentation, shall be filed by shareholders at the Company, no later than twenty-five days before the Shareholders' Meeting (i.e. on March 24, 2012). The filing of the slates and of the relevant documentation shall be made by hand delivery at the Company's registered office (addressed to Cementir Holding SpA – Department of Legal Affairs – Corso di Francia n. 200 – 00191 Rome – from Monday to Friday from 9:00 am to 5:00 pm – Saturday from 9:00 am to 12.00 pm) or by fax to No. +39 0632493324 or with an electronic communication sent to the certified mail address: legale@pec.cementirholding.it.

The slates of candidates shall be made available to the public at Company's registered office and on its website and at the offices of Borsa Italiana SpA at least twenty-one days before the date of the Shareholders' Meeting (i.e. on March 28, 2012). Each shareholder may file or help file only one slate containing a maximum number of fifteen candidates listed in consecutive order. Each candidate may appear only on one slate, under penalty of having his/her candidacy rejected.

Shareholders must file at the Company's registered office, together with the slates of candidates, or subsequent to this filing but within the deadline for publishing the slates of candidates (i.e. on March 28, 2012), the appropriate certification proving their ownership of the shares.

In each slate, at least four-fifteenth (4/15) of the candidates must be independent candidates. The independent candidates in each slate must be identified with the first numbers listed in sequence or alternating (e.g., listed under the numbers 1, 3, 5 etc. or 2, 4, 6 etc. in the slate) with the candidates who are not independent.

We remind you that, together with each slate, the shareholders must file, within the deadline stated above, affidavits by which each candidate accepts to stand for election and attests, on his/her responsibility, that there is nothing that would bar the candidate's election or make the candidate unsuitable to hold office and that he/she has met the requirements for election to the respective office. Each candidate must file together with his/her affidavit a curriculum vitae listing his/her personal professional data and, if applicable, showing his/her suitability for being classified as an independent Director.

We remind you that those who submit a minority slate are also subject to the recommendations made by Consob in Recommendation No. DEM/9017893 of February 26, 2009. It should also be noted, in the end, that according to the Bylaws, for the purpose of identifying the Directors to be elected, candidates of lists that receive a number of votes amounting to less than a half of the percentage required for submitting the lists are not taken into account.

Questions about the items on the Agenda

Pursuant to Article 127-ter of Legislative Decree No. 58/98 the shareholders may submit questions about the items on the Agenda before the Shareholders' Meeting in a registered letter sent to the Company's registered office (addressed to Cementir Holding SpA – Department of Legal Affairs – Corso di Francia n. 200 – 00191 Rome) or by fax to No. +39 0632493324 or with an electronic communication sent to the certified mail address: legale@pec.cementirholding.it. In order to facilitate the good order of the Shareholders' Meeting and its preparation, shareholders are invited to submit the questions to the Company no later than the 5:00 pm on business day before the date set for the first calling of the Shareholders' Meeting. Those entitled to submit questions shall provide information that allows for their identification. Question received before the Shareholders' Meeting will be answered during the Meeting, with the Company reserving the right to provide a single answer for questions with the same content.

To be added to the agenda at the request of the shareholders

Pursuant to Article 126-bis of Legislative Decree No. 58/98 the shareholders who represent, also on a jointly basis, at least 2.5% of the share capital may send a request, within 10 days of publication of this notice (i.e. on March 19, 2012),

to put items on the agenda, indicating in the request the additional items proposed. This request must be submitted in writing, in a registered letter sent to the Company's registered office (addressed to Cementir Holding SpA – Department of Legal Affairs – Corso di Francia n. 200 – 00191 Rome). By the same deadline and in the same manner, the requesting shareholders shall provide a report on the items they are submitting for discussion. Additions cannot be made for items that the Shareholder's Meeting is called upon to decide pursuant to the law or that are proposed by the Directors based on a project or a report they have prepared. Items added to the agenda will be announced in the same manner required for publication of the notice of Shareholders' Meeting at least 15 days prior to the date set for the Shareholders' Meeting.

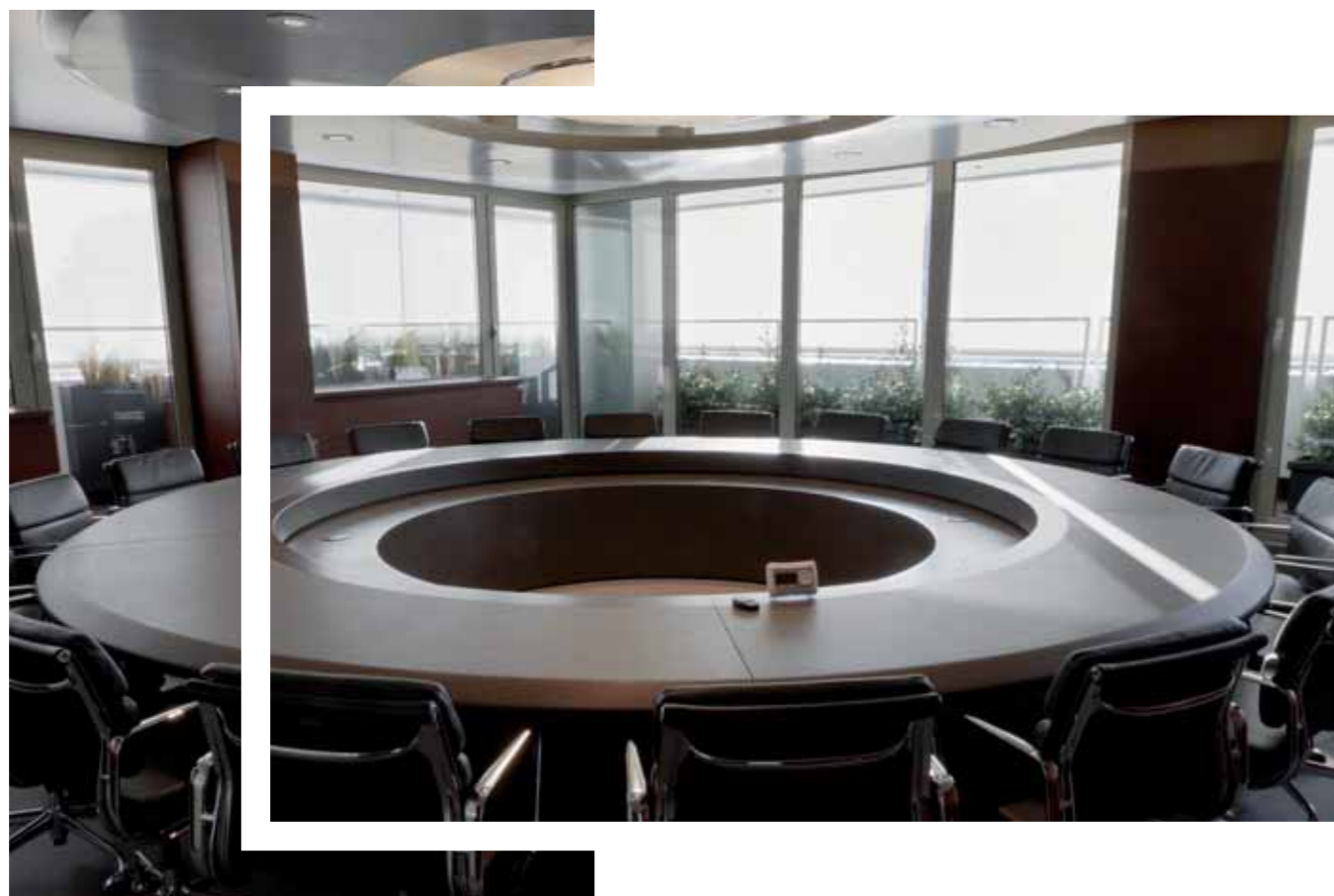
Documentation

The documentation related to the items on the agenda, as specified by the provisions of applicable law and regulations, will be made available to the public at the Company's registered office, at Borsa Italiana SpA and at the Company's website at www.cementirholding.it within the terms set out in applicable laws. The shareholders and, if different, those entitled to participate to the Shareholders' Meeting are entitled to request a copy.

In view of the composition of the Company's shareholders, the Shareholders' Meeting may meet and resolve the agenda on 18 April 2012 at first calling.

Rome, 8 March 2012

Francesco Caltagirone Jr.
Chairman of the Board of Directors



DIRECTORS, OFFICERS AND AUDITORS

BOARD OF DIRECTORS

Chairman

Francesco Caltagirone Jr. ¹

Vice Chairman

Carlo Carlevaris

Directors

Alessandro Caltagirone

Azzurra Caltagirone

Edoardo Caltagirone

Saverio Caltagirone

Flavio Cattaneo ²

Mario Ciliberto ¹

Massimo Confortini ²⁻³⁻⁴

Fabio Corsico

Mario Delfini ³

Alfio Marchini

Walter Montevercchi

Riccardo Nicolini ¹

Enrico Vitali ²⁻³

BOARD OF AUDITORS

Chairman

Claudio Bianchi

Standing members

Giampiero Tasco

Federico Malorni

MANAGER RESPONSIBLE FOR FINANCIAL REPORTS

Oprandino Arrivabene

INDEPENDENT AUDITORS

PriceWaterhouseCoopers SpA

¹ Member of the Executive Committee

² Member of the Internal Control Committee

³ Member of the Remuneration Committee

⁴ Lead Independent Director

GROUP PROFILE

Cementir Holding, with plants in 15 countries, is one of the leading international building materials manufacturers. With a capacity of about 15 million tons of cement per annum Cementir Group is the leading producer of grey cement in Denmark, the second in Scandinavia, the number three producer in Turkey and number four in Italy, where it operates along the whole value chain, from aggregates to readymix concrete. With 3 million of white cement capacity Cementir is global leader of white cement, with leading positions in Egypt, Malaysia, China and USA. In Turkey the Group also operates in the waste management and renewable energy sector.

In the readymix business Cementir Holding is the leading player in Scandinavia, with 2 million cubic meters and 3.8 million tons of aggregates sold in 2011.

In 2011 Cementir Holding reached consolidated revenues of EUR 933 million, EBITDA of EUR 124 million and EBIT of EUR 36.2 million; at fiscal year end the Group employed 3,200 people.

The company is controlled by the Caltagirone Group and is listed on the STAR segment of the Italian Stock Exchange.



3,200



Workforce

14



Cement plants

115



Ready-mixed concrete plants

3.8



Aggregate sales (m/tons)

3



Research centres and laboratories

90,000



Tons of Waste processed

USA



DENMARK GERMANY UK ICELAND ITALY
NORWAY NETHERLANDS POLAND PORTUGAL SWEDEN



TURKEY
EGYPT



CHINA
MALAYSIA

INTERNATIONAL PRESENCE

| | | | |
|-----------------------------|----------------------------|------------------------------|-----|
| Grey cement sales: | 8.4 million t | Cement plants: | 14 |
| White cement sales: | 2 million t | Ready-mixed concrete plants: | 115 |
| Ready-mixed concrete sales: | 3.8 million m ³ | Distribution centres: | 19 |
| Aggregate sales: | 3.8 million t | Cement products plants: | 6 |

Denmark

Grey cement sales: 1.31 million t
White cement sales: 0.51 million t
Ready-mixed concrete sales: 0.99 million m³
Aggregate sales: 0.91 million t
Cement plants: 1 (7 kilns)
Ready-mixed concrete plants: 42
Distribution centres: 9

Norway

Ready-mixed concrete sales: 0.85 million m³
Ready-mixed concrete plants: 30
Distribution centres: 1

Sweden

Ready-mixed concrete sales: 0.2 million m³
Aggregate sales: 3.04 million t
Ready-mixed concrete plants: 10

Turkey

Grey cement sales: 4.7 million t
Ready-mixed concrete sales: 1.5 million m³
Cement plants: 4
Ready-mixed concrete plants: 15

Italy

Grey cement sales: 2.4 million t
Ready-mixed concrete sales: 0.26 million m³
Cement plants: 4
Ready-mixed concrete plants: 18
Distribution centres: 3

Egypt

White cement sales: 0.84 million t
Cement plants: 1

USA

Cement plants: 2
(in Joint Venture al 24,5% con Heidelberg e Cemex)
Cement products plants: 1
Distribution centres: 1

Malaysia

White cement sales: 0.2 million t
Cement plants: 1

China

White cement sales: 0.45 million t
Cement plants: 1

Portugal

Cement products plant: 5
(in Joint Venture al 50% with Secil)

UK

Distribution centres: 1

Germany

Distribution centres: 1

Iceland

Distribution centres: 1

Poland

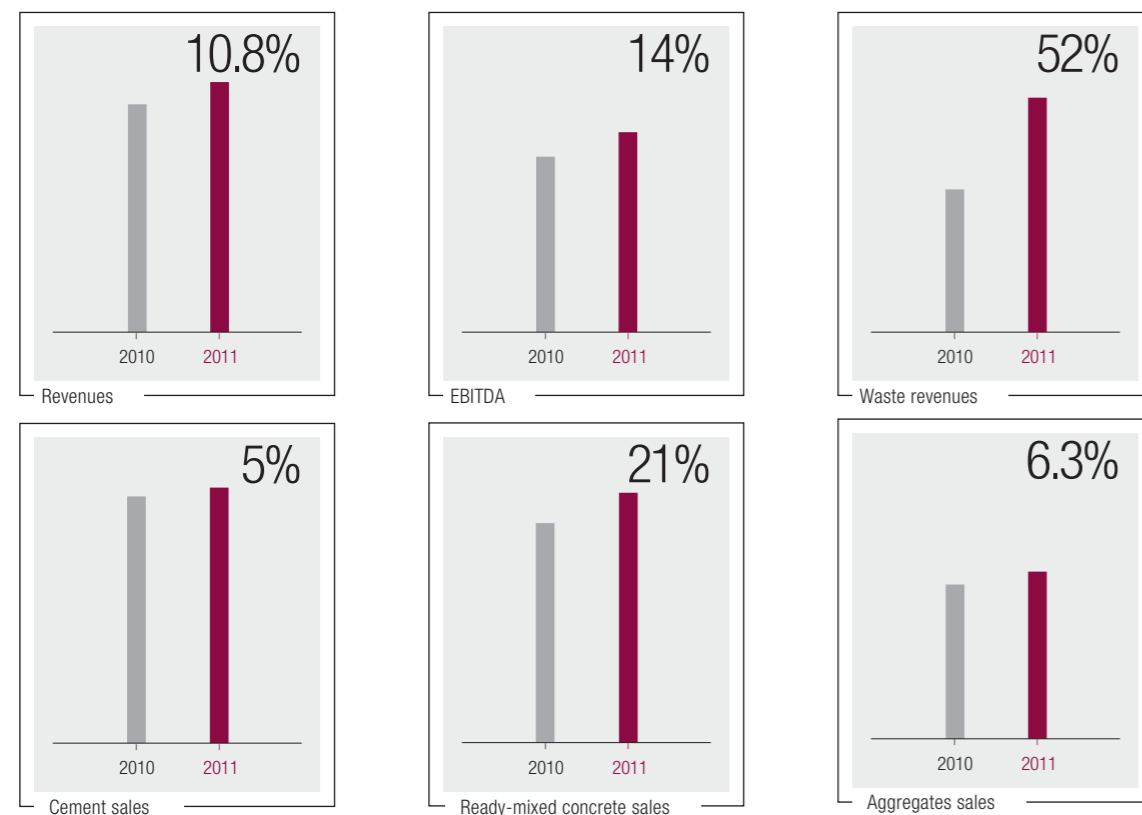
Distribution centres: 1

Netherlands

Distribution centres: 1

MAIN PERFORMANCE AND FINANCIAL DATA

Change% 2010/2011



Consolidated income statement

| [EUR '000] | 2011 | 2010 | Change% |
|--|------------------|------------------|---------------|
| REVENUES | 933,014 | 842,260 | 10.8% |
| Change in inventories | 4,289 | 2,595 | |
| Increases for internal work | 4,036 | 4,862 | |
| Other operating revenues | 12,354 | 15,869 | |
| TOTAL OPERATING REVENUES | 953,693 | 865,586 | 10.2% |
| Raw material costs | (448,968) | (400,071) | |
| Personnel costs | (154,459) | (145,267) | |
| Other operating costs | (226,075) | (211,318) | |
| TOTAL OPERATING COSTS | (829,502) | (756,656) | 9.6% |
| EBITDA | 124,191 | 108,930 | 14% |
| <i>EBITDA Margin %</i> | <i>13.31%</i> | <i>12.93%</i> | |
| Depreciation, amortisation, impairment losses and provisions | (87,985) | (86,409) | |
| EBIT | 36,206 | 22,521 | 60.8% |
| <i>EBIT Margin%</i> | <i>3.88%</i> | <i>2.67%</i> | |
| Net result on equity investments measured using equity method | 2,000 | 2,112 | |
| Net financial result | (22,602) | 1,272 | |
| NET RESULT ON FINANCIAL ITEMS AND EQUITY INVESTMENTS MEASURED USING EQUITY METHOD | (20,602) | 3,384 | |
| PROFIT BEFORE TAX | 15,604 | 25,905 | -39.8% |
| Profit Before Tax Margin % | 1.67% | 3.08% | |
| Income taxes | (5,766) | (8,306) | |
| NET PROFIT (LOSS) FOR THE PERIOD | 9,838 | 17,599 | -44.1% |
| NON-CONTROLLING INTERESTS | 6,813 | 8,255 | |
| GROUP | 3,025 | 9,344 | -67.6% |

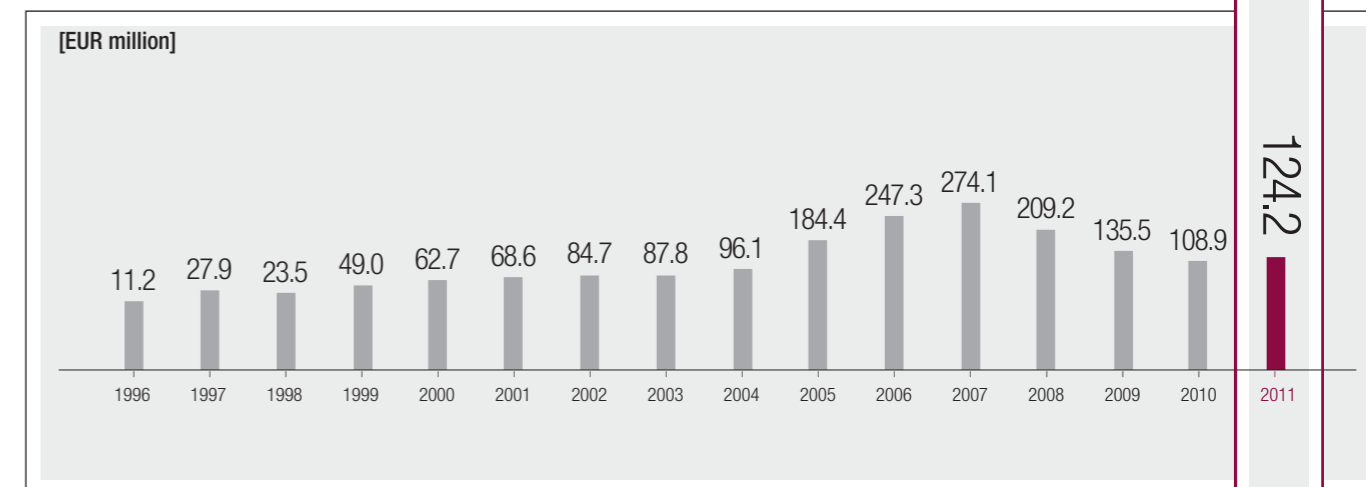
Summary 2011-2005

| [EUR '000] | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Revenues | 933,014 | 842,260 | 822,473 | 1,092,186 | 1,147,085 | 1,049,661 | 857,780 |
| EBITDA | 124,191 | 108,930 | 135,491 | 209,227 | 274,111 | 247,330 | 184,431 |
| EBITDA Margin | 13.31% | 12.93% | 16.47% | 19.16% | 23.90% | 23.56% | 21.50% |
| EBIT | 36,206 | 22,521 | 52,137 | 128,142 | 197,314 | 180,844 | 119,249 |
| EBIT Margin | 3.88% | 2.67% | 6.34% | 11.73% | 17.20% | 17.23% | 13.90% |
| Profit before tax | 15,604 | 25,905 | 48,031 | 92,208 | 199,427 | 168,430 | 114,951 |
| Group net profit | 3,025 | 9,340 | 29,842 | 65,273 | 140,399 | 114,074 | 109,397 |
| Acquisitions | 5,200 | 8,500 | 10,750 | 22,200 | 4,010 | 112,467 | 152,246 |
| Net financial position | (357,534) | (336,132) | (381,293) | (416,432) | (364,848) | (437,540) | (403,539) |
| Employees number as 31/12 | 3,200 | 3,289 | 3,439 | 3,847 | 3,882 | 3,745 | 3,126 |

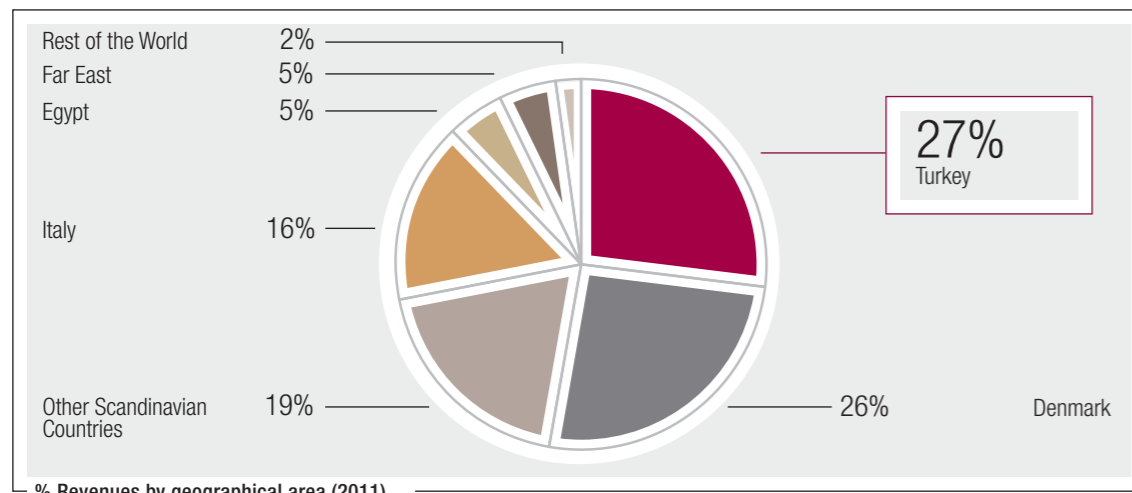
Volumes sold

| [In thousands] | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 |
|--|--------|--------|-------|--------|--------|--------|-------|
| Grey and white cement (t) | 10,468 | 10,013 | 9,641 | 10,461 | 10,882 | 10,235 | 8,979 |
| Ready-mixed concrete (m ³) | 3,843 | 3,185 | 3,074 | 4,056 | 4,533 | 4,326 | 3,902 |
| Aggregates (t) | 3,834 | 3,605 | 4,079 | 4,539 | 3,567 | 2,931 | 3,105 |

EBITDA PERFORMANCE

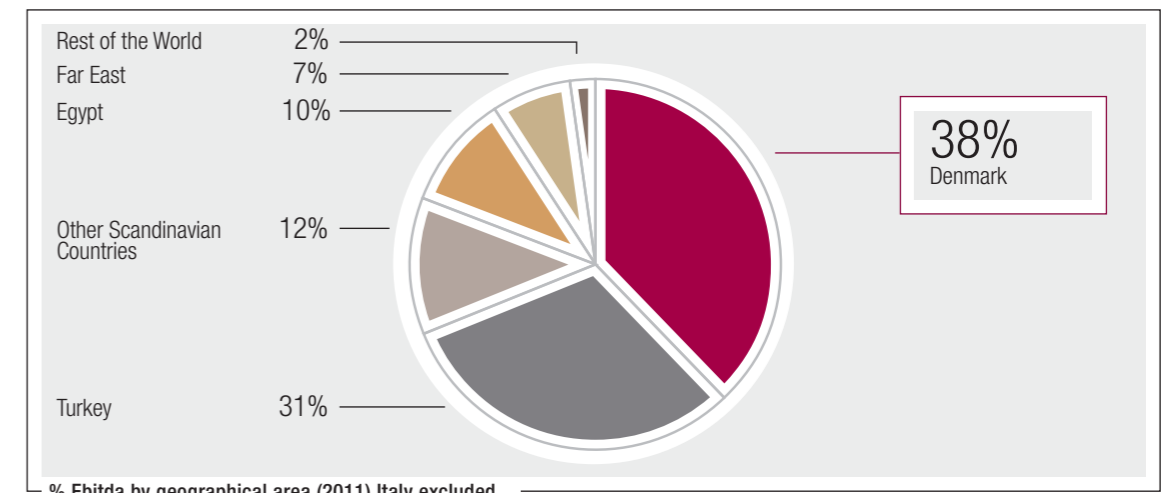


REVENUES BY GEOGRAPHIC AREA

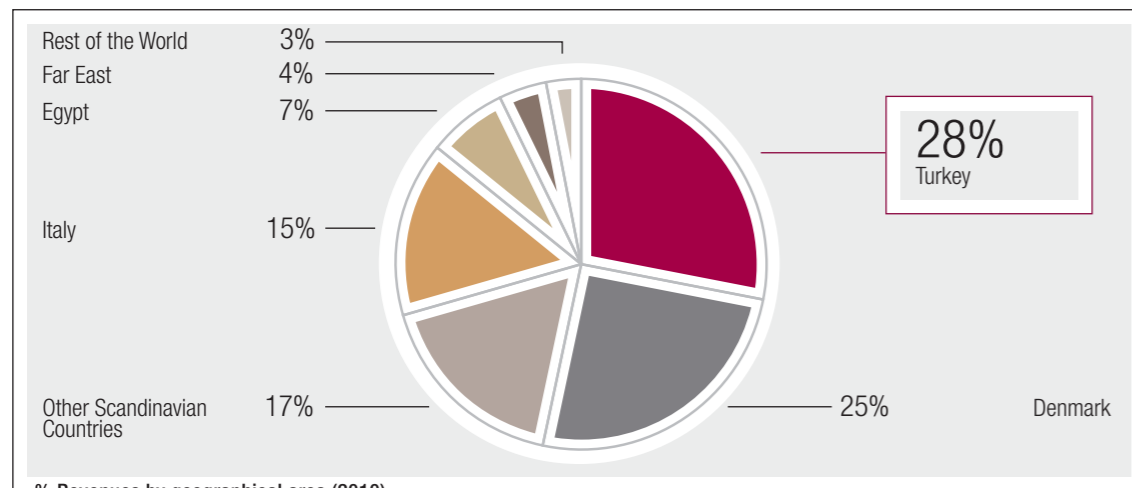


% Revenues by geographical area (2011)

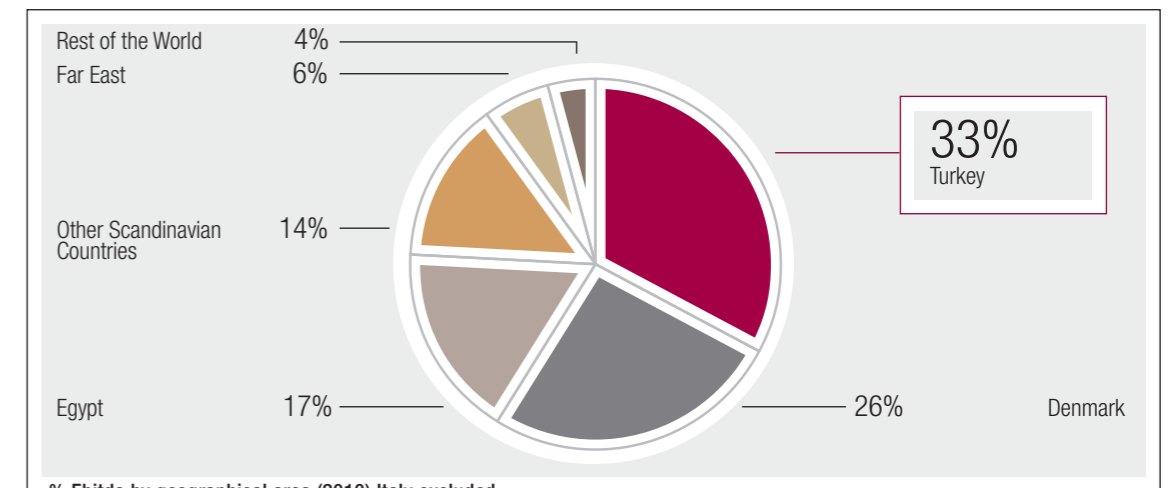
EBITDA BY GEOGRAPHIC AREA



% Ebitda by geographical area (2011) Italy excluded



% Revenues by geographical area (2010)

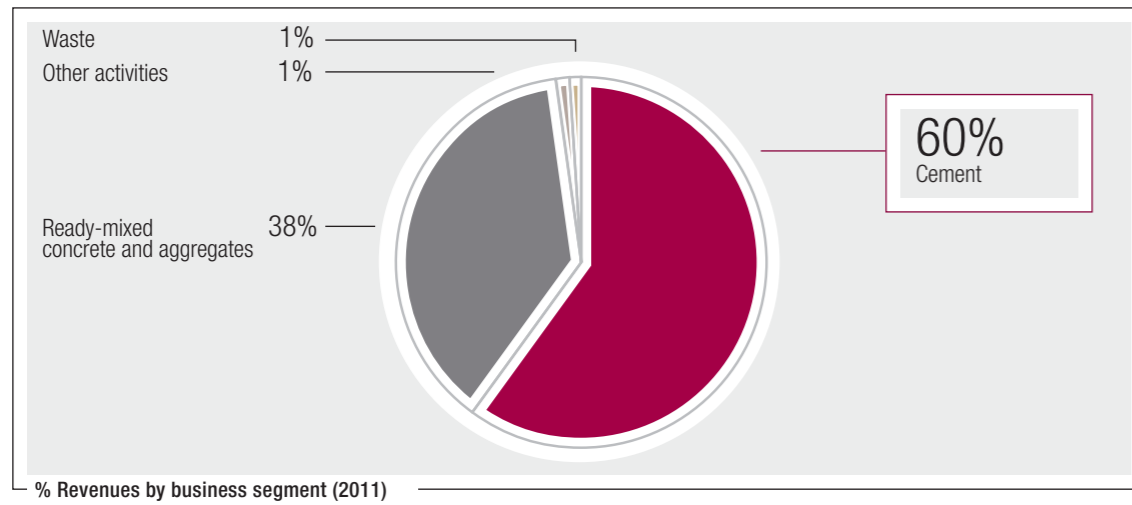


% Ebitda by geographical area (2010) Italy excluded

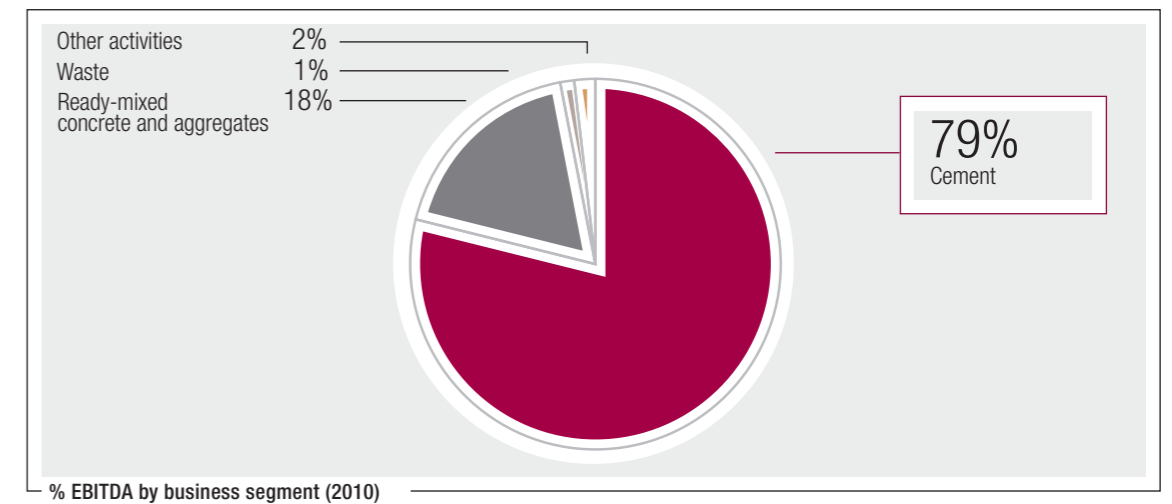
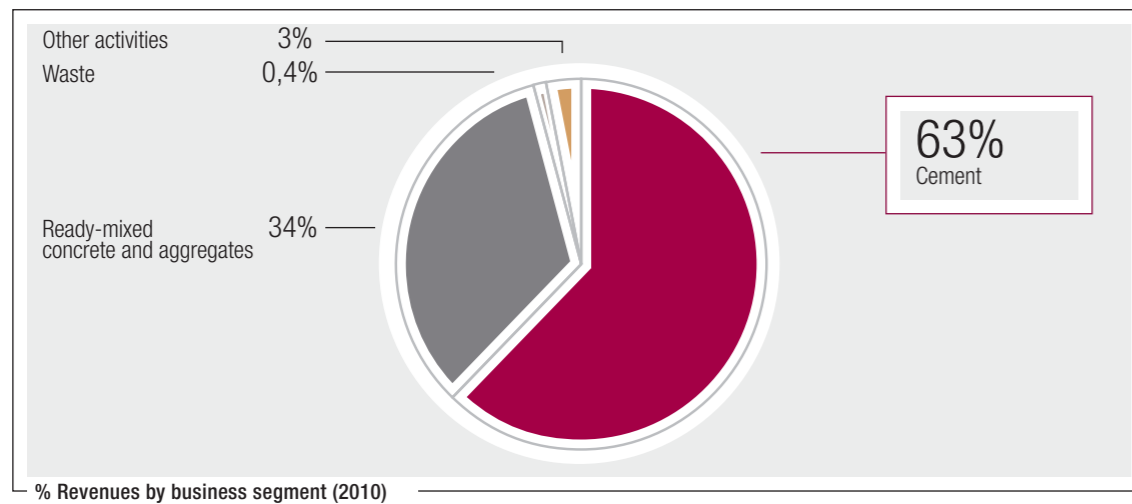
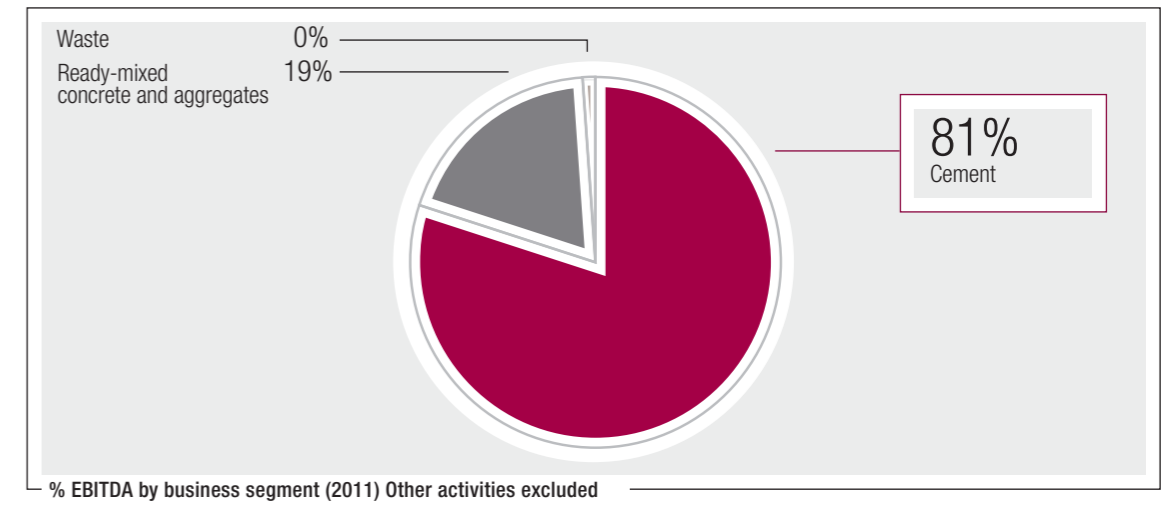
| [EUR '000] | 2011 | 2010 | Change% |
|------------------------------|----------------|----------------|------------|
| Denmark | 249,896 | 213,651 | 17% |
| Turkey | 254,356 | 245,698 | 4% |
| Italy | 147,843 | 131,554 | 12% |
| Other Scandinavian Countries | 179,697 | 148,919 | 21% |
| Egypt | 50,786 | 62,648 | -19% |
| Far East | 49,966 | 38,152 | 31% |
| Rest of the World | 21,149 | 24,964 | -15% |
| Total | 953,693 | 865,586 | 10% |

| [EUR '000] | 2011 | 2010 | Change% |
|------------------------------|----------------|----------------|------------|
| Denmark | 50,923 | 28,855 | 76% |
| Turkey | 41,244 | 37,594 | 10% |
| Italy | (7,995) | (3,498) | 129% |
| Other Scandinavian Countries | 16,066 | 15,828 | 2% |
| Egypt | 12,811 | 19,815 | -35% |
| Far East | 9,080 | 6,374 | 42% |
| Rest of the World | 2,062 | 3,962 | -48% |
| Total | 124,191 | 108,930 | 14% |

REVENUES BY BUSINESS SEGMENT



EBITDA BY BUSINESS SEGMENT



| [EUR '000] | 2011 | 2010 | Change% |
|-------------------------------------|----------------|----------------|------------|
| Cement | 569,291 | 541,540 | 5% |
| Ready-mixed concrete and aggregates | 357,587 | 293,404 | 22% |
| Waste | 5,635 | 3,715 | 52% |
| Other activities | 21,180 | 26,927 | -21% |
| Total | 953,693 | 865,586 | 10% |

| [EUR '000] | 2011 | 2010 | Change% |
|-------------------------------------|----------------|----------------|------------|
| Cement | 101,504 | 85,898 | 18% |
| Ready-mixed concrete and aggregates | 23,508 | 20,307 | 16% |
| Waste | (58) | 887 | -107% |
| Other activities | (763) | 1,838 | -142% |
| Total | 124,191 | 108,930 | 14% |



CEMENTIR HOLDING ON THE STOCK MARKET

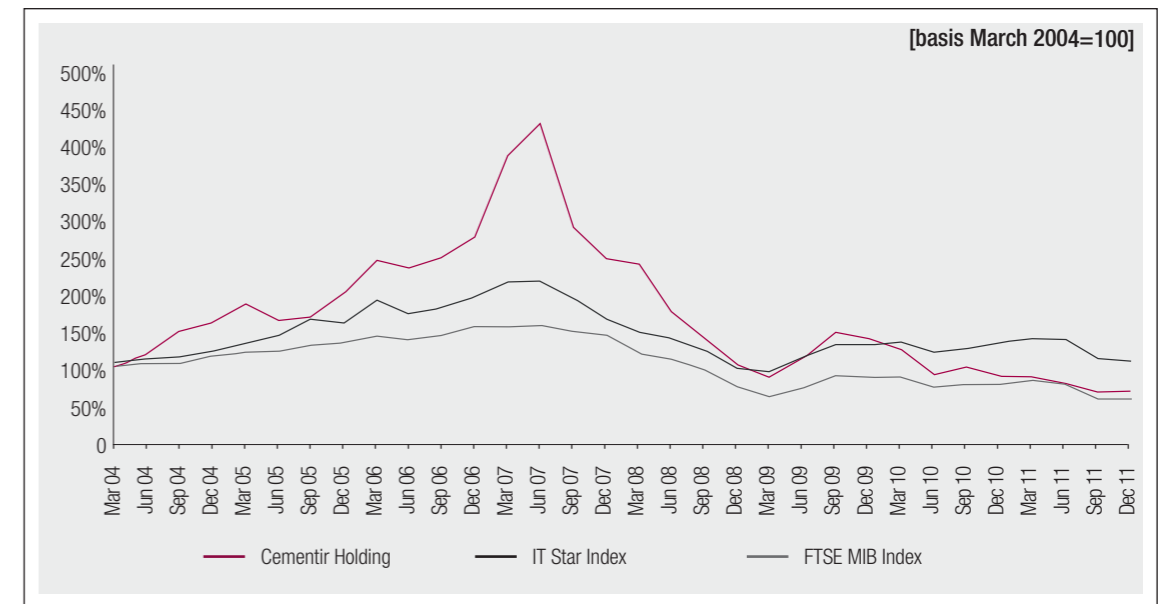
SHARE CAPITAL

On December 31st 2011, Cementir Holding SpA share capital was equal to € 159,120,000, with outstanding number of 159,120,000 ordinary shares of € 1 par value.

DIVIDEND

| Nominal in EUR/Cents | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 | 2003 |
|----------------------|------|------|------|------|------|------|------|------|------|
| Dividend per share | 4 | 6 | 6 | 8 | 12 | 10 | 8,5 | 7 | 6 |

CEMENTIR HOLDING SHARES RELATIVE TO IT STAR AND FTSE MIB INDEXES





2 REPORT ON OPERATIONS FOR THE CONSOLIDATED AND STATUTORY FINANCIAL STATEMENTS

26 Directors' report on operations

35 Reconciliation of shareholder's equity
and net income of the Group parent

DIRECTORS' REPORT ON OPERATIONS**GROUP PERFORMANCE**

The consolidated financial statements of the Cementir group at 31 December 2011 have been prepared in accordance with CONSOB Regulation no. 11971/1999 as amended.

RESULTS

| [EUR '000] | Jan-Dec 2011 | Jan-Dec 2010 | Change% |
|--|------------------|------------------|---------------|
| REVENUES FROM SALES AND SERVICES | 933,014 | 842,260 | 10.8% |
| Change in inventories | 4,289 | 2,595 | 65.3% |
| Other revenues* | 16,390 | 20,731 | -20.9% |
| TOTAL OPERATING REVENUES | 953,693 | 865,586 | 10.2% |
| Raw material costs | (448,968) | (400,071) | 12.2% |
| Personnel costs | (154,459) | (145,267) | 6.3% |
| Other operating costs | (226,075) | (211,318) | 7.0% |
| TOTAL OPERATING COSTS | (829,502) | (756,656) | 9.6% |
| EBITDA | 124,191 | 108,930 | 14.0% |
| EBITDA Margin % | 13.31% | 12.93% | |
| Depreciation, amortisation, impairment losses and provisions | (87,985) | (86,409) | 1.8% |
| EBIT | 36,206 | 22,521 | 60.8% |
| EBIT Margin % | 3.88% | 2.67% | |
| FINANCIAL INCOME (EXPENSE) | (20,602) | 3,384 | |
| PROFIT BEFORE TAX | 15,604 | 25,905 | -39.8% |
| PROFIT BEFORE TAX Margin % | 1.67% | 3.08% | |
| Income taxes | (5,766) | (8,306) | -30.6% |
| NET PROFIT (LOSS) FOR THE PERIOD | 9,838 | 17,599 | -44.1% |
| NET PROFIT ATTRIBUTABLE TO NON-CONTROLLING INTERESTS | 6,813 | 8,255 | -17.5% |
| GROUP NET PROFIT | 3,025 | 9,344 | -67.6% |

* "Other revenues" includes the items of the income statements "Increases for internal work" and "Other operating revenues".

In 2011, revenues from sales and services amounted to EUR 933.0 million (+10.8% compared with EUR 842.3 million in 2010), EBITDA came to EUR 124.2 million (+14.0% compared with EUR 108.9 million in 2010), while EBIT amounted to EUR 36.2 million (+60.8% compared with EUR 22.5 million the previous year) and Group net profit was EUR 3.0 million (-67.6% compared with EUR 9.3 million in 2010).

The increase in revenues from sales (+10.8% over 2010) is the result of an overall growth in volumes across all business sectors: cement (4.5%), ready-mixed concrete (20.1%) and aggregates (6.3%), with prices remaining stable or rising slightly. However, market demand varied by geographical area. Robust growth in quantities sold in Scandinavia in both cement and ready-mixed concrete, along with a moderate increase in prices, generated a EUR 67 million increase in revenues. In Turkey, the ready-mixed concrete sector posted strong growth in volumes sold, accompanied by slightly higher prices in real terms, while the cement market experienced a small upturn with essentially stable prices. These factors produced a 16.8% increase in revenues as expressed in local currency. In Italy, a modest increase in volumes and prices and the change in the scope of the ready-mixed concrete sector

with the acquisition of 14 plants by Betontir SpA in late 2010 led to a 15.3% rise in revenues. In the Far East, revenues amounted to EUR 50 million, an increase of 31% thanks mainly to the expansion in manufacturing capacity in China, completed at the end of 2009 and fully up and running in the second half of 2010. Finally, in Egypt, there was a decline in revenues (19%), due to the economic slowdown caused by the social and political unrest that marked 2011.

The increase in operating costs, from EUR 756.7 million in 2010 to EUR 829.5 million in 2011 (+9.6%), is mainly attributable to higher fuel and energy costs driven by rising oil prices, which increased by an average of 40% compared with 2010.

Specifically, the cost of raw materials increased by about EUR 49.0 million in 2010 (+12.2% compared with 2010) due to the greater quantities of product manufactured in response to recovering market demand, and as a result of higher unit prices for raw materials. The increase in other operating costs (+7.0% compared with 2010) is mainly due to higher transport and logistics costs as a result of rising fuel prices.

EBITDA came to EUR 124.2 million, a 14.0% increase on 2010 (EUR 108.9 million), and the EBITDA margin on sales amounted to 13.3% (12.9% in 2010). This result marks the reversal of a three-year decline: between 2008 and 2010, EBITDA and operating efficiency continued to fall from the highs reached in 2007. In 2011, revenues generated by growing market demand offset the general increase in operating costs. Italy was the only market that made a negative contribution to the Group's EBITDA, owing to the persistence of weak, fluctuating market demand.

Financial management yielded a negative EUR 20.6 million (a positive EUR 3.4 million at 31 December 2010), reflecting steep falls in the values of derivative financial instruments used to hedge commodity, exchange rate and interest rate risks in response to the extreme volatility in the financial markets, which were buffeted by concerns over the public debt of a number of Western countries. However, around EUR 11 million was attributable to unrealised financial expense that was recognised in respect of foreign exchange losses (mainly against the Turkish lira) and to the mark-to-market measurement of financial instruments used for hedging purposes.

Profit before tax came to EUR 15.6 million, down 39.8% from 2010, while net profit amounted to EUR 9.8 million (EUR 17.6 million at 31 December 2010).

NET FINANCIAL POSITION

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|-----------------------------------|------------------|------------------|
| Cash and cash equivalents* | 93,539 | 101,529 |
| Non-current financial liabilities | (153,164) | (223,898) |
| Current financial liabilities | (297,909) | (213,763) |
| NET FINANCIAL POSITION | (357,534) | (336,132) |

* "Cash and cash equivalents" includes the consolidated statement of financial position items "Cash and cash equivalents" and "Current financial assets".

The net financial position at 31 December 2011 showed net debt of EUR 357.5 million, an increase of EUR 21.4 million compared with 31 December 2010. The deterioration in the net financial position reflects the investments in Turkey's waste management sector (around EUR 20 million), the distribution of dividends of EUR 9.5 million and a one-off tax payment related to prior years of EUR 5.5 million.

However, the net financial position improved by EUR 16.2 million in the fourth quarter of 2011, falling from EUR 373.7 million at 30 September 2011 to EUR 357.5 million at 31 December 2011, indicating a gradual decline in financing needs associated with developments in working capital as a result of higher turnover compared with the previous year.

DIRECTORS' REPORT**Significant events**

Management's expectations for 2011, based on recovering market demand with stable prices and rising production costs, were essentially confirmed by the results achieved. In Scandinavia and Turkey, the positive signs seen in 2010 were borne out, driven by public investment in infrastructure and a more lively private housing market, respectively. Despite the difficulties related to the socio-political events, Egypt has continued to contribute positively to the Group's results, although to a lesser extent than in 2010. The Far East has continued its growth by taking full advantage of the recent expansion in manufacturing capacity in China. In Italy, however, the economic climate has remained essentially depressed, with the on-going crisis in the private construction sector and insufficient public investment in infrastructure projects.

Significant events during the period include the signing by Cementir Holding SpA, acting through its Turkish subsidiary Recydia, which operates in the waste management and renewable energy sector, of a 25-year contract to handle and treat around 700,000 metric tons of Istanbul's municipal solid waste per year, equal to 14% of that city's total solid municipal waste.

In Italy, the study of a project to completely refurbish the Taranto factory was completed in 2011. The project aims to improve the factory's industrial efficiency and reduce its environmental impact both in terms of energy consumption and lower emissions. Work began between late 2011 and early 2012.

Outlook

The financial crisis of the last few years seems to be slowly but steadily dissipating. While the public debt problem in a number of Western countries has not yet been resolved, it now seems to be under control, thanks to measures taken by those European countries in greatest difficulty. The international banking system also appears to be more stable, and the turbulence in the financial markets has begun to diminish. Therefore, we expect the economy to gradually improve in all the Group's geographical markets in 2012, with growth in revenues and profitability compared with 2011. Problems could be encountered in Italy due to a further contraction in the construction industry as a result of recently implemented cuts in government spending, and in Egypt, where the socio-political climate is still uncertain.

INDICATORS OF FINANCIAL RESULTS

The following table reports the most significant indicators used to provide a snapshot of the Cementir Holding group's performance.

| PERFORMANCE INDICATORS | 2011 | 2010 | COMPOSITION |
|----------------------------|-------|-------|--|
| Return on equity | 0.91% | 1.52% | Net profit (loss)/shareholders' equity |
| Return on capital employed | 2.51% | 1.51% | EBIT/(shareholders' equity + Net financial position) |

| FINANCIAL POSITION INDICATORS | 2011 | 2010 | COMPOSITION |
|-------------------------------|--------|--------|---|
| Equity ratio | 56.74% | 59.29% | Shareholders' equity/total assets |
| Net gearing ratio | 33.02% | 29.06% | Net financial position/shareholders' equity |

The performance indicators diverge since the improvement in return on capital employed reflects the better profitability achieved in 2011, while the decline in return on equity emphasizes the greater impact of financial management on the Group's net profit.

The financial position indicators continue to underscore the Group's financial soundness.

RISK MANAGEMENT

The Cementir Holding group is exposed to a variety of financial risks in its operations, specifically credit risk, liquidity risk and market risk.

At 31 December 2011, the Group's maximum exposure to credit risk of EUR 188.8 million is represented by the carrying value of receivables from customers. While theoretically significant, this credit risk is mitigated by the careful assessment procedures used in granting credit to individual customers and by the fact that it is not excessively exposed to concentration risk.

The *liquidity risk* to which the Group is exposed regards the availability of financial resources and access to the credit market and markets for financial instruments in general. The Group manages this risk by continually monitoring expected cash flows and the consequent timing of debt reduction, liquidity and any funding requirements of the subsidiaries with a view to identifying the most appropriate structures for more efficient management of financial resources.

Market risk mainly regards the risk of changes in exchange rates and interest rates. It should be noted that in 2011 market risks did not differ from those found the previous year, although the financial and commodity markets were highly volatile. It is felt that these fluctuations were driven by the fears created by the high public debt of a number of countries rather than by changes in the macroeconomic situation and, therefore, the market risk management strategy has remained essentially the same. As they operate at the international level, the Group companies are structurally exposed to the *exchange rate risk* associated with the cash flows generated by operating activities and financing denominated in foreign currencies. Specifically, the cement sector is exposed to exchange rate risk on both the revenue (for exports) and cost (for the purchase of solid fuels in U.S. dollars) sides, while the ready-mixed concrete sector is less exposed since revenues and costs are denominated in local currencies. To cover its exposures, the Group calculates the natural hedging effect of cash flows and financing, and hedges the remaining exposure by means of forward foreign exchange transactions, as well as foreign exchange call and put options.

In addition, the Group, having a net debtor position of EUR 357.5 million at 31 December 2011, is exposed to *interest rate risk*. Based on an overall assessment of the level of expected interest rates and the timing of debt reduction in relation to forecast cash flows, interest rate swaps are used to partially hedge the risk.

Research and development

The Group primarily engages in research and development at Aalborg Portland facilities in Aalborg (Denmark) and Cementir Italia facilities in Spoleto (Italy).

The Group's research centres focus on studying and researching cements and ready-mixed concretes and testing the products, raw materials and fuels used in the manufacturing process in order to improve the quality of cement products, make manufacturing processes more efficient and address related environmental issues.

The Group is currently focusing its attention on developing innovative processes and products that reduce CO₂ emissions in the cement manufacturing cycle. As part of this effort, for some years now fossil fuels have increasingly been replaced by a biological fuel to reduce CO₂ emissions. The Group engages in the acquisition of non-hazardous industrial waste that is used to replace coal and petcoke as fuel for clinker kilns at the Aalborg Portland facility.

In cooperation with university science departments, the Aalborg centre has been working on documenting the positive environmental properties of cement, such as its ability to absorb CO₂ and to conserve heat for energy saving purposes.

The studies into colouring cement conducted by the research centre have also made it possible to use white cement in the construction of major infrastructure projects, as the research has demonstrated that the original exterior appearance of the cement does not deteriorate over time.

Finally, starting in 2009, the Group began to invest in Turkey's waste management sector with the goal of creating value by contributing to the Group's cement industry activities, by making better use of alternative fuels, and by protecting the environment through lower CO₂ emissions and by properly disposing of waste in order to prevent pollution and contamination.

Information on the environment and human resources

The Cementir Holding group seeks sustainable development through its commitment to continual improvement of its financial, environmental and corporate performance. The investment decisions it made in 2011 were geared towards using the best technologies for combining financial growth with long-term goals, such as controlling electricity consumption, increasing the use of alternative fuels in manufacturing, reducing greenhouse gas emissions and protecting the health and safety of workers. As to greenhouse gas emissions, in 2011 carbon dioxide (CO₂) emissions by Cementir Holding group facilities, resulting from manufacturing activities, came to 7.7 million metric tons, slightly up from 2010 (6.8 million metric tons) as a result of an increase in cement production. However, the average for 2011 of 0.74 grams per metric ton of cement equivalent (g/TCE), is slightly higher than 2010 (0.70g/TCE). Emissions of sulphur dioxide (SO₂), which are associated with the presence of sulphur in the fuels employed, amounted to 121 grams per metric ton of cement equivalent (g/TCE), down about 29% from the level registered in 2010 (171 g/TCE).

The Group has also adopted environmental management systems that have been certified as meeting the ISO 14001 standard. This voluntary standard sets out the requirements for an effective environmental management system. In 2011, eight of the Group's facilities were certified under the standard (two more than in 2010).

Protecting the health and safety of its workers is one of the Group's primary objectives. The methods adopted to improve their performance include continuing training on health and safety issues, as well as in the technical skills needed to use machinery properly and steady investment in safety devices and machinery in order to maintain a high technical standard. Investment in health, safety and the environment came to EUR 12.3 million in 2011. Between 2009 and 2011, EUR 33.1 million was invested. As a result of these measures, the frequency rate for workplace accidents fell from 19.8 in 2009 to 14.4 in 2011.

In the pursuit of the highest standards possible, the Cementir Holding group has adopted occupational health and safety management systems that comply with OHSAS 18001. In 2011, five facilities received this certification (four facilities in 2010). The Group's commitment to sustainable development is described in more detail in its Environmental Report, the fifth edition of which was published in 2011.

GROUP PARENT PERFORMANCE

The following table sets out the highlights of Cementir Holding SpA's performance at 31 December 2011:

RESULTS

| [EUR '000] | Jan-Dec 2011 | Jan-Dec 2010 | Change% |
|---|-----------------|-----------------|----------------|
| REVENUES FROM SALES AND SERVICES | 12,181 | 11,494 | 6.0% |
| Other revenues | 1,233 | 1,255 | -1.7% |
| Personnel costs | (9,135) | (5,903) | 54.8% |
| Other operating costs | (6,009) | (7,532) | -20.2% |
| EBITDA | (1,729) | (686) | -152.0% |
| Depreciation, amortisation, impairment losses and provisions | (354) | (315) | 12.4% |
| EBIT | (2,083) | (1,001) | -108.1% |
| FINANCIAL INCOME (EXPENSE) | (25,147) | (2,582) | |
| PROFIT BEFORE TAX | (27,230) | (3,583) | |
| Income taxes | 7,055 | (9,135) | |
| NET PROFIT (LOSS) FOR THE PERIOD | (20,175) | (12,718) | -58.6% |

Revenues from sales and services, up 6% from the previous year, relate to consulting services provided to subsidiaries and royalties received for the use of the trademark by the subsidiaries.

Other revenues consist mainly of rental fees relating to the lease of investment property, located in Rome, owned by Cementir Holding SpA.

EBITDA came to negative EUR 1.7 million. This deterioration is attributable to the 12.7% increase in total costs, mainly due to the corporate reorganisation programme begun in 2010 to create and develop centres of excellence to serve the Group companies.

Financial management yielded a negative EUR 25.1 million, reflecting borrowing costs and losses on a number of derivative financial instruments used for hedging purposes. Of this total, however, EUR 9.2 million are attributable to unrealised, but recognised, losses from the mark-to-market measurement of those financial instruments.

Income taxes, amounting to positive EUR 7.1 million, represent the tax credit accrued on losses for the year. Cementir Holding SpA and almost all of its Italian subsidiaries elected, starting from 2004, to participate in the national tax consolidation mechanism pursuant to Arts. 117/129 of the Italian Uniform Tax Code (T.U.I.R.). This option, which has been renewed several times, is in effect for the 2010 – 2012 period. Therefore, as the consolidating entity, Cementir Holding SpA calculates a single taxable income for the entire group of companies participating in the tax consolidation mechanism and thereby benefits from being able to offset taxable income with tax losses in the same tax return.

For a more detailed analysis of the income statement and statement of financial position, please refer to the notes to the financial statements of Cementir Holding SpA.

PERFORMANCE OF THE MAIN SUBSIDIARIES

Aalborg Portland group

The Aalborg Portland group, which manufactures and sells white and grey cement in Denmark, Egypt and the Far East, reported revenues from sales of EUR 262.3 million in 2011 (EUR 240.4 million in 2010), EBITDA of EUR 67.1 million (EUR 50.4 million in 2010) and EBIT of EUR 37.0 million (EUR 20.5 million in 2010).

The improvement in all the performance indicators is mainly attributable to the excellent results achieved in Denmark, where there was a significant increase in volumes of cement sold at slightly higher prices. This growth was driven by the Danish government's decision to launch major infrastructure programmes to counter the slowdown in private construction. Performance was also good in the Far East, with revenues and EBITDA up EUR 11.8 million and EUR 2.7 million, respectively, over 2010, mainly the result of making full use of the expanded manufacturing capacity in China. Finally, while Egypt continued to make a positive contribution to EBITDA, its revenues fell by around 19%, bearing in mind that the economic situation is slowly returning to normal following the political and social upheaval that occurred at the start of the year.

Unicon group

The Unicon group, which mainly manufactures and sells ready-mixed concrete in Scandinavia, reported revenues of EUR 287.6 million in 2011 (EUR 236.5 million in 2010), EBITDA of EUR 23.9 million (EUR 22.5 million in 2010) and EBIT of EUR 9.0 million (a negative EUR 8.1 million in 2010).

The ready-mixed concrete market, as well as the cement market, benefited from the expansionary policy adopted by the major Scandinavian countries, particularly Denmark, to counter the decline in the private sector. This led to a 20% increase in volumes sold over 2010, with differing price increases in Sweden, Norway and Denmark. The rise in revenues from sales did not have a proportional impact on EBITDA and EBIT due to higher production costs, especially distribution costs, which are heavily affected by rising fuel prices.

Cimentas group

The Cimentas group, which manufactures and sells cement and ready-mixed concrete in Turkey, reported revenues of EUR 240.1 million in 2011 (EUR 239.7 million in 2010), EBITDA of EUR 41.2 million (EUR 37.6 million in 2010) and EBIT of EUR 20.1 million (EUR 15.6 million in 2010).

Revenues expressed in euros were essentially in line with 2010 due to the depreciation of the Turkish lira against the euro in 2011. Revenues expressed in Turkish lira actually rose by 16.8% compared with the previous year thanks to the increase in the quantities of cement and ready-mixed concrete sold, with prices remaining stable or rising slightly. Growing domestic demand made it possible to offset the increase in production costs and to improve EBITDA and EBIT.

Cementir Italia group

The Cementir Italia group, which manufactures and sells cement and ready-mixed concrete in Italy, reported revenues of EUR 143.4 million in 2011 (EUR 124.4 million in 2010), EBITDA of negative EUR 4.7 million (negative EUR 5.5 million in 2010) and EBIT of negative EUR 26.2 million (negative EUR 25.3 million in 2010).

Revenues rose by 15.3% as a result of a moderate increase in volumes sold and prices, in addition to an expansion in the ready-mixed concrete sector, where subsidiary Betontir SpA acquired 14 plants in late 2010. However, performance in Italy was quite uneven: there was a steep drop in volumes sold the first quarter, followed by a gradual recovery that, while it cannot be taken as a sign that the market is finally rebounding, does at least mark the reversal of the trend after several quarters of falling revenues. EBITDA is still negative, although to a slightly lesser extent than in 2010, mainly as a result of higher unit prices for raw materials, especially fuel.

INDICATORS OF FINANCIAL RESULTS

Cementir Holding SpA does not engage in operational activities, therefore income statement indicators are of little value in summarising the Company's performance.

With regard to financial position indicators, the equity ratio reported in the following table demonstrates the Company's financial soundness. The improvement over 2010 is mainly due to the recognition of the equity reserve arising from the merger of the subsidiaries Intercem SpA and Cementir Delta SpA into Cementir Holding SpA on 20 December 2011.

| Financial Position Indicators | 2011 | 2010 | Composition |
|-------------------------------|--------|--------|-----------------------------------|
| Equity ratio | 73.82% | 65.15% | Shareholders' equity/total assets |

RISK MANAGEMENT

Cementir Holding SpA is exposed to a variety of financial risks in its operations, specifically credit risk, liquidity risk and market risk.

At 31 December 2011, Cementir Holding SpA's exposure to *credit risk* was not significant since the Company's receivables are for limited amounts and are mainly due from its subsidiaries for services provided.

The *liquidity risk* to which Cementir Holding SpA is exposed regards the availability of financial resources and access to the credit market and markets for financial instruments in general. Given its financial soundness, this risk is not deemed significant. However, Cementir Holding SpA, manages liquidity risk by carefully controlling cash flows and funding requirements and it has sufficient lines of credit to meet any unplanned needs.

Market risk mainly regards the risk of changes in exchange rates and interest rates.

Cementir Holding SpA has a small direct exposure to exchange rate risk since it may have foreign currency borrowings and/or deposits. The Company constantly monitors these risks in order to assess their potential impact in advance and to take appropriate steps to mitigate them.

Finally, since the Cementir Holding SpA has borrowed funds from banks bearing floating interest rates, it is exposed to interest rate risk. However, this risk is deemed to be small since its borrowings at present are denominated exclusively in euros, whose medium/long-term yield curve is not steep. Based on an overall assessment of the level of expected interest rates and the timing of debt reduction in relation to forecast cash flows, interest rate swaps are used to partially hedge the risk.

TRANSACTIONS WITH RELATED PARTIES

As regards related parties, as defined by IAS 24, no atypical or unusual transactions were conducted. All financial and commercial transactions were carried out under market terms and conditions.

For a detailed analysis of transactions with all related parties, as required by CONSOB Resolution no. 15519 of 27 July 2006, please see Note 32 to the consolidated financial statements and Note 33 to the statutory financial statements.

TREASURY SHARES

At 31 December 2011, the group parent and its subsidiaries did not hold, either directly or indirectly, shares or other equity interests in the parent company, nor did they purchase or sell such shares or equity interests during the year.

CORPORATE GOVERNANCE**Introduction**

On 18 April 2011, the Shareholders' Meeting appointed the Board of Auditors for the 2011-2013 period drawing from the single slate of candidates submitted by the majority shareholder Calt 2004. The Auditors are: Claudio Bianchi (Chairman); Giampiero Tasco and Federico Malorni (standing auditors); Vincenzo Sportelli, Maria Assunta Coluccia and Patrizia Amoretti (alternate auditors).

On 9 May 2011, the Board of Directors also reappointed Oprandino Arrivabene, the Company's Chief Financial Officer, as the manager responsible for preparing the Company's financial reports for 2011.

At that meeting, in accordance with Borsa Italiana SpA's Corporate Governance Code, which the Company formally adopted in 2009, the Board determined that the directors identified as "independent" pursuant to said Code (Flavio Cattaneo, Massimo Confortini, Alfio Marchini and Enrico Vitali) continue to meet the applicable requirements for independence.

Finally, at its 28 September 2011 meeting, the Board of Directors approved the merger of Cementir Delta SpA and Intercem SpA (a wholly-owned subsidiaries of Cementir Holding SpA) into the Company.

For a more detailed description of Cementir Holding SpA's corporate governance system and its ownership structure, as required by Art. 123-bis of Legislative Decree 58 of 24 February 1998 (Consolidated Law on Financial Intermediation), please refer to the "Corporate Governance Report", available on the Company's website www.cementirholding.it, in the Corporate Governance sub-section of the Investor Relations section, prepared in accordance with the instructions and recommendations issued by Borsa Italiana SpA.

Compliance Model pursuant to Legislative Decree 231/2001

After a careful analysis of the potential risks of criminal conduct attached to the Company's business activities, on 8 May 2008, the Board of Directors of Cementir Holding SpA approved the Compliance Model in line with the principles set out in Legislative Decree 231/2001, national best practices and the instructions of Confindustria.

In particular, Cementir Holding SpA has adopted a Code of Ethics containing a series of "corporate ethical" standards to be observed by its corporate bodies, employees and external associates in carrying out the Company's activities.

The Supervisory Body appointed pursuant to Legislative Decree 231/2001 for the 2009-2011 period continued to perform its supervisory function and kept up-to-date the Corporate Governance Model adopted by the Company.

Direction and coordination

Cementir Holding SpA is not subject to the direction and coordination of other companies since it acts entirely autonomously in setting its own general policies and operational guidelines. Specifically, only the Board of Directors of Cementir Holding SpA has the power to examine and approve strategic, business and financial plans as well as the suitability of its organisational, administrative and accounting structure.

Therefore, the conditions stated in Art. 37 of CONSOB Regulation no. 16191/2007 on markets do not hold.

PROTECTION OF PERSONAL INFORMATION PURSUANT TO LEGISLATIVE DECREE 196/2003

Pursuant to paragraph 26 of the Technical Specifications concerning minimum security measures, Annex B of Legislative Decree 196/2003, the security policy document prepared pursuant to Art. 34(g) and paragraph 19 of Annex B of that decree will be updated by 31 March 2012.

SHAREHOLDINGS HELD BY DIRECTORS, THE CHIEF OPERATING OFFICER AND MEMBERS OF THE BOARD OF AUDITORS

(Disclosure pursuant to Art. 84-quater of CONSOB Regulation no. 11971/1999)

| First and last name | Company held | Number of shares held at the end of the previous year | Number of shares purchased | Number of shares sold | Number of shares held at the end of the current year |
|---------------------------|----------------------|---|----------------------------|-----------------------|--|
| Francesco Caltagirone Jr. | Cementir Holding SpA | 6,587,945 | 411,854 | - | 6,999,799 |
| Alessandro Caltagirone | Cementir Holding SpA | 3,151,404 | - | - | 3,151,404 |
| Azzurra Caltagirone | Cementir Holding SpA | 2,291,796 | - | - | 2,291,796 |
| Edoardo Caltagirone | Cementir Holding SpA | 286,000 | - | - | 286,000 |
| Mario Ciliberto | Cementir Holding SpA | 95,000 | 63,000 | - | 158,000 |
| Fabio Corsico | Cementir Holding SpA | 9,600 | - | - | 9,600 |
| Riccardo Nicolini | Cementir Holding SpA | 46,390 | 13,610 | - | 60,000 |

SUBSEQUENT EVENTS

No events of particular note have occurred since the close of the year.

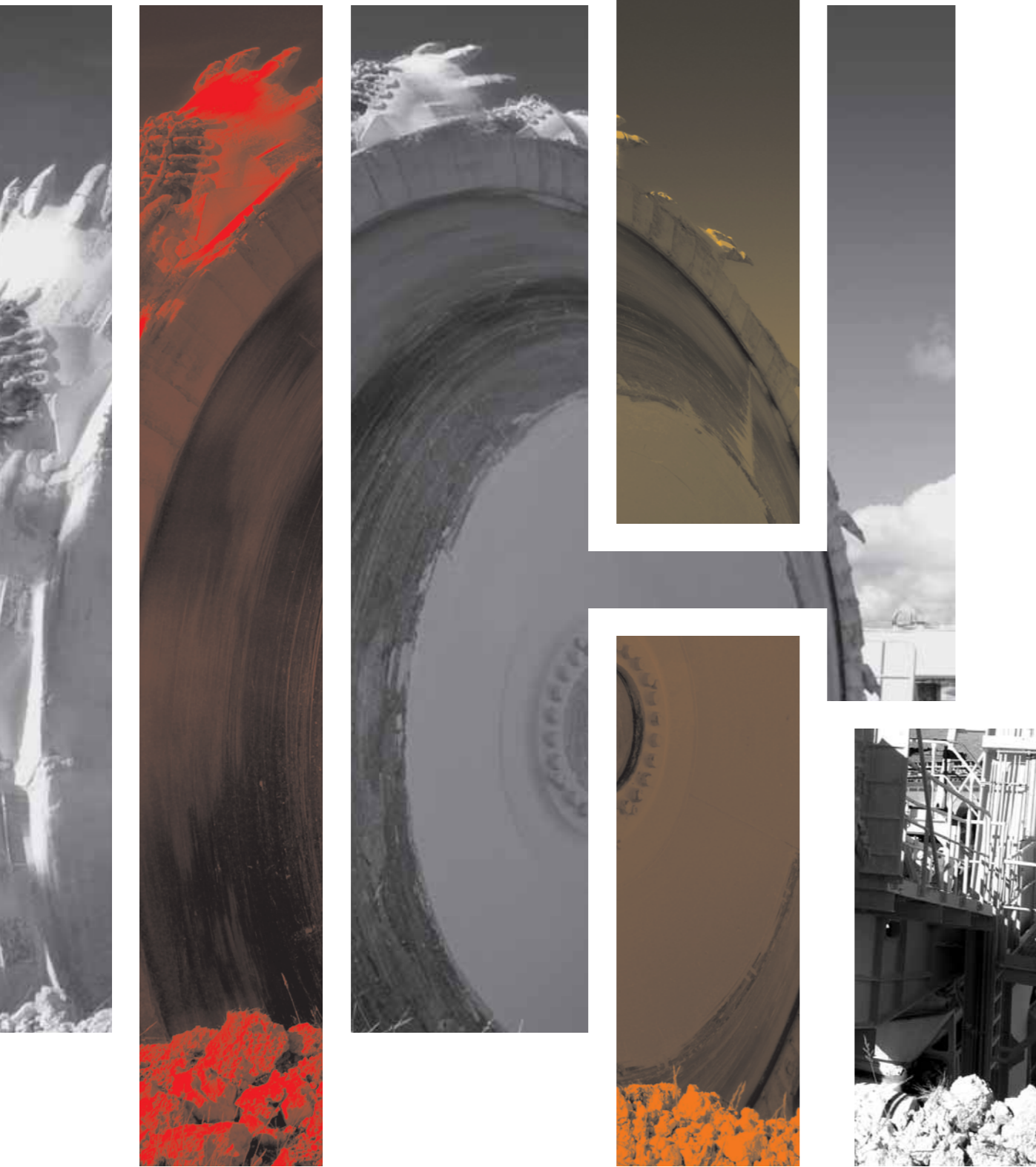
PROPOSED ALLOCATION OF NET LOSS

The Board of Directors recommends that the Shareholders' Meeting:

- approve the Board's report on operations for 2011, the statement of financial position, the income statement and the notes to the financial statements for the year ended 31 December 2011;
- cover the loss for the period of EUR 20,175,215 by drawing upon retained earnings;
- distribute a dividend to shareholders in the total amount of EUR 6,364,800 equal to EUR 0.04 per ordinary share, drawing on the corresponding portion of retained earnings for this purpose.

RECONCILIATION OF SHAREHOLDER'S EQUITY AND NET PROFIT OF THE GROUP PARENT AND THE CORRESPONDING CONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2011

| [EUR '000] | Profit (loss) for 2011 | Shareholders' equity at 31 December 2011 |
|---|------------------------|--|
| Cementir Holding SpA | (20,175) | 636,838 |
| Higher gains on sales and transfers | - | (1,170) |
| Amortisation of the Cimentas goodwill at 31 December 2003 | - | (13,842) |
| IAS/IFRS effects on subsidiaries at 31 December 2004 | - | (9,893) |
| Elimination of the effects arising from the merger | - | (98,075) |
| Change in reserves | - | (87,335) |
| Effect of the consolidation of subsidiaries | 21,200 | 555,283 |
| Associates measured using the equity method | 2,000 | 22,694 |
| Other changes | - | 62 |
| Total Group | 3,025 | 1,004,562 |
| Total non-controlling interests | 6,813 | 78,319 |
| Cementir Holding group | 9,838 | 1,082,881 |



CONSOLIDATED FINANCIAL STATEMENTS OF CEMENTIR HOLDING SPA

- 38 Consolidated financial statements
 - 45 Notes to the consolidated financial statements
 - 84 Annexes to the consolidated financial statements
 - 87 Certification of the consolidated financial statements pursuant to Article 81-ter of CONSOB Regulation no. 11971 of 14 May 1999, as amended
 - 88 Report of the Board of Auditors
 - 90 Report of the independent auditors on the consolidated financial statements
-

CONSOLIDATED FINANCIAL STATEMENTS

| Consolidated statement of financial position* [EUR '000] | Notes | 31 December 2011 | 31 December 2010 |
|---|-------|------------------|------------------|
| ASSETS | | | |
| Intangible assets | 1 | 477,617 | 494,678 |
| Property, plant and equipment | 2 | 815,310 | 876,176 |
| Investment property | 3 | 93,740 | 98,577 |
| Equity investments measured using equity method | 4 | 15,956 | 16,868 |
| Equity investments available for sale | 5 | 8,148 | 6,519 |
| Non-current financial assets | | 1,620 | 527 |
| Deferred tax assets | 18 | 48,015 | 34,130 |
| Other non-current assets | | 3,070 | 1,886 |
| TOTAL NON-CURRENT ASSETS | | 1,463,476 | 1,529,361 |
| Inventories | 6 | 144,287 | 143,837 |
| Trade receivables | 7 | 188,771 | 150,974 |
| Current financial assets | 8 | 1,888 | 1,510 |
| Current tax assets | | 3,681 | 6,078 |
| Other current assets | 9 | 14,691 | 18,939 |
| Cash and cash equivalents | 10 | 91,651 | 100,019 |
| TOTAL CURRENT ASSETS | | 444,969 | 421,357 |
| TOTAL ASSETS | | 1,908,445 | 1,950,718 |
| SHAREHOLDERS' EQUITY AND LIABILITIES | | | |
| Share capital | | 159,120 | 159,120 |
| Share premium reserve | | 35,710 | 35,710 |
| Other reserves | | 806,707 | 872,967 |
| Group net profit | | 3,025 | 9,344 |
| Group shareholders' equity | 11 | 1,004,562 | 1,077,141 |
| Net profit of non-controlling interests | | 6,813 | 8,255 |
| Non-controlling interests reserves | | 71,506 | 71,216 |
| Non-controlling interests shareholders' equity | 11 | 78,319 | 79,471 |
| TOTAL SHAREHOLDERS' EQUITY | | 1,082,881 | 1,156,612 |
| Employee benefit provisions | 12 | 17,344 | 18,695 |
| Non-current provisions | 13 | 15,552 | 15,234 |
| Non-current financial liabilities | 15 | 153,164 | 223,898 |
| Deferred tax liabilities | 18 | 96,599 | 98,944 |
| Other non-current liabilities | | 1,469 | 4,188 |
| TOTAL NON-CURRENT LIABILITIES | | 284,128 | 360,959 |
| Current provisions | 13 | 2,862 | 1,648 |
| Trade payables | 14 | 182,935 | 167,419 |
| Current financial liabilities | 15 | 297,909 | 213,763 |
| Current tax liabilities | 16 | 6,009 | 6,043 |
| Other current liabilities | 17 | 51,721 | 44,274 |
| TOTAL CURRENT LIABILITIES | | 541,436 | 433,147 |
| TOTAL LIABILITIES | | 825,564 | 794,106 |
| TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES | | 1,908,445 | 1,950,718 |

* Information on transactions with related parties is provided in the notes to the consolidated financial statements pursuant to CONSOB Resolution no. 15519 of 27 July 2006.



| Consolidated income statement* [EUR '000] | | Note | 2011 | 2010 |
|--|----|------|------------------|------------------|
| REVENUES | 19 | | 933,014 | 842,260 |
| Change in inventories | | | 4,289 | 2,595 |
| Increases for internal work | | | 4,036 | 4,862 |
| Other operating revenues | 20 | | 12,354 | 15,869 |
| TOTAL OPERATING REVENUES | | | 953,693 | 865,586 |
| Raw material costs | 21 | | (448,968) | (400,071) |
| Personnel costs | 22 | | (154,459) | (145,267) |
| Other operating costs | 23 | | (226,075) | (211,318) |
| TOTAL OPERATING COSTS | | | (829,502) | (756,656) |
| EBITDA | | | 124,191 | 108,930 |
| Depreciation, amortisation, impairment losses and provisions | 24 | | (87,985) | (86,409) |
| EBIT | | | 36,206 | 22,521 |
| Net result on equity investments measured using equity method | | | 2,000 | 2,112 |
| Net financial result | | | (22,602) | 1,272 |
| NET RESULT ON FINANCIAL ITEMS AND EQUITY INVESTMENTS MEASURED USING EQUITY METHOD | 25 | | (20,602) | 3,384 |
| PROFIT BEFORE TAX | | | 15,604 | 25,905 |
| Income taxes | 26 | | (5,766) | (8,306) |
| NET PROFIT (LOSS) FOR THE PERIOD | | | 9,838 | 17,599 |
| Attributable to: | | | | |
| NON-CONTROLLING INTERESTS | | | 6,813 | 8,255 |
| GROUP | | | 3,025 | 9,344 |
| [EUR] | | | | |
| BASIC EARNINGS PER ORDINARY SHARE | 27 | | 0.019 | 0.059 |
| DILUTED EARNINGS PER ORDINARY SHARE | 27 | | 0.019 | 0.059 |

*Information on transactions with related parties is provided in the notes to the consolidated financial statements pursuant to CONSOB Resolution no. 15519 of 27 July 2006.

| Statement of comprehensive income** [EUR '000] | | 2011 | 2010 |
|--|--|-----------------|---------------|
| NET PROFIT (LOSS) FOR THE PERIOD | | 9,838 | 17,599 |
| Other components of comprehensive income: | | | |
| Exchange rate differences arising from the translation of foreign undertakings | | (76,195) | 32,123 |
| Change in use of property, plant and equipment | | - | 49,027 |
| Financial instruments | | (1,583) | (1,356) |
| Actuarial gains (losses) on severance benefits (TFR) | | (381) | (205) |
| Total other components of comprehensive income | | (78,159) | 79,589 |
| COMPREHENSIVE INCOME (LOSS) FOR THE PERIOD | | (68,321) | 97,188 |
| Attributable to: | | | |
| Group | | (71,643) | 83,747 |
| Non-controlling interests | | 3,322 | 13,441 |

**Other components of comprehensive income are reported net of tax effects.

| Consolidated statement of cash flows [EUR '000] | 31 December 2011 | 31 December 2010 |
|---|------------------|------------------|
| Net profit (loss) for the period | 9,838 | 17,599 |
| Depreciation and amortisation | 84,040 | 85,728 |
| (Revaluations) and writedowns | (13,133) | (7,099) |
| Net result on equity investments measured using equity method | (2,000) | (2,112) |
| Net financial result | 31,157 | 2,306 |
| (Gains) Losses on disposals | (139) | (4,882) |
| Income taxes | 5,765 | 8,306 |
| Change in employee benefit provisions | (1,588) | 1,435 |
| Change in current and non-current provisions | 1,533 | (5,213) |
| Operating cash flow before change in working capital | 115,473 | 96,068 |
| (Increase) Decrease in inventories | (450) | (9,670) |
| (Increase) Decrease in trade receivables | (38,704) | (5,631) |
| Increase (Decrease) in trade payables | 16,274 | 29,600 |
| Change in other current and non-current assets and liabilities | 6,841 | 4,057 |
| Change in deferred and current income taxes | (2,297) | 4,519 |
| Operating cash flow | 97,137 | 118,943 |
| Dividends received | 3,050 | 3,894 |
| Interest received | 5,267 | 3,363 |
| Interest paid | (11,412) | (7,224) |
| Other income (expense) received (paid) | (3,442) | 3,959 |
| Income taxes paid | (20,527) | (15,940) |
| CASH FLOW FROM OPERATING ACTIVITIES (A) | 70,073 | 106,995 |
| Investments in intangible assets | (7,649) | (16,140) |
| Investments in property, plant and equipment | (57,641) | (35,461) |
| Investments in equity investments and non-current securities | (3,544) | (4,005) |
| Divestments of intangible assets | - | - |
| Divestments of property, plant and equipment | 6,229 | 2,895 |
| Divestments of equity investments and non-current securities | 11,666 | 12,184 |
| Change in non-current financial assets | (1,093) | (72) |
| Change in current financial assets | 620 | 236 |
| Other changes in investing activities | - | (1,868) |
| CASH FLOW FROM INVESTING ACTIVITIES (B) | (51,412) | (42,395) |
| Change in non-current financial liabilities | (80,308) | (42,270) |
| Change in current financial liabilities | 71,578 | 32,217 |
| Dividends distributed | (11,467) | (11,630) |
| Other changes in shareholders' equity | 2,287 | (7,093) |
| CASH FLOW FROM FINANCING ACTIVITIES (C) | (17,910) | (28,776) |
| EFFECT OF EXCHANGE RATE DIFFERENCES ON CASH AND CASH EQUIVALENTS (D) | (9,119) | 2,464 |
| NET CHANGE IN CASH AND CASH EQUIVALENTS (A+B+C+D) | (8,368) | 38,288 |
| Cash and cash equivalents at the beginning of the period | 100,019 | 61,731 |
| Cash and cash equivalents at the end of the period | 91,651 | 100,019 |

Statement of changes in consolidated shareholders' equity

| [EUR '000] | Other reserves | | | | Other reserves | Group net profit (loss) | Group shareholders' equity | Non-controlling interests net profit (loss) | Non-controlling interests reserves | Non-controlling interests shareholders' equity | Total shareholders' equity |
|---|----------------|-----------------------|---------------|---------------------|----------------|-------------------------|----------------------------|---|------------------------------------|--|----------------------------|
| | Share capital | Share premium reserve | Legal reserve | Translation reserve | | | | | | | |
| Shareholders' equity at 1 January 2010 | 159,120 | 35,710 | 31,825 | (133,797) | 879,781 | 29,842 | 1,002,481 | 4,501 | 59,269 | 63,770 | 1,066,251 |
| Allocation of 2009 net profit | | | | | 29,842 | (29,842) | - | (4,501) | 4,501 | - | - |
| 2009 dividend distribution | | | | | (9,547) | | (9,547) | | (2,083) | (2,083) | (11,630) |
| Other changes | | | | | | | | | 3,820 | 3,820 | 3,820 |
| Total transactions with shareholders | - | - | - | - | 20,295 | (29,842) | (9,547) | (4,501) | 6,238 | 1,737 | (7,810) |
| Change in translation reserve | | | | 28,788 | | | 28,788 | | 3,335 | 3,335 | 32,123 |
| Actuarial gains (losses) | | | | | (116) | | (116) | | (89) | (89) | (205) |
| Change in fair value of financial instruments | | | | | (1,356) | | (1,356) | | | | (1,356) |
| Change in fair value of investment property | | | | | 47,087 | | 47,087 | | 1,940 | 1,940 | 49,027 |
| Total other components of comprehensive income | - | - | - | 28,788 | 45,615 | - | 74,403 | - | 5,186 | 5,186 | 79,589 |
| Change in other reserves | | | | | 460 | | 460 | | 523 | 523 | 983 |
| Total other changes | - | - | - | - | 460 | - | 460 | - | 523 | 523 | 983 |
| Net profit (loss) for the period | | | | | | 9,344 | 9,344 | 8,255 | | 8,255 | 17,599 |
| Shareholders' equity at 31 December 2010 | 159,120 | 35,710 | 31,825 | (105,009) | 946,151 | 9,344 | 1,077,141 | 8,255 | 71,216 | 79,471 | 1,156,612 |
| Shareholders' equity at 1 January 2011 | 159,120 | 35,710 | 31,825 | (105,009) | 946,151 | 9,344 | 1,077,141 | 8,255 | 71,216 | 79,471 | 1,156,612 |
| Allocation of 2010 net profit | | | | | 9,344 | (9,344) | - | (8,255) | 8,255 | - | - |
| 2010 dividend distribution | | | | | (9,547) | | (9,547) | | (6,491) | (6,491) | (16,038) |
| Other changes | | | | | | | | | | | - |
| Total transactions with shareholders | - | - | - | - | (203) | (9,344) | (9,547) | (8,255) | 1,764 | (6,491) | (16,038) |
| Change in translation reserve | | | | (72,905) | | | (72,905) | | (3,290) | (3,290) | (76,195) |
| Actuarial gains (losses) | | | | | (180) | | (180) | | (201) | (201) | (381) |
| Change in fair value of financial instruments | | | | | (1,583) | | (1,583) | | | | (1,583) |
| Total other components of comprehensive income | - | - | - | (72,905) | (1,763) | - | (74,668) | - | (3,491) | (3,491) | (78,159) |
| Change in other reserves | | | | | 8,611 | | 8,611 | | 2,017 | 2,017 | 10,628 |
| Total other changes | - | - | - | - | 8,611 | | 8,611 | | 2,017 | 2,017 | 10,628 |
| Net profit (loss) for the period | | | | | | 3,025 | 3,025 | 6,813 | | 6,813 | 9,838 |
| Shareholders' equity at 31 December 2011 | 159,120 | 35,710 | 31,825 | (177,914) | 952,796 | 3,025 | 1,004,562 | 6,813 | 71,506 | 78,319 | 1,082,881 |





NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

GENERAL INFORMATION

Cementir Holding SpA (group parent), a company limited by shares with registered offices in Italy – Corso di Francia 200, Rome – and its subsidiaries constitute the “Cementir Holding group” (hereinafter “the Group”), which operates internationally principally in the ready-mixed concrete and cement sectors.

Shareholders with holdings of more than 2% of the share capital at 31 December 2011, as indicated in the shareholder register, based on notices received pursuant to Article 120 of Legislative Decree 58 of 24 February 1998 and other available information are:

1. Calt 2004 Srl - 47,860,813 shares (30.078%)
2. Lav 2004 Srl - 40,543,880 shares (25.480%)
3. Pantheon 2000 SpA - 4,466,928 shares (2.807%)
4. Gamma Srl - 5,575,220 shares (3.504%)
5. Chupas 2007 Srl - 4,400,000 shares (2.514%).

The consolidated financial statements at 31 December 2011 of the Cementir Holding group were approved on 8 March 2012 by the Board of Directors, which authorized the disclosure of the main information reported therein.

COMPLIANCE WITH THE INTERNATIONAL ACCOUNTING STANDARDS (IFRS/IAS)

The consolidated financial statements have been drawn up in compliance with the international accounting standards (IAS/IFRS) issued by the International Accounting Standards Board (IASB) and endorsed by the European Commission through 31 December 2011.

As used here, the IAS/IFRS comprise the International Financial Reporting Standards (IFRSs), the International Accounting Standards (IASs) and the interpretations of the International Financial Reporting Interpretations Committee (IFRIC), previously known as the Standing Interpretations Committee (SIC).

BASIS OF PRESENTATION

The consolidated financial statements at 31 December 2011 are presented in euros and the amounts are reported in thousands, unless otherwise indicated. The consolidated financial statements consist of the statement of financial position, the income statement, the statement of comprehensive income, the statement of changes in shareholders' equity, the cash flow statement and these notes. The basis of presentation of the Group financial statements is as follows:

- current and non-current assets and current and non-current liabilities are presented separately in the statement of financial position;
- income statement items are classified by the nature of the expense;
- the statement of comprehensive income shows the effect of gains and losses recognised directly in equity starting with the net profit (loss) for the period;
- the statement of changes in shareholders' equity has been drawn up based on changes in equity;
- the cash flow statement is presented using the indirect method.

Accounting standards and amendments adopted by the Group

(a) Accounting standards and interpretations applicable as from 1 January 2011.

The standards, interpretations and amendments listed below are applicable starting as from 1 January 2011, but their adoption has had no effect in terms of the presentation and measurement of the items in the Group's financial statements:

- amendment to IAS 32 - *Financial Instruments: Presentation*, adopted with Regulation (EU) no. 1293 of 23 December 2009;
- amendments to IFRS 1 - *Limited exemption from comparative IFRS 7 disclosures for first-time adopters* and to IFRS 7 - *Financial instruments: Disclosures*, adopted with Regulation (EU) no. 574 of 30 June 2010;
- amendments to IAS 24 - *Related Party Disclosures* and to IFRS 8 - *Operating segments*, adopted with Regulation (EU) no. 632 of 19 July 2010;
- amendments to IFRIC 14 - *Prepayments of a Minimum Funding Requirement*, adopted with Regulation (EU) no. 633 of 9 July 2010;
- IFRIC 19 - *Extinguishing financial liabilities with equity instruments* and the Amendments to IFRS 1 - *First-time adoption of Financial Reporting Standard*, adopted with Regulation (EU) no. 662 of 23 July 2010.
- Moreover, on 18 February 2011, Regulation (EU) no. 149/2011 was published, adopting various improvements to the following IAS/IFRS applicable starting from 1 January 2011.
 - IFRS 1 - *First-time adoption of International Financial Reporting Standard*
 - IFRS 3 - *Business combinations*
 - IFRS 7 - *Financial instruments: disclosures*
 - Amendments to IFRS 7 - *Financial instruments: disclosures*
 - IAS 1 - *Presentation of financial statements IAS 27 Consolidated and separate financial statements*
 - IAS 32 - *Financial instruments: presentation*
 - IAS 39 - *Financial instruments: recognition and measurement*
 - IAS 34 - *Interim financial reporting*
 - IFRIC 13 - *Customer loyalty programmes*

(b) Standards, amendments and new interpretations effective for financial periods after 2011 and not adopted early by the Group.

- Amendments to IFRS 7 *Financial instruments: disclosures* – Transfers of financial assets, adopted with Regulation (EU) no. 1205/2011 issued on 22 November 2011.

(c) New accounting standards and interpretations soon to be applied:

As of the date of approval of these consolidated financial statements, the IASB had issued, but the EU had not yet endorsed, a number of accountings standards, interpretations and amendments, some still at the consultation stage, including:

- a number of Exposure Drafts (ED), also released as part of the project to revise the current IAS 39, on the issues of *Amortised Cost and Impairment*, *the Fair Value Option for Financial Liabilities* and *Hedge Accounting*;
- ED *"Measuring Non-Financial Liabilities"* as part of the project to revise the current IAS 37 concerning the recognition and measurement of provisions, contingent liabilities and contingent assets;
- ED *"Revenues from Contracts with Customers"* as part of the project to revise the current IAS 11 and IAS 18, concerning revenue recognition;
- ED *"Insurance Contracts"* as part of the project to revise the current IFRS 4, concerning accounting for insurance contracts;
- ED *"Leases"* as part of the project to revise the current IAS 17, concerning accounting for leases;
- ED *"Improvements to IFRSs"*, as part of the annual improvement and general revision of the international accounting standards;
- Amendment to IAS 1 - *"Presentation of financial statements: Statement of Comprehensive Income"* concerning the presentation of financial statements, specifically, the statement of comprehensive income;

- IAS 12 - *"Income Tax – Deferred tax: recovery of the asset"*;
- IAS 19 - *"Employee Benefits"*, in the course of the revision of the current international accounting standards pertaining to employee benefits;
- IAS 28 - *"Investments in associated companies and joint ventures"* released as part of the project to revise the current international accounting standards pertaining to associated joint ventures;
- IFRS 9 - *Financial instruments*, as part of the project to revise the current IAS 39;
- IFRS 10 - *"Consolidated financial statements"*, concerning the consolidation of the financial statements of subsidiaries in the course of revising IAS 27 and SIC 12 - *Consolidation – Special Purpose Entities*;
- IFRS 11 - *"Joint Arrangements"*, as part of the project to revise IAS 31 – *Interests in Joint Ventures*;
- IFRS 12 - *"Disclosure of interests in other entities"*;
- IFRS 13 - *"Fair value measurement"*.

The Group is currently studying the potential impact that the accounting standards, amendments and interpretations soon to be applied may have on its disclosures.

CONSOLIDATION POLICIES

Scope of consolidation

A list of the subsidiaries included within the scope of consolidation and associated companies is provided in Annex 1 to these notes, while a list of significant equity investments, in application of Article 126 of CONSOB Resolution no. 11971 dated 14 May 1999 is provided in Annex 2.

Subsidiaries

The scope of consolidation includes the group parent Cementir Holding SpA and the companies in which it exercises direct or indirect control. Control is exercised either by directly or indirectly holding a majority of voting rights, or through the exercise of a dominant influence, expressed as the power to determine, including indirectly on the basis of contractual or legal agreements, the financial and operating policies of the company and thus obtaining the related benefits, regardless of the actual holding in the company. The existence of potential exercisable voting rights at the balance sheet date is considered in determining control.

Subsidiaries are consolidated from the date on which control is acquired until the moment this control ceases. The financial statements used for consolidation purposes have been prepared at 31 December, i.e. the balance sheet date for the consolidated accounts, and are normally those prepared and approved by the board of directors of the individual companies, adjusted where necessary in order to harmonise them with accounting policies of the group parent.

Consolidation procedures

Subsidiaries are consolidated on a line-by-line basis. The consolidation criteria adopted are as follows:

- assets and liabilities, and income and expenses, of fully consolidated entities are included on a line-by-line basis. The shares of equity and of the result for the year pertaining to minority interests are reported in specific accounts in the balance sheet and income statement;
- business combinations in which the control of an entity is acquired are recognised using the purchase method. The acquisition cost is represented by the fair value at the purchase date of assets acquired, liabilities assumed and capital instruments issued, plus any other directly attributable incidental expenses. The assets, liabilities and contingent liabilities acquired and assumed are measured at their fair value at the acquisition date. Any positive difference between the acquisition cost and the fair value of the assets and liabilities acquired and assumed is recognised under intangible assets as goodwill, while any negative difference is recognised in the income statement as income;
- all intercompany balances and transactions, including any unrealised gains with third parties from transactions between Group companies, are eliminated net of the related tax effects, where the latter are significant. Unrealised

losses are not eliminated where the transaction shows evidence of an impairment loss on the transferred asset;
- gains and losses on the disposal of investments in consolidated companies are taken to Group equity as transactions with shareholders in the amount corresponding to the difference between the sale price and the corresponding fraction of consolidated shareholders' equity sold. If the disposal results in the loss of control and the consequent deconsolidation of the investment, the difference between the sale price and the corresponding fraction of consolidated shareholders' equity sold is taken as a gain or loss in the income statement.

Associates

Associated companies are companies over which the Group exercises a significant influence, which is assumed to exist when the equity investment represents between 20% and 50% of voting rights.

Entities under joint control are governed by a contractual agreement between the shareholders that establishes the control of the company's economic activity.

Equity investments in associates and joint ventures are accounted for using the equity method and initially recognised at cost. The equity method is applied as follows:

- the carrying amount of the equity investments is aligned with shareholders' equity and includes the excess value allocated to the assets and liabilities and any goodwill identified at the time of the acquisition;
- profits and losses pertaining to the Group are recognised in the consolidated income statement as from the date when the significant influence begins and until the date when it ceases; where as a result of losses the company accounted for using the equity method has negative shareholders' equity, the carrying amount of the investment is written down to zero and, where the Group has undertaken to perform the legal or constructive obligations of the company or cover its losses, the excess is recognised in a specific provision; changes in the assets and liabilities of companies accounted for using the equity method that are not taken to the income statement are recognised directly through adjustments to equity reserves;
- material unrealised gains and losses on transactions between the group parent/subsidiaries and the company accounted for using the equity method are eliminated on the basis of the value of the Group's share in the investee; unrealised losses are eliminated, except where they represent impairment losses.

ACCOUNTING POLICIES

Intangible assets

Intangible assets are identifiable non-monetary assets without physical substance, under the control of the company and capable of generating future economic benefits. They are recognised at cost, including any direct incidental expenses necessary to render the asset available for use.

The useful life is determined for each intangible asset upon initial recognition. Intangible assets for which, based on an analysis of all the relevant factors, there is no foreseeable limit to the period over which they will generate cash flows for the Group are considered to have indefinite useful lives. Estimates of the useful lives are reviewed on an annual basis and any changes, where necessary, are applied prospectively.

Intangible assets are derecognised when the assets are sold or when no expected future benefits are expected from their use. Any loss or gain (calculated as the difference between the sale price and the carrying amount) is recognised in the income statement in the year in which they are derecognised..

Intangible assets with finite useful lives are recognised net of the relative accumulated amortisation and any impairment determined in accordance with the procedures described below. Amortisation begins when the asset is available for use and is recognised on a systematic basis in relation to the residual possibility of use and thus over the useful life of the asset. Amortisation is calculated from the moment the asset becomes available for use and is recognised on a systematic basis in relation to the residual possibility of use and thus over the useful life of the asset. Amortisation is calculated from the moment the asset becomes available for use and for the period of its use in the year.

Intangible assets with indefinite useful lives are intangible assets for which, based on an analysis of all the relevant factors, there is no foreseeable limit to the period over which they will generate cash flows for the Group. Intangible assets with indefinite useful lives are initially recognised at purchase cost, determined in the same manner as for intangible assets with finite useful lives, and are not amortised. They are subject to testing for impairment annually, or more frequently if specific events indicate they may have incurred an impairment loss, as well as to determine if past losses may be recovered in accordance with the procedures described for goodwill below. Impairment losses are reversed if the reasons for the writedown no longer obtain. In the case of the acquisition of subsidiaries or associates, the identifiable assets, liabilities and contingent liabilities acquired and assumed are recognised at fair value at the date of acquisition. Any positive difference between the acquisition cost and the Group's share of the fair value of these assets and liabilities are classified as goodwill and recognised as an intangible asset. Any negative difference (negative goodwill) is taken to the income statement at the date of acquisition. After initial recognition goodwill is not amortised but is subject to testing for impairment annually, or more frequently if specific events indicate the possibility it may have incurred an impairment loss. Writedowns may not be reversed in a subsequent period.

Property, plant and equipment

Property, plant and equipment is recognised at purchase or production cost, including any directly allocable incidental expenses necessary to prepare the asset for the use for which it was acquired, increased by the fair value of the estimated cost for the disposal of the asset where the company has an obligation to do so.

Financial expenses that are directly attributable to the purchase, construction or manufacture of an asset are capitalised as part of the asset's cost until the asset is ready for its intended use or for sale.

Costs incurred for maintenance and repairs of an ordinary and/or cyclical nature are charged directly to the income statement in the year in which they are incurred. Costs relating to the expansion, modernisation or improvement of owned or leased property, plant and equipment are only capitalised when they satisfy the requirements for separate classification as an asset or part of an asset in accordance with the component approach.

Property, plant and equipment is recognised net of accumulated depreciation and any impairment. Depreciation is calculated on a straight-line basis over the estimated useful life of the asset, reviewed on an annual basis and any changes, where necessary, are applied prospectively. Quarries are depreciated on the basis of the ratio of quantities extracted in the period to quantities that can be excavated over the period in which the quarry is worked (excavated/excavatable). In the presence of a specific obligation, a provision for the environmental restoration of sites is recognised under liabilities.

The estimated useful lives of property, plant and equipment are as follows:

| | Useful lives of property, plant and equipment |
|------------------------------------|---|
| Quarries | Excavated/excavatable |
| Production plant | 10-20 years |
| Other plant (non-production): | |
| - Industrial buildings | 18-20 years |
| - Light construction | 10 years |
| - Generic or other specific plants | 8 years |
| - Other equipment | 4 years |
| - Transport vehicles | 5 years |
| - Office machinery and equipment | 5 years |

It should be noted that the above intervals, which indicate the minimum and maximum depreciation periods, reflect the presence of components with different useful lives in the same category of assets. Land, both unbuilt and that appurtenant

to civil and industrial buildings, is not depreciated as it has an unlimited useful life. When the asset to be depreciated is composed of separately identifiable elements whose useful life differs significantly from the other parts of the asset, depreciation is recognised separately for each part of the asset, applying the component approach.

At the moment of sale or when no future economic benefits are expected from use, the asset is derecognised and any loss or gain (calculated as the difference between the disposal value and the net carrying amount) is recognised in the income statement in the year of derecognition.

Investment property

Investment property, held to earn rental income or capital gains, is measured at fair value and is not depreciated. Changes in value are recognised in the income statement.

Impairment

At each period end, the carrying amount of property, plant and equipment and intangible assets is reviewed in the light of events or changes which indicate that the carrying amount may not be recoverable. If such evidence is found, the recoverable value must be determined and, where the carrying amount exceeds the recoverable value, the assets are written down to reflect their recoverable value. The recoverable value of goodwill and other intangible assets with indefinite lives, however, is estimated at each balance sheet date or when there is a change in circumstances or specific events occur that would require an impairment test.

The recoverable value of property, plant and equipment and intangible assets is the higher between the fair value less costs to sell and its value in use, where the value in use refers to the present value of estimated future cash flows from the asset or, for assets that do not generate clearly independent cash flows, of the group of assets that comprise the cash-generating unit to which the asset belongs. In determining value in use, the expected future cash flows are discounted using a pre-tax discount rate that reflects the current market assessment of the time value of money and the specific risks of the asset.

An impairment loss is recognised in the income statement when the carrying amount of the asset, or of the cash-generating unit to which it is allocated, is greater than the recoverable amount. Where the reasons for a writedown of property, plant and equipment and intangible assets other than goodwill no longer obtain, the carrying amount of the asset is restored through the income statement, up to the value at which the asset would have been carried if no writedown had taken place and depreciation or amortisation had been recognised.

Where the impairment loss determined by the test is greater than the value of the asset allocated to the cash-generating unit to which belongs, the residual amount is allocated to the assets included in the cash-generating unit in proportion to their carrying amount. The minimum limit of such allocation is the greater of:

- the fair value of the asset less costs to sell;
- the value in use of the asset, as defined above;
- zero.

Impairment losses are recognised in the income statement under depreciation, amortisation and impairment losses.

Inventories

Raw materials and semi-finished and finished products are measured at the lower of cost and market value. Purchase cost is calculated using the FIFO method.

Financial assets

At initial recognition, financial assets are classified under one of the following categories and measured as follows:

- **financial assets available for sale:** financial assets available for sale are non-derivative financial instruments explicitly designated in this category and are carried under non-current assets unless management intends to sell them within 12 months of the reporting date. Such assets are measured at fair value and any measurement gains or losses are recognised in equity through the statement of comprehensive income; they are taken to profit or loss only when the financial asset is actually sold or, in the case of cumulative negative changes, when it is determined that

the loss already recognised in equity cannot be recovered in the future. In view of the objective uncertainty concerning the predictability of future economic conditions as well as developments in financial markets affected by a substantial volume of speculative activity, in particular the Italian financial market, the Group felt it appropriate to modify the values of the parameters, considered separately, used to determine whether a reduction in the carrying amount of an AFS security qualifies as "significant" and "prolonged" pursuant to IAS 39. A significant reduction is now one of 50% in the carrying amount (30% at 31 December 2010), while a prolonged reduction is now one of 60 months (30 months at 31 December 2010).

Financial assets are derecognised when the right to receive the cash flows from the instrument expires and the Company has transferred substantially all the risks and rewards relating to the instrument and the related control. Where the fair value cannot be determined reliably, the cost value is maintained, adjusted for any impairment losses. Such impairment losses may not be reversed;

- **financial assets at fair value through profit or loss:** this category (equity investments in other companies) includes financial assets acquired principally for sale in the short term, those designated at fair value through profit or loss at the acquisition date, and derivative instruments. The fair value of financial instruments listed on active markets is determined as the related market price at the balance sheet date. In the absence of an active market, the fair value is determined on the basis of prices provided by external operators and utilising valuation models principally based on objective financial variables, as well as taking into account prices in recent transactions and the prices of similar financial instruments. Changes in the fair value of instruments in this category are recognised in the income statement. Where the fair value cannot be determined reliably, the cost value is maintained, adjusted for any impairment losses. Such impairment losses may not be reversed. Financial instruments in this category are classified as current assets or liabilities if they are "held for trading" or if it is expected that they will be sold within 12 months from the balance sheet date. Derivatives are treated as assets if the fair value is positive and as liabilities if the fair value is negative. The Group nets the positive and negative fair values of transactions with the same counterparty where such netting is permitted contractually;

- **loans and receivables:** this category, which mainly regards trade receivables, includes non-derivative financial assets with fixed or determinable payments that are not listed on an active market. They are classified as current assets (when the due date falls within normal commercial terms) except for amounts due beyond 12 months from the balance sheet date, which are classified as non-current assets. These assets are measured at amortised cost using the effective interest rate method (identified as their nominal value). Where there is evidence of impairment, the asset is written down to the present value of the expected future cash flows. The impairment losses are recognised in the income statement. Where, in subsequent periods, the reasons for the writedown no longer obtain, the value of the assets is restored up to the value they would have had under the application of amortised cost where no writedown had been recognised.

Financial assets are derecognised when the right to receive the cash flows from the instrument expires and the Group has transferred substantially all the risks and rewards relating to the instrument and the related control.

Financial liabilities

Financial liabilities include loans, trade payables and other payment obligations and are initially recognised at fair value, net of directly attributable incidental expenses, and subsequently measured at amortised cost using the effective interest rate method. When there is a change in the expected cash flows and it is possible to estimate them reliably, the value of the loans is recalculated to reflect this change based on the new present value of the expected cash flows and the initial internal rate of return.

Financial liabilities are classified under current liabilities, except where the Group has an unconditional right to defer their payment for at least 12 months from the balance sheet date.

Financial liabilities are derecognised when they are extinguished and the Group has transferred all the risks and rewards relating to the instrument.

Financial derivatives

The Group uses financial derivatives to hedge exchange rate risk, interest rate risk and price risk. All financial derivatives are measured and recognised at fair value, as established by IAS 39.

Transactions that satisfy the requirements for hedge accounting are classified as hedging operations, while all other operations, including those used to manage risk, are designated as trading operations. Accordingly, owing to the absence (at the subscription date) of some of the formal requirements established by the IFRS, the changes in the fair value relating to these derivative transactions are recognised in the income statement.

For derivatives that qualify for hedge accounting, subsequent changes in fair value are accounted for as follows.

For each financial derivative qualifying for hedge accounting, the relationship between the hedging instrument and the hedged item is documented, including the risk management objectives, the hedging strategy and the methods used to verify the effectiveness of the hedge. The effectiveness of each hedge is verified at the inception of each derivative and over the life of the position. Generally, a hedge is considered highly effective if at both inception and over the life of the derivative the changes in fair value (fair value hedges) or expected cash flows (cash flow hedge) of the hedged item are substantially offset by changes in the fair value of the hedging instrument.

In the case of fair value hedges of assets and liabilities, both changes in the fair value of the hedging instrument and that of the hedged item are recognised in profit or loss.

In the case of cash flow hedges (hedging the risk of potential changes in cash flows originated by the future performance of contractual obligations at the balance sheet date), the effective portion of changes in the fair value of the derivative instrument registered subsequent to initial recognition is recognised under equity reserves. When the economic effects of the hedged item materialize, the reserve is reversed to the operating components of the income statement. If the hedge is not entirely effective, the ineffective portion of the change in the fair value of the hedging instrument is immediately recognised in profit or loss. If, during the life of a derivative instrument, the expected cash flows hedged by the instrument are no longer considered highly likely to materialize, the portion of reserves associated with that instrument is immediately reversed to the income statement. Conversely, where the derivative is sold or no longer qualifies as an effective hedge, the portion of reserves representing the changes in the fair value of the instrument recognised up to that time is maintained as a component of equity and reversed to the income statement as described above, in concomitance with the materialization of the economic effects of the original hedged transaction.

Cash and cash equivalents

Cash and cash equivalents are recognised at fair value and include bank deposits and cash on hand, i.e. assets that are available on demand or at short notice, certain in nature and have no collection costs.

Employee benefits

The liability in respect of employee benefits paid at or subsequent to termination of the employment relationships under defined-benefit plans, net of any plan assets, is determined on the basis of actuarial assumptions estimating the amount of future benefits that employees have accrued at the balance sheet date. The liability is recognised on an accruals basis over the period in which the entitlement matures.

Defined-benefit plans also include the portion of severance benefits due to employees pursuant to Article 2120 of the Italian Civil Code (*Trattamento di Fine Rapporto - TFR*) accrued as of 31 December 2006. Following the reform of the supplementary pension system, as from 1 January 2007 new TFR accruals must be paid into a supplementary pension fund or into a specific treasury fund established by the National Social Security Institute (INPS) if employees elect this option. Accordingly, the Group's¹ liability for defined benefits in respect of employees regards accruals to 31 December 2006 only.

The accounting treatment adopted by the Group¹ as from 1 January 2007 – discussed below – reflects the prevailing interpretation of the new legislation and is consistent with the accounting treatment recommended by the competent professional bodies. More specifically:

- TFR contributions accruing as from 1 January 2007 are considered elements of a defined-contribution plan, even when employees have elected to pay them into the INPS treasury fund. These contributions, which are calculated on the basis of Civil Code rules and are not subject to actuarial measurement, therefore represent expenses recognised under personnel costs.
- Conversely, the employee benefit entitlement accrued at 31 December 2006 continues to represent the liability accumulated by the company in respect of defined-benefit plans. This liability will not be increased by further accruals. Accordingly, unlike previous periods, the actuarial calculation performed to determine the balance at 31 December 2011 did not include the component reflecting future wage growth. The difference with respect to the previous value produced by the new calculation represents a curtailment governed by paragraph 109 of IAS 19 and, consequently, is recognised as a negative component of income under personnel costs.

The present value of the Group's liability is determined by independent actuaries using the projected unit credit method. Under this method, the liability is projected into the future to determine the probable amount to be paid when the employment relationship is terminated and then discounted to take account of the passage of time prior to actual payment. The calculation takes account of severance benefits accrued for past service and is based on actuarial assumptions concerning, primarily, interest rates, which reflect the market yield of securities issued by leading companies with maturities consistent with the expected maturity of the obligation² and employee turnover.

As the Group is not liable for TFR accruing after 31 December 2006, the actuarial calculation does not take account of future wage growth.

Actuarial gains and losses, defined as the difference between the carrying amount of the liability and the present value of the Group's commitments at the end of the period, generated by changes in the actuarial assumptions used previous (described above) are recognised directly in equity.

STOCK INCENTIVE PLAN

The Group approved a stock incentive plan (stock options) targeted at directors with specific duties and managers holding strategic positions within the group parent and/or its subsidiaries. Under IFRS 2 – Share-based payment, this plan represents a component of the beneficiaries' compensation. Therefore, the cost is represented by the fair value of the stock options at the grant date, calculated using financial measurement techniques, taking market conditions into account, and recognised in the income statement on a pro-rata basis over the period during which the incentive accrues, with a balancing entry in shareholders' equity.

Provisions

Provisions are recognised in respect of certain or probable costs or liabilities whose amount or timing could not be determined at period-end.

Provisions are recognised when, at the balance sheet date, the Group has a legal or constructive obligation deriving from a past event and it is probable that an outflow of resources will be required to meet the obligation and this outflow can be estimated. When the financial effect of the passage of time is significant and the payment dates of the obligations can be reliably estimated, the provision is discounted. Increases in the provision caused by the passage of time are recognised as financial expenses.

In the presence of an obligation to dismantle plant and restore sites (e.g. quarries), a specific provision is established, with accruals determined on the basis of the asset involved. As regards greenhouse gas (CO₂) emissions allowances, a specific provision is recognised where emissions exceed the allowances assigned.

¹ For its Italian companies.

² Discounting was performed on the basis of the IRS yield curve corresponding to the observation period (50 years).

Grants

Grants from public or private-sector entities are recognised at fair value where it is reasonably certain that the conditions for their receipt will be met.

Grants for the acquisition or production of non-current assets (capital grants) are recognised either directly as reductions in the value of the asset or under other liabilities and taken to the income statement over the useful life of the asset.

Operating grants are recognised in full in the income statement at the time the conditions for their recognition are met.

Revenues

Revenues are recognised to the extent that it is probable that the economic benefits will flow to the Group and that their amount can be determined reliably. Revenues are measured at the fair value of the amount received net of value added tax, discounts, allowances and returns.

In particular, revenues from the sale of goods are recognised when the significant risks and rewards of ownership are transferred to the purchaser. Revenues for services are recognised at the time the services are delivered, in proportion to the amount of services completed with respect to total services still to be delivered.

Financial income and expense

Financial income and expense are recognised on an accruals basis and calculated with reference to the interest accrued on the net value of the underlying asset or liability using the effective interest rate. The effective interest rate is the rate at which all inward and outward flows in respect of a given transaction are financially equivalent. As regards capitalized financial expense, please see the discussion under the policies adopted for property, plant and equipment.

Dividends

Revenues from dividends are recognised on the date on which shareholders obtain title to payment, which normally corresponds to date of the shareholders' meeting approving their payment. Dividend distributions are carried as a liability in the period in which the shareholders' meeting approves them.

Income taxes

Current income taxes for the period are determined on the basis of estimated taxable income in compliance with current legislation.

Deferred tax assets and liabilities are recognised on the basis of temporary differences between the amounts reported in the consolidated balance sheet and the amounts reported for tax purposes, with the exception of goodwill, using the tax rates that are expected to be in force in the financial period in which the deferred assets or liabilities will be reversed.

Deferred tax assets are recognised when it is probable that they will be recovered, i.e. when future taxable income is expected to be sufficient for the asset to be recovered. The probability of recovery is reviewed at the end of each period.

Current and deferred tax items are recognised in the income statement except for those relating to items recognised directly in equity, in which case the tax effect is also recognised in equity. Current and deferred tax items are offset where the income tax is levied by the same tax authority, the Group is legally entitled to offset and the net balance is expected to be settled.

Other taxes not relating to income, such as property taxes, are recognised as operating costs.

Earnings per share

(i) Basic: the value of basic earnings per share is obtained by dividing the Group's net profit by the weighted average number of ordinary shares in circulation during the year, excluding treasury stock.

(ii) Diluted: the value of diluted earnings per share is obtained by dividing the Group's net profit by the weighted average number of ordinary shares in circulation during the financial year, excluding treasury stock. In order to calculate the diluted value, the weighted average number of shares in circulation is increased by assuming that all potential shares with a dilutive effect are converted. Diluted earnings per share are not calculated in the event of a loss, because this would improve the per-share result.

Foreign currency transactions

All transactions in non-euro currencies are recognised at the exchange rate prevailing on the transaction date.

Monetary assets and liabilities denominated in currencies other than the functional currency are subsequently adjusted at the exchange rate prevailing at the close of the period. Any negative or positive differences between the amounts translated at the exchange rate for the period and the original value amounts are taken to the income statement.

Non-monetary items denominated in currencies other than the euro and carried at historical cost are translated using the exchange rate prevailing on the date the transaction was originally recognised. Non-monetary items carried at fair value are translated at the rate prevailing on the date the fair value was originally determined.

Translation of financial statements of foreign companies

The financial statements of subsidiaries and associates are prepared in the functional currency of the economy in which they operate.

The financial statements of companies operating outside the euro area are translated into euros by applying the end-period exchange rate for balance sheet items and the average exchange rate for the period for income statement items. Differences arising from the adjustment of initial shareholders' equity to current end-period exchange rates and differences arising from the use of different methods for translating the net result for the period are recognised in equity by the comprehensive income under a specific reserve.

Upon disposal of a foreign operation, the cumulative translation differences deferred in the relevant reserve are recognised in the income statement.

Pursuant to the requirements of IFRS 1, the cumulative translation differences at the date of first-time adoption of IFRS are reclassified as "retained earnings" in equity and do not, therefore, give rise to recognition in the income statement if the foreign operation is later divested.

USE OF ESTIMATES

The preparation of the consolidated financial statements requires management to use accounting methods and principles that, in certain cases, are based on difficult and subjective assessments and estimates that are derived from historical experience and reasonable and realistic assumptions made in the light of the related circumstances. The use of such estimates and assumptions influences the values reported in the financial statements as well as in the accompanying disclosures. The final values of items for which estimates and assumptions have been made may differ from those stated in the financial statements owing to the uncertainty that accompanies the assumptions and circumstances underpinning the estimates.

SIGNIFICANT ACCOUNTING POLICIES

The following accounting policies and items require more extensive use of subjective judgements on the part of management, with the result that changes in the circumstances underlying the assumptions can have a material impact

on the consolidated financial statements of the Group:

- *intangible assets with indefinite useful lives*: goodwill undergoes annual testing for impairment, to be recognised through profit or loss. In particular, the impairment test involves allocating the goodwill to the cash generating units and subsequently determining their fair value. If the fair value of the net capital employed is lower than the carrying amount of the cash generating units, the goodwill allocated is written down. The allocation of the goodwill of the cash generating units and the determination of the fair value of the latter involves the use of estimates based on factors that can change over time, with potentially significant effects on the assessments made by management.
- *writedowns of non-current assets*: in accordance with the accounting policies adopted by the Group, property, plant and equipment and intangible assets with finite useful lives undergo impairment testing, which is recognised by means of a writedown where there is evidence that suggests it will be difficult to recover the net carrying amount through use of the asset. The verification of such evidence requires management to make subjective judgements based on information available within the Group and from the market, as well as experience. In addition, where a potential impairment loss is found, the Group calculates the loss using appropriate valuation techniques. The correct identification of the factors indicating a potential impairment loss and the estimates made to calculate the size of the impairment depend on factors that can change over time, affecting the assessments and estimates made by management.
- *depreciation and amortisation*: depreciation and amortisation is a significant expense for the Group. Property, plant and equipment is depreciated on a systematic basis over the useful life of the asset. The useful life of Group assets is determined by management at the time the assets are acquired. This assessment is based on historical experience with similar assets, market conditions and expectations for future developments, such as technological progress, that might affect the useful life of the asset. For this reason, the effective economic life of an asset may differ from its estimated useful life. The Group periodically reviews technological progress and changes in the industry as well as costs associated with reclamation and the resale value of assets to update the residual useful life of the asset. This periodic review can lead to changes in the depreciation period and, consequently, in depreciation charges in future periods. The estimates and assumptions are reviewed periodically and the effects of changes are recognised in the income statement.

RISK MANAGEMENT

The Group is exposed to a variety of financial risks in its operations. More specifically, these include:

Credit risk

The credit risk faced by the Group is not particularly significant, because although the Group operates in a variety of geographical markets credit risk is mitigated by the fact that the Group is not excessively exposed to concentration risk. In addition, operating procedures provide for the control of credit risk by restricting the sale of products and/or services only to customers with sufficient standing and guarantees.

Receivables are recognised net of any writedowns in respect of the risk of default by the counterparty, which is determined on the basis of available information on the solvency of the customer.

As regards bank deposits and derivatives operations, the Group operates on an on-going basis with leading counterparties of high standing, thereby limiting the associated credit risk.

Liquidity risk

Liquidity risk regards the availability of financial resources and access to the credit market and financial instruments in general.

More specifically, cash flows, funding requirements and the liquidity of the Group companies are monitored and managed with a view to ensuring effective and efficient management of financial resources.

The Group meets its needs for investment activities, management of working capital and debt repayment through the cash flow generated on an on-going basis by operations as well as the use of credit lines available to the Group.

Given the current state of the financial markets, the Group has taken steps to maintain an adequate ability to generate cash flow through operations. In light of the Group's financial soundness, any unplanned financial requirements will be handled using the Group's credit.

Market risks

Market risks mainly regard the risk of changes in exchange rates and interest rates, as the Group operates at the international level in different currency areas and uses financial instruments to hedge the related risks.

The Group constantly monitors the financial risks to which it is exposed so as to assess their potential impact in advance and takes appropriate action to mitigate that impact. Financial derivatives are one of the tools used to do this.

EXCHANGE RATE RISK

As they operate at the international level, the Group companies are structurally exposed to the exchange rate risk inherent in the cash flows generated by operating activities and financing denominated in foreign currencies.

The Group's operating activities are exposed to exchange rate risk to differing extents: the cement sector is exposed on both the revenue side, for exports, and the cost side, for purchases of solid fuels in U.S. dollars, while the ready-mixed concrete sector is less exposed, as revenues and costs are denominated in local currency. To cover its exposures, the Group calculates the natural hedging effect of cash flows and financing, and hedges the remaining exposure by means of forward foreign exchange transactions, as well as foreign exchange call and put options. The Group's derivatives transactions are conducted for hedging purposes.

The Group's presentation currency is the euro. This generates exchange rate risk in respect of the translation of the financial statements of the consolidated subsidiaries located in countries outside the euro area (with the exception of Denmark, whose currency is stable against the euro). The income statements of those companies are translated into euros at the average exchange rate for the period, meaning that changes in exchange rates can have an impact on the resulting euro amount. As envisaged in the accounting standards adopted by the Group, the effects of exchange rate fluctuations on the value of assets and liabilities are recognised directly in equity, under the "translation reserve" (Note 11).

INTEREST RATE RISK

As the Group has a net debtor position, it is exposed to the risk of fluctuations in interest rates. Based on an overall assessment of the level of expected interest rates and the timing of debt reduction in relation to forecast cash flows, interest rate swaps are used to partially hedge the risk.

The operational and financial policies of the Group are also designed to minimize the impact of these risks on the Group's financial performance.

DISCLOSURE BY OPERATING SEGMENT

In accordance with IFRS 8, the Group has identified its operating segments by referring to the internal reporting system that the group parent periodically adopts with regard to the management and organisational structure of the Group. Specifically, the operating segments organised and managed by geographical area are: Italy, Denmark, other Scandinavian countries (Norway, Sweden and Iceland), Turkey, Egypt, the Far East (Malaysia and China) and the rest of the world (Luxembourg, Spain, Portugal, Poland, Russia and the United States).

The geographical segments comprise the fixed assets of the individual companies operating in the zones listed above. Transactions between the segments involving the exchange of goods and services are conducted on normal market terms and conditions.

The table below reports the results by operating segment for the period ended 31 December 2011:

| [EUR '000] | Denmark | Turkey | Italy | Other Scandinavian Countries | Egypt | Far East | Rest of world | Items not allocated and adjustments | Cemtir Holding Group |
|--|----------------|----------------|-----------------|------------------------------|---------------|---------------|---------------|-------------------------------------|----------------------|
| Operating revenues | 277,879 | 254,356 | 157,443 | 181,120 | 51,058 | 49,966 | 21,565 | (39,694) | 953,693 |
| Inter-segment revenues | (27,983) | - | (9,600) | (1,423) | (272) | - | (416) | 39,694 | - |
| Operating revenues contribution | 249,896 | 254,356 | 147,843 | 179,697 | 50,786 | 49,966 | 21,149 | - | 953,693 |
| Segment result (EBITDA) | 50,923 | 41,244 | (7,995) | 16,066 | 12,811 | 9,080 | 2,062 | - | 124,191 |
| Depreciation and amortisation, impairment losses and provisions (27,341) | (21,128) | (21,860) | (7,408) | (4,346) | (4,542) | (1,360) | - | - | (87,985) |
| EBIT | 23,582 | 20,116 | (29,855) | 8,658 | 8,465 | 4,538 | 702 | - | 36,206 |
| Net result on equity investments measured using equity method | - | - | - | 122 | - | - | 1,878 | - | 2,000 |
| Net financial result | - | - | - | - | - | - | - | (22,602) | (22,602) |
| Profit before tax | - | - | - | - | - | - | - | - | 15,604 |
| Income taxes | - | - | - | - | - | - | - | (5,766) | (5,766) |
| Net profit (loss) for the period | - | - | - | - | - | - | - | - | 9,838 |

The table below reports the results by operating segment for the period ended 31 December 2010:

| [EUR '000] | Denmark | Turkey | Italy | Other Scandinavian Countries | Egypt | Far East | Rest of world | Items not allocated and adjustments | Cemtir Holding Group |
|--|----------------|----------------|-----------------|------------------------------|---------------|---------------|---------------|-------------------------------------|----------------------|
| Operating revenues | 235,239 | 245,698 | 140,625 | 149,983 | 65,417 | 38,249 | 25,508 | (35,133) | 865,586 |
| Inter-segment revenues | (21,588) | - | (9,071) | (1,064) | (2,769) | (97) | (544) | 35,133 | - |
| Operating revenues contribution | 213,651 | 245,698 | 131,554 | 148,919 | 62,648 | 38,152 | 24,964 | - | 865,586 |
| Segment result (EBITDA) | 28,855 | 37,594 | (3,498) | 15,828 | 19,815 | 6,374 | 3,962 | - | 108,930 |
| Depreciation and amortisation, impairment losses and provisions (27,031) | (22,033) | (20,092) | (7,297) | (4,764) | (3,722) | (1,470) | - | - | (86,409) |
| EBIT | 1,824 | 15,561 | (23,590) | 8,531 | 15,051 | 2,652 | 2,492 | - | 22,521 |
| Net result on equity investments measured using equity method | - | - | (31) | 179 | - | - | 1,964 | - | 2,112 |
| Net financial result | - | - | - | - | - | - | - | 1,272 | 1,272 |
| Profit before tax | - | - | - | - | - | - | - | - | 25,905 |
| Income taxes | - | - | - | - | - | - | - | (8,306) | (8,306) |
| Net profit (loss) for the period | - | - | - | - | - | - | - | - | 17,599 |

The table below reports other data by geographical segment at 31 December 2011:

| [EUR '000] | Segment assets | Segment liabilities | Investments in property, plant and equipment and intangible assets* |
|------------------------------|------------------|---------------------|---|
| Denmark | 501,673 | 99,376 | 12,916 |
| Turkey | 581,383 | 139,514 | 41,663 |
| Italy | 424,149 | 460,945 | 12,371 |
| Other Scandinavian Countries | 120,595 | 51,784 | 4,462 |
| Egypt | 120,453 | 26,588 | 233 |
| Far East | 110,195 | 42,264 | 1,475 |
| Rest of world | 49,997 | 5,093 | 91 |
| Total | 1,908,445 | 825,564 | 73,211 |

* Investments carried out during the year.

The table below reports other data by geographical segment at 31 December 2010:

| [EUR '000] | Segment assets | Segment liabilities | Investments in property, plant and equipment and intangible assets* |
|------------------------------|------------------|---------------------|---|
| Denmark | 512,316 | 104,227 | 13,977 |
| Turkey | 642,861 | 146,417 | 11,867 |
| Italy | 397,261 | 412,621 | 21,918 |
| Other Scandinavian Countries | 117,711 | 53,016 | 3,973 |
| Egypt | 119,770 | 27,251 | 1,805 |
| Far East | 110,434 | 45,760 | 8,946 |
| Rest of world | 50,365 | 4,814 | 105 |
| Total | 1,950,718 | 794,106 | 62,591 |

* Investments carried out during the year.

The table below reports revenues from sales to external customers for each geographical segment at 31 December 2011:

| [EUR '000] | Denmark | Italy | Other Scandinavian Countries | Turkey | Egypt | Far East | Rest of world | Total |
|--|----------------|----------------|------------------------------|----------------|---------------|---------------|----------------|----------------|
| Revenues by geographical location of customer | 198,114 | 142,179 | 181,003 | 212,656 | 29,304 | 67,974 | 101,784 | 933,014 |

The table below reports revenues from sales to external customers for each geographical segment at 31 December 2010:

| [EUR '000] | Denmark | Italy | Other Scandinavian Countries | Turkey | Egypt | Far East | Rest of world | Total |
|--|----------------|----------------|------------------------------|----------------|---------------|---------------|----------------|----------------|
| Revenues by geographical location of customer | 153,204 | 134,055 | 157,546 | 194,952 | 38,097 | 42,336 | 122,070 | 842,260 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1) Intangible assets

Intangible assets amounted to EUR 477,617 thousand (EUR 494,678 thousand at 31 December 2010) and include assets with finite useful lives totalling EUR 46,392 thousand (EUR 35,341 thousand at 31 December 2010) and assets with indefinite useful lives totalling EUR 431,225 thousand (EUR 459,337 thousand at 31 December 2010).

INTANGIBLE ASSETS WITH FINITE USEFUL LIVES

At 31 December 2011 intangible assets with finite useful lives amounted to EUR 46,392 thousand (EUR 35,341 thousand at 31 December 2010). Concession rights and licenses mainly regard quarry concessions and software licenses related to the implementation of the SAP R/3 information system. Amortisation is calculated in the account on the basis of the estimated useful life of the assets.

| [EUR '000] | Development costs | Concession rights, licenses and brands | Other assets | Assets under development and advances | Total |
|-----------------------------------|-------------------|--|--------------|---------------------------------------|---------|
| Gross value at 1 January 2011 | 984 | 30,560 | 10,300 | 11,765 | 53,609 |
| Increases | 252 | 1,643 | 785 | 864 | 3,544 |
| Decreases | - | (136) | - | - | (136) |
| Changes in scope of consolidation | - | - | 12,054 | - | 12,054 |
| Other changes | - | - | - | - | - |
| Translation differences | 1 | (103) | (798) | (211) | (1,111) |
| Reclassifications | (2) | 418 | 11,559 | (11,442) | 533 |
| Gross value at 31 December 2011 | 1,235 | 32,382 | 33,900 | 976 | 68,493 |
| Amortisation at 1 January 2011 | 544 | 10,349 | 7,375 | - | 18,268 |
| Amortisation | 219 | 1,666 | 2,320 | - | 4,205 |
| Decreases | - | (135) | - | - | (135) |
| Changes in scope of consolidation | - | - | - | - | - |
| Other changes | - | - | - | - | - |
| Translation differences | 2 | 79 | (318) | - | (237) |
| Reclassifications | - | - | - | - | - |
| Amortisation at 31 December 2011 | 765 | 11,959 | 9,377 | - | 22,101 |
| Net value at 31 December 2011 | 470 | 20,423 | 24,523 | 976 | 46,392 |

| [EUR '000] | Development costs | Concession rights, licenses and brands | Other assets | Assets under development and advances | Total |
|-----------------------------------|-------------------|--|--------------|---------------------------------------|--------|
| Gross value at 1 January 2010 | 874 | 24,813 | 8,984 | 6,239 | 40,910 |
| Increases | 99 | 9 | 405 | 5,531 | 6,044 |
| Decreases | - | - | - | - | - |
| Changes in scope of consolidation | - | - | - | - | - |
| Other changes | - | - | - | - | - |
| Translation differences | 8 | 540 | 555 | (14) | 1,089 |
| Reclassifications | 3 | 5,198 | 356 | 9 | 5,566 |
| Gross value at 31 December 2010 | 984 | 30,560 | 10,300 | 11,765 | 53,609 |
| Amortisation at 1 January 2010 | 365 | 8,520 | 6,089 | - | 14,974 |
| Amortisation | 169 | 1,804 | 869 | - | 2,842 |
| Decreases | - | - | - | - | - |
| Changes in scope of consolidation | - | - | - | - | - |
| Other changes | - | - | - | - | - |
| Translation differences | 8 | 25 | 417 | - | 450 |
| Reclassifications | 2 | - | - | - | 2 |
| Amortisation at 31 December 2010 | 544 | 10,349 | 7,375 | - | 18,268 |
| Net value at 31 December 2010 | 440 | 20,211 | 2,925 | 11,765 | 35,341 |

INTANGIBLE ASSETS WITH INDEFINITE USEFUL LIVES

Intangible assets with an indefinite useful life are regularly tested for impairment.

At 31 December 2011, the item amounted to EUR 431,225 thousand (EUR 459,337 thousand at 31 December 2010) and included goodwill arising on consolidation following the acquisition of the Cimentas and Aalborg Portland groups as well as goodwill recognised last year following the acquisition made by the subsidiary Betontir (Note 28).

| [EUR '000] | 31.12.2011 | | | | 31.12.2010 | | | |
|------------------------------------|-------------------------|----------------------------------|-------|----------|-------------------------|----------------------------------|-------|---------|
| | Turkey (Cimentas group) | Denmark (Aalborg Portland group) | Italy | Total | Turkey (Cimentas group) | Denmark (Aalborg Portland group) | Italy | Total |
| Carrying amount at start of period | 182,456 | 271,703 | 5,178 | 459,337 | 174,800 | 269,140 | - | 443,940 |
| Increases | - | - | - | - | - | - | 5,178 | 5,178 |
| Decreases | - | - | - | - | - | (110) | - | (110) |
| Writedowns | - | - | - | - | - | - | - | - |
| Changes in scope of consolidation | - | - | - | - | - | - | - | - |
| Translation differences | (28,347) | 235 | - | (28,112) | 7,656 | 2,673 | - | 10,329 |
| Reclassifications | - | - | - | - | - | - | - | - |
| Carrying amount at end of period | 154,109 | 271,938 | 5,178 | 431,225 | 182,456 | 271,703 | 5,178 | 459,337 |

As it had done in previous periods, the Group tested assets for impairment at the two cash-generating units (CGU) to which goodwill had been allocated.

The impairment test on goodwill was performed by comparing the carrying value with the value-in-use of the CGU, calculated by applying the discounted cash flow (DCF) method to cash flows projected over the next three years (2012-2014) for each CGU. Projected cash flows were estimated based on projections for the 2012 budget and for the subsequent two years (2013-2014), while final values were arrived at by applying a constant growth rate.

The discount rate used to calculate the present value of the expected cash flows was determined for each CGU on the basis of the weighted average cost of capital (WACC). The key assumptions used in determining value-in-use were as follows:

| Values in % | 31.12.2011 | | | 31.12.2010 | |
|---------------------------------|---------------------------------|--|-------|-------------------------------|--|
| | *Turkey (Cimentas group) | Denmark (Aalborg Portland group) | Italy | Turkey (Cimentas group) | Denmark (Aalborg Portland group) |
| Growth rate for terminal values | 1% | 1.5% | 0.5% | 2% | 2% |
| Discount rate | 9.9% | 5.5% | 6.2% | 7.6% | 6.7% |
| | * Value expressed in real terms | | | | |

Moreover, the application of the perpetual growth rate of 0% would not cause any impairment of the goodwill attributed to each CGU.

The impairment tests found no reduction of shareholders' equity at 31 December 2011 or of net profit for 2011.

The above parameters were applied to estimates and projections calculated based on past experience and expectations concerning development of the markets in which the Group operates. The Group regularly monitors facts and events connected with changes in the current economic environment that could give rise to impairment losses.

2) Property, plant and equipment

At 31 December 2011 property, plant and equipment amounted to EUR 815,310 thousand (EUR 876,176 thousand at 31 December 2010). The table below provides the required supplementary information on the components of the item:

| [EUR '000] | Land and buildings | Quarries | Plant and equipment | Other assets | Assets under construction and advances | Total |
|---|--------------------|----------|---------------------|--------------|--|-----------|
| Gross value at 1 January 2011 | 442,057 | 29,895 | 1,274,272 | 83,802 | 27,052 | 1,857,078 |
| Increases | 2,252 | 1,671 | 10,046 | 1,635 | 38,393 | 53,997 |
| Decreases | (1,615) | (746) | (8,210) | (3,828) | (1,362) | (15,761) |
| Changes in scope of consolidation | 1,152 | - | 2,043 | 238 | (68) | 3,365 |
| Translation differences | (18,353) | (848) | (50,673) | (4,014) | (1,616) | (75,504) |
| Reclassifications | 3,149 | 967 | 13,429 | 2,116 | (21,728) | (2,067) |
| Gross value at 31 December 2011 | 428,642 | 30,939 | 1,240,907 | 79,949 | 40,671 | 1,821,108 |
| Depreciation at 1 January 2011 | 192,307 | 6,658 | 725,835 | 56,102 | - | 980,902 |
| Depreciation | 12,328 | 810 | 60,890 | 5,806 | - | 79,834 |
| Decreases | (562) | (16) | (5,270) | (3,651) | - | (9,499) |
| Changes in scope of consolidation | (131) | - | (16) | - | - | (147) |
| Translation differences | (7,382) | (99) | (32,754) | (3,466) | - | (43,701) |
| Reclassifications | - | - | (1,591) | - | - | (1,591) |
| Depreciation at 31 December 2011 | 196,560 | 7,353 | 747,094 | 54,791 | - | 1,005,798 |
| Net value at 31 December 2011 | 232,082 | 23,586 | 493,813 | 25,158 | 40,671 | 815,310 |
| Gross value at 1 January 2010 | 415,729 | 27,596 | 1,202,330 | 79,171 | 74,092 | 1,798,918 |
| Increases | 872 | 1,389 | 11,318 | 1,092 | 32,312 | 46,983 |
| Decreases | (42) | - | (12,153) | (4,403) | (456) | (17,054) |
| Changes in scope of consolidation | 2,453 | - | 1,833 | 100 | - | 4,386 |
| Translation differences | 11,897 | 565 | 31,220 | 2,668 | 4,650 | 51,000 |
| Reclassifications | 11,148 | 345 | 39,724 | 5,174 | (83,546) | (27,155) |
| Gross value at 31 December 2010 | 442,057 | 29,895 | 1,274,272 | 83,802 | 27,052 | 1,857,078 |
| Depreciation at 1 January 2010 | 177,918 | 5,727 | 659,789 | 48,942 | - | 892,376 |
| Depreciation | 11,889 | 741 | 63,615 | 6,638 | - | 82,886 |
| Decreases | (42) | - | (11,488) | (3,934) | - | (15,464) |
| Changes in scope of consolidation | - | - | - | - | - | - |
| Translation differences | 3,575 | 190 | 16,288 | 1,669 | - | 21,722 |
| Reclassifications | (1,036) | - | (2,369) | 2,787 | - | (618) |
| Depreciation at 31 December 2010 | 192,307 | 6,658 | 725,835 | 56,102 | - | 980,902 |
| Net value at 31 December 2010 | 249,750 | 23,237 | 548,437 | 27,700 | 27,052 | 876,176 |

The useful lives of assets adopted by the Group are reported in the related section of the accounting policies.

The net carrying amount of property, plant and equipment pledged as collateral for bank loans came to EUR 32.2 million (EUR 144.4 million at 31 December 2010), with EUR 0.2 million outstanding at 31 December 2011 (EUR 1.5 million at 31 December 2010). The value of contractual commitments to purchase property, plant and equipment at 31 December 2011 amounted to EUR 0.7 million (EUR 2.9 million at 31 December 2010). In 2011 no financial expense was capitalised (about EUR 0.3 million in 2010).



3) Investment property

Investment property amounted to EUR 93,740 thousand and is reported at fair value, as determined by independent appraisers.

| [EUR '000] | 31.12.2011 | | | 31.12.2010 | | |
|-------------------------|------------|-----------|----------|------------|-----------|---------|
| | Land | Buildings | Total | Land | Buildings | Total |
| Value at 1 January | 66,818 | 31,759 | 98,577 | 1,251 | 26,699 | 27,950 |
| Increases | - | - | - | - | - | - |
| Decreases | - | - | - | - | - | - |
| Change in fair value | 6,044 | 204 | 6,248 | 55,967 | 3,155 | 59,122 |
| Translation differences | (10,289) | (796) | (11,085) | (2,176) | (170) | (2,346) |
| Reclassifications | 1,109 | (1,109) | - | 11,776 | 2,075 | 13,851 |
| Value at 31 December | 63,682 | 30,058 | 93,740 | 66,818 | 31,759 | 98,577 |

Of the total value, EUR 20.8 million is pledged as collateral for a bank loan with an outstanding amount at 31 December 2011 of EUR 11.9 million, gross of discounting.

4) Equity investments measured using the equity method

The item consists of the share of equity investments in associated companies, which are accounted for using the equity method. The following table reports the carrying amount of the equity investments and Cemtir Holdings SpA's pro-rata share of the net result:

| [EUR '000] | Carrying amount | | Pro-rata share of net result | |
|---|-----------------|------------|------------------------------|-------|
| | 31.12.2011 | 31.12.2010 | 2011 | 2010 |
| Speedybeton SpA | - | - | - | (31) |
| Leigh White Cement Company Joint Venture | 10,981 | 11,163 | 1,775 | 1,964 |
| Secil Unicon SGPS Lda | - | 255 | (255) | (722) |
| Sola Betong AS | 1,456 | 1,576 | 122 | 168 |
| Storsand Sandtak AS | - | 293 | - | 11 |
| ECOL Unicon Spzoo | 3,519 | 3,581 | 576 | 722 |
| EPI UK R&D | - | - | (218) | - |
| Equity investments measured using the equity method | 15,956 | 16,868 | 2,000 | 2,112 |

The table below provides an overview of the financial highlights of associated companies:

| [EUR '000] Company | Currency | Registered office | Assets | Liabilities | Revenues | Net profit (loss) for period | % holding |
|--|----------|--------------------|---------------|---------------|----------------|------------------------------|-----------|
| 31.12.2011 | | | | | | | |
| Leigh White Cement Company Joint Venture | USD | Allentown (USA) | 46,847 | 9,779 | 64,298 | 7,244 | 24.5% |
| Secil Unicon SGPS Lda | EURO | Lisbona (Portugal) | 14,255 | 12,955 | 9,977 | (518) | 50% |
| Sola Betong AS | NOK | Risvika (Norway) | 6,972 | 4,562 | 13,473 | 371 | 33.3% |
| ECOL Unicon Spzoo | PLN | Gdansk (Poland) | 11,387 | 4,589 | 26,169 | 1,177 | 49% |
| EPI UK R&D | GBP | Trowbridge (UK) | 1,083 | 1,535 | - | (436) | 50% |
| Total | | | 80,544 | 34,420 | 113,917 | 7,838 | |
| 31.12.2010 | | | | | | | |
| Speedybeton SpA | EURO | Pomezia-RM (Italy) | - | - | - | - | - |
| Leigh White Cement Company Joint Venture | USD | Allentown (USA) | 49,787 | 11,446 | 67,570 | 8,008 | 24.5% |
| Secil Unicon SGPS Lda | EURO | Lisbona (Portugal) | 16,288 | 12,008 | 11,230 | (1,446) | 50% |
| Sola Betong AS | NOK | Risvika (Norway) | 7,663 | 4,873 | 10,638 | 502 | 33.3% |
| Storsand Sandtak AS | NOK | Saette (Norway) | 609 | 104 | 291 | 20 | 50% |
| ECOL Unicon Spzoo | PLN | Gdansk (Poland) | 12,798 | 5,490 | 25,824 | 1,472 | 49% |
| Total | | | 87,145 | 33,921 | 115,553 | 8,556 | |

No evidence of impairment was found with regard to the aforementioned equity investments.

5) Equity investments available for sale

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|------------------------------------|------------|------------|
| Equity investments start of period | 6,519 | 6,467 |
| Increases | 3,544 | 4,005 |
| Decreases | - | (2,492) |
| Change in fair value | (1,906) | (1,462) |
| Translation differences | (9) | 1 |
| Equity investments | 8,148 | 6,519 |

Equity investments available for sale break down as follows:

| [EUR '000] | Number of shares | % holding of capital employed | 31.12.2011 |
|---|------------------|-------------------------------|--------------|
| Equity investments in listed companies | | | |
| Italcementi Spa | 1,747,000 | 0.986% | 7,963 |
| Equity investments in unlisted companies | | | |
| Cemencal SpA | | | - |
| Consorzio Valle Caudina | | | 140 |
| Sipac SpA (in liquidation) | | | - |
| Consorzio Toscozem (in liquidation) | | | - |
| Other | | | 45 |
| Equity investments in other companies | | | 8,148 |

No evidence of impairment was found with regard to the aforementioned investments. In addition, even if the parameters for a "significant" and "prolonged" reduction in carrying amount used until 2010 had been applied (30% of the carrying amount and 40 months), no evidence of impairment would have emerged.

The fair value of listed companies is calculated by referring to the official stock market price on the last day of the accounting period.

6) Inventories

The table below provides a breakdown of inventories, whose carrying amount approximates their fair value:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|--|----------------|----------------|
| Raw materials, ancillary materials and consumables | 86,083 | 88,215 |
| Semi-finished products | 29,981 | 26,869 |
| Finished products | 27,332 | 27,567 |
| Advances | 891 | 1,186 |
| Inventories | 144,287 | 143,837 |

7) Trade receivables

Trade receivables totalled EUR 188,771 thousand (EUR 150,974 thousand at 31 December 2010), and are composed of the following elements:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|--------------------------------------|----------------|----------------|
| Customer receivables | 190,013 | 151,366 |
| Impairment | (6,504) | (5,835) |
| Net customer receivables | 183,509 | 145,531 |
| Advances to suppliers | 380 | 330 |
| Receivables due from related parties | 4,882 | 5,113 |
| Trade receivables | 188,771 | 150,974 |

The carrying amount of the trade receivables approximates their fair value. Trade receivables originate in commercial transactions for the sale of goods and services and do not entail a significant concentration of credit risk.

Customer receivables fall due as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|-----------------------------------|----------------|----------------|
| Customer receivables not past due | 143,042 | 113,519 |
| Customer receivables past due: | 46,971 | 37,847 |
| 0-30 days | 16,949 | 12,705 |
| 30-60 days | 6,954 | 6,495 |
| 60-90 days | 3,794 | 2,461 |
| More than 90 days | 19,274 | 16,186 |
| Total customer receivables | 190,013 | 151,366 |
| Impairment | (6,504) | (5,835) |
| Net customer receivables | 183,509 | 145,531 |

8) Current financial assets

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|--|--------------|--------------|
| Fair value of derivatives | 293 | 182 |
| Accrued income | 1,104 | 821 |
| Prepaid expenses | 109 | 145 |
| Financial receivables due from related parties | 382 | 362 |
| Current financial assets | 1,888 | 1,510 |

9) Other current assets

Other current assets, totalling EUR 14,691 thousand (EUR 18,939 thousand at 31 December 2010) comprise non-commercial items, and break down as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|-----------------------------|---------------|---------------|
| VAT receivables | 3,202 | 6,728 |
| Receivables from employees | 372 | 414 |
| Accrued income | 890 | 587 |
| Prepaid expenses | 3,372 | 3,960 |
| Other receivables | 6,855 | 7,250 |
| Other current assets | 14,691 | 18,939 |

10) Cash and cash equivalents

The item amounts to a EUR 91,651 thousand (EUR 100,019 thousand at 31 December 2010), and consists of the Group's liquidity, which is generally invested in short-term financial transactions. It breaks down as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|-----------------------------------|---------------|----------------|
| Bank and postal deposits | 88,643 | 94,467 |
| Bank deposits – related parties | 2,344 | 5,160 |
| Cash and cash equivalents on hand | 664 | 392 |
| Cash and cash equivalents | 91,651 | 100,019 |

11) Shareholders' equity

GROUP SHAREHOLDERS' EQUITY

A schedule reconciling the group parent's shareholders' equity and net profit at 31 December 2011 and the corresponding consolidated figures is provided in the report on operations.

SHARE CAPITAL

Share capital is fully paid in and consists of 159,120,000 ordinary shares with a nominal value of EUR 1.00 each. The item shows no change with respect to the previous financial year.

TRANSLATION RESERVE

At 31 December 2011 the translation reserve showed a negative balance of EUR 177,914 thousand and breaks down as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 | Change |
|-----------------------------------|------------------|------------------|-----------------|
| Turkey (Turkish lira – TRY) | (184,539) | (107,834) | (76,705) |
| United States (U.S. dollar – USD) | (2,546) | (3,146) | 600 |
| Egypt (Egyptian pound – EGP) | (895) | (614) | (281) |
| Iceland (Icelandic krona – ISK) | (3,050) | (2,940) | (110) |
| Norway (Norwegian krone – NOK) | 3,355 | 3,138 | 217 |
| Sweden (Swedish krona – SEK) | 257 | 239 | 18 |
| Other countries | 9,504 | 6,148 | 3,356 |
| Total translation reserve | (177,914) | (105,009) | (72,905) |

NON-CONTROLLING INTERESTS IN SHAREHOLDERS' EQUITY

At 31 December 2011, non-controlling interests in shareholders' equity came to EUR 78,319 thousand (EUR 79,471 thousand at 31 December 2010). In 2011 net income totalled EUR 6,813 thousand (EUR 8,255 thousand in 2010).

STOCK INCENTIVE PLANS (STOCK OPTIONS)

Cementir Holding approved a stock incentive plan (stock options) involving 3 key managers (beneficiaries) of Group companies at 31 December 2011. Specifically, on 11 February 2008, the Board of Directors granted the first instalment, originally equal to 1,225,000 options, currently 820,000 options, and set the exercise price as follows:

| Position held | Date of shareholders resolution | Date of granting by the Board of Directors | Description of instrument | No. of financial instruments underlying the options granted | Exercise price | Expiration of option |
|---------------------------------------|---------------------------------|--|---------------------------------|---|----------------|----------------------|
| Members of Board of Directors (No. 3) | 15-01-2008 | 11-02-2008 | Options on Cementir Holding SpA | 820.000 | EUR 7 | 11-02-2013 |
| TOTAL | | | | 820.000 | | |

With regard to the terms and methods for subscribing and exercising options, it should be noted that:

- options were subscribed through delivery of the letter granting the options, along with the approved Rules, both duly signed to indicate acceptance, by each Beneficiary by 31 March 2008;
- the options may be exercised by the Beneficiaries in one or more instalments, but in any case in an amount for each instalment of not less than 2,500 options granted to each. The options must be exercised within the time period indicated in the letter granting the options, but not before 11 February 2011 nor after 11 February 2013. The options must be exercised in the manner provided for in paragraph 6 of the Rules.

Finally, under the Rules, in order to exercise the options, the Beneficiaries: (i) must, at the time of exercise, continue to be managers or directors, provided they are employees, of the Company and/or its subsidiaries; and (ii) must meet certain targets within their respective sub-groups.

The exercise price of the options was set at EUR 7.00, higher than EUR 5.50, the arithmetic mean of the official prices for the Company's stock reported on the Electronic Share Market organized and run by Borsa Italiana SpA in the month preceding the grant date (the "reference price"). The exercise price is set in this manner to increase of the value of the company, a primary goal of the incentive plan.

Considering that the exercise price is higher than the reference price indicating the market value of the shares on the grant date, and given the conditions to be met to exercise the options, we believe that the options, measured by applying appropriate financial methodologies, express non-significant values.

12) Employee benefit provisions

The Group accrues provisions for employees and employee severance benefits. Employee severance benefits (TFR) are an unfunded, fully provisioned liability in respect of benefits paid to employees at the time of or subsequent to the termination of the employment relationship. The liability is considered a defined-benefit plan and is therefore calculated using actuarial methods.

The assumptions used in determining the plan are summarised in the following table:

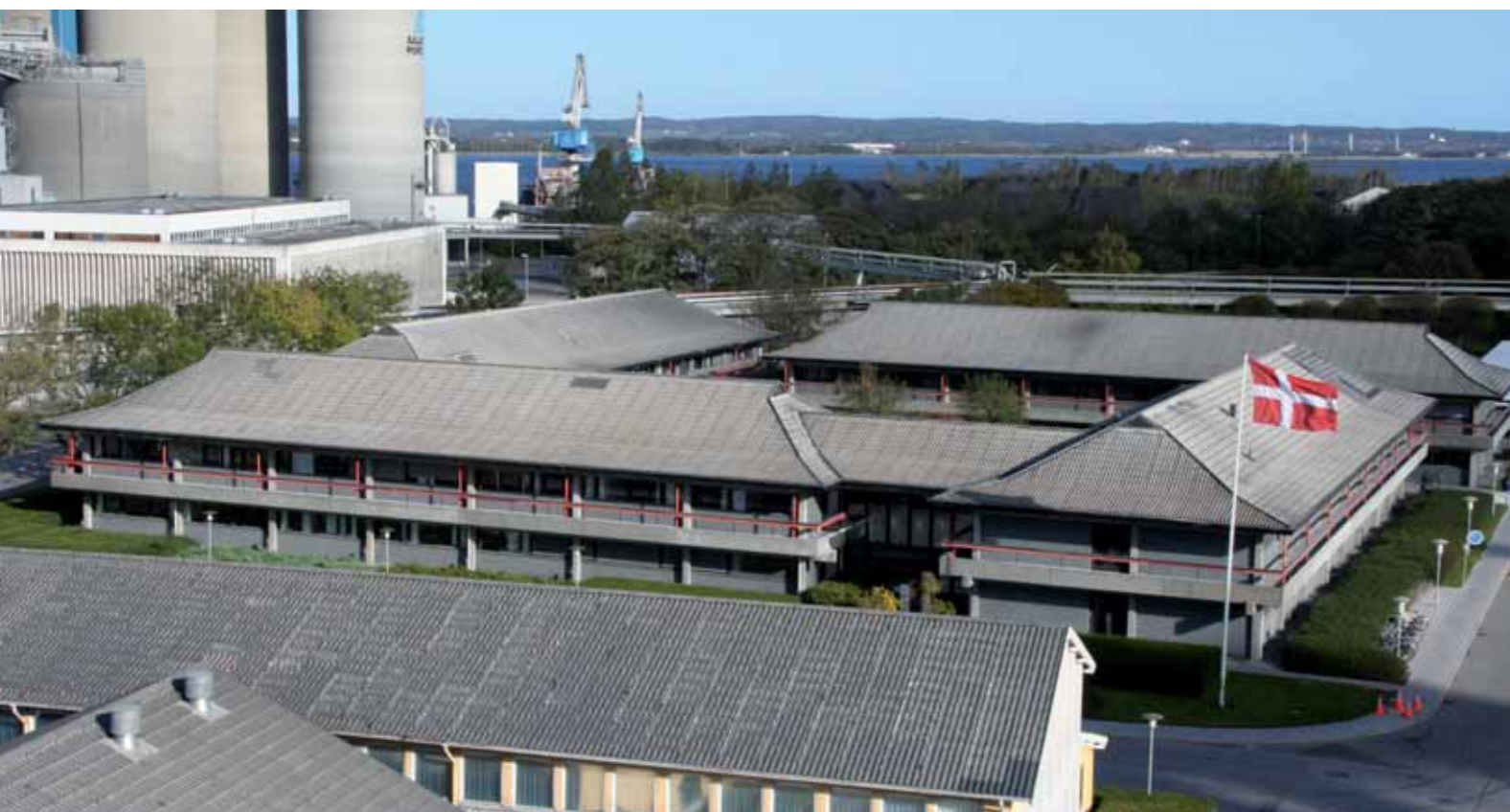
| Value in % | 31.12.2011 | 31.12.2010 |
|--------------------------------|--------------|--------------|
| Discount rate | 4.6%-3%-4.5% | 2.4%-4%-4.7% |
| Expected return on plan assets | 4%-5% | 4% |
| Annual wage increase | 2.2%-3%-4% | 2%-4% |
| Annual accretion of TFR | 3.1% | 2.8% |

The amounts reported in the statement of financial position were calculated as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|--------------------------------------|---------------|---------------|
| Nominal value of the provision | 26,161 | 26,733 |
| Discounting adjustment | (8,817) | (8,078) |
| Total provision for employees | 17,344 | 18,695 |

Changes were as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|---|---------------|---------------|
| Net liability at start of period | 18,695 | 17,055 |
| Current service cost | 1,164 | 2,107 |
| Interest cost | 747 | 810 |
| Net actuarial (gain)/loss | 328 | 179 |
| Changes in scope of consolidation | - | 442 |
| Translation differences | (728) | 980 |
| Other changes | (43) | (446) |
| (Benefits paid) | (2,819) | (2,432) |
| Net liability at end of period | 17,344 | 18,695 |



13) Provisions

Non-current and current provisions amounted to EUR 15,552 thousand (EUR 15,234 thousand at 31 December 2010) and EUR 2,862 thousand (EUR 1,648 thousand at 31 December 2010) , respectively, and break down as follows:

| [EUR '000] | Quarry restructuring provision | Litigation provision | Other provisions | Total provisions |
|----------------------------------|--------------------------------|----------------------|------------------|------------------|
| Value at 1 January 2011 | 13,808 | 1,371 | 1,703 | 16,882 |
| Accruals | 244 | 2,148 | 57 | 2,449 |
| Utilisations | (547) | - | (178) | (725) |
| Decreases | (54) | (109) | - | (163) |
| Translation differences | (1,117) | (141) | (86) | (1,344) |
| Reclassifications | - | - | - | - |
| Other changes | 1,315 | - | - | 1,315 |
| Value at 31 December 2011 | 13,649 | 3,269 | 1,496 | 18,414 |
| Of which: | | | | |
| Non-current provisions | 13,649 | 855 | 1,048 | 15,552 |
| Current provisions | - | 2,414 | 448 | 2,862 |
| Value at 1 January 2010 | 13,060 | 1,455 | 6,693 | 21,208 |
| Accruals | 79 | 206 | - | 285 |
| Utilisations | (134) | (296) | (5,464) | (5,894) |
| Decreases | (1,060) | - | (10) | (1,070) |
| Translation differences | 421 | 6 | 126 | 553 |
| Reclassifications | 242 | - | (242) | - |
| Other changes | 1,200 | - | 600 | 1,800 |
| Value at 31 December 2010 | 13,808 | 1,371 | 1,703 | 16,882 |
| Of which: | | | | |
| Non-current provisions | 13,808 | 855 | 571 | 15,234 |
| Current provisions | - | 516 | 1,132 | 1,648 |

The quarry restructuring provision is recognised to cover the costs of the cleaning and maintenance of quarries used for the excavation of raw materials to be completed before the expiry of the concessions.

14) Trade payables

The value of trade payables approximates their fair value. They break down as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|-----------------------------|----------------|----------------|
| Payables to suppliers | 179,668 | 163,644 |
| Payables to related parties | 588 | 672 |
| Advances | 2,679 | 3,103 |
| Trade payables | 182,935 | 167,419 |

15) Financial liabilities

Non-current and current financial liabilities are summarised below:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|---|----------------|----------------|
| Bank borrowings | 108,375 | 179,151 |
| Non-current payables to related parties | 44,789 | 44,747 |
| Non-current financial liabilities | 153,164 | 223,898 |
| Bank borrowings | 113,182 | 71,490 |
| Short-term portion of non-current financial liabilities | 100,784 | 79,030 |
| Current payables to related parties | 72,564 | 61,003 |
| Other financial payables | 1,263 | 1,159 |
| Fair value of derivatives | 10,116 | 1,081 |
| Current financial liabilities | 297,909 | 213,763 |
| Total financial liabilities | 451,073 | 437,661 |

As to current and non-current financial liabilities, the carrying amount is a reasonable approximation of their fair value. With regard to the aforementioned financial liabilities, about 40% are subject to financial parameter thresholds that were not exceeded at 31 December 2011.

The Group's exposure, broken down by maturity, is as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|------------------------------------|----------------|----------------|
| Within 3 months | 82,354 | 56,526 |
| 3 months to 1 year | 215,555 | 157,237 |
| 1 to 2 years | 26,571 | 17,319 |
| 2 to 5 years | 78,947 | 180,047 |
| More than 5 years | 47,646 | 26,532 |
| Total financial liabilities | 451,073 | 437,661 |

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|------------------------------|----------------|----------------|
| Floating-rate liabilities | 449,930 | 436,248 |
| Fixed-rate liabilities | 1,143 | 1,413 |
| Financial liabilities | 451,073 | 437,661 |

The following is a breakdown of the Group's net financial position pursuant to CONSOB Communication no. 6064293 of 28 July 2006:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|--|------------------|------------------|
| Cash | 664 | 392 |
| Other liquid assets | 90,987 | 99,627 |
| Cash and cash equivalents | 91,651 | 100,019 |
| Current financial assets | 1,888 | 1,510 |
| Current bank borrowings | (228,530) | (163,520) |
| Other current financial payables | (69,379) | (50,243) |
| Current financial liabilities | (297,909) | (213,763) |
| Net current financial liabilities | (204,370) | (112,234) |
| Non-current financial liabilities | (153,164) | (223,898) |
| Net financial position | (357,534) | (336,132) |

Financial liabilities to related parties comprise creditor positions amounting to EUR 2.7 million (EUR 5.5 million at 31 December 2010) and debtor positions of EUR 117.4 million (EUR 105.7 million at 31 December 2010).

16) Current tax liabilities

Current tax liabilities total EUR 6,009 thousand (EUR 6,043 thousand at 31 December 2010) and regard instalments due by the end of the subsequent year in settlement of a tax assessment and the tax liability for the period net of payments on account.

17) Other current liabilities

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|--|---------------|---------------|
| Payables to employees | 17,344 | 14,531 |
| Payables to social security institutions | 3,770 | 3,998 |
| Payables to related parties | - | - |
| Deferred income | 418 | 489 |
| Accrued expenses | 6,208 | 9,090 |
| Other payables | 23,981 | 16,166 |
| Other current liabilities | 51,721 | 44,274 |

18) Deferred tax assets and liabilities

Deferred tax items are calculated on temporary differences between taxable income and the income reported in the financial statements. Deferred tax liabilities amounted to EUR 96,599 thousand (EUR 98,944 thousand at 31 December 2010), and deferred tax assets to EUR 48,015 thousand (EUR 34,130 thousand at 31 December 2010). They break down as follows:

| [EUR '000] | 01.01.2011 | Accrual net of utilisation recognised in income statement | Increases net of decreases recognised in equity | 31.12.2011 |
|---------------------------------|---------------|---|---|---------------|
| Differences in depreciation | 52,747 | 462 | (2,315) | 50,894 |
| Differences in amortisation | 13,377 | 2,411 | (2,192) | 13,596 |
| Plant revaluation | 15,189 | (494) | (450) | 14,245 |
| Other | 17,631 | 207 | 26 | 17,864 |
| Deferred tax liabilities | 98,944 | 2,586 | (4,931) | 96,599 |
| Tax losses carried forward | 26,142 | 14,204 | (2,630) | 37,716 |
| Provisions | 4,120 | 1,443 | (395) | 5,168 |
| Other | 3,868 | 1,141 | 122 | 5,131 |
| Deferred tax assets | 34,130 | 16,788 | (2,903) | 48,015 |

Accrual net of utilisation recognised in the income statement includes also the deferred tax effect coming from the acquisition equal to EUR 2.1 million.

| [EUR '000] | 01.01.2010 | Accrual net of utilisation recognised in income statement | Increases net of decreases recognised in equity | 31.12.2010 |
|---------------------------------|---------------|---|---|---------------|
| Differences in depreciation | 43,587 | (1,385) | 10,545 | 52,747 |
| Differences in amortisation | 12,810 | - | 567 | 13,377 |
| Plant revaluation | 12,428 | 633 | 2,128 | 15,189 |
| Other | 20,545 | 2,858 | (5,772) | 17,631 |
| Deferred tax liabilities | 89,370 | 2,106 | 7,468 | 98,944 |
| Tax losses carried forward | 17,733 | 8,400 | 9 | 26,142 |
| Provisions | 2,897 | 731 | 492 | 4,120 |
| Other | - | 1,334 | 2,534 | 3,868 |
| Deferred tax assets | 20,630 | 10,465 | 3,035 | 34,130 |

19) Revenues

| [EUR '000] | 2011 | 2010 |
|---------------------------------|----------------|----------------|
| Product sales | 891,074 | 801,543 |
| Product sales - related parties | 7,692 | 8,563 |
| Services | 34,248 | 32,154 |
| Revenues | 933,014 | 842,260 |

20) Other operating revenues

| [EUR '000] | 2011 | 2010 |
|---|---------------|---------------|
| Rental and similar income | 1,569 | 1,596 |
| Rental and similar income - related parties | 770 | 821 |
| Capital gains | 1,308 | 1,332 |
| Release of provisions | 163 | 1,070 |
| Insurance payments | - | - |
| Revaluation of investment property | 6,248 | 7,495 |
| Other income and revenues | 2,296 | 3,480 |
| Other income and revenues - related parties | - | 75 |
| Other operating revenues | 12,354 | 15,869 |

21) Raw material costs

| [EUR '000] | 2011 | 2010 |
|---|----------------|----------------|
| Raw materials and semi-finished products | 183,932 | 162,773 |
| Fuel | 136,332 | 113,039 |
| Electricity | 87,721 | 84,380 |
| Finished products | 1,016 | 3,650 |
| Other materials | 42,064 | 39,819 |
| Change in inventories of raw materials, consumable and products | (2,097) | (3,590) |
| Raw material costs | 448,968 | 400,071 |

22) Personnel costs

| [EUR '000] | 2011 | 2010 |
|-------------------------------|----------------|----------------|
| Salaries and wages | 124,285 | 116,546 |
| Social security contributions | 19,549 | 17,452 |
| Other costs | 10,625 | 11,269 |
| Personnel costs | 154,459 | 145,267 |

Group employees break down as follows:

| | 2011 | 2010 | Average 2011 | Average 2010 |
|------------------------------------|--------------|--------------|--------------|--------------|
| Executives | 68 | 67 | 69 | 65 |
| Middle management and office staff | 1,507 | 1,525 | 1,536 | 1,551 |
| Workers | 1,625 | 1,697 | 1,669 | 1,725 |
| Total | 3,200 | 3,289 | 3,274 | 3,341 |

At 31 December 2011 the group parent Cementir Holding and the Italian subsidiaries employed 621 people (604 at 31 December 2010), while the Cimentas group employed 1,070 people (1,110 at 31 December 2010), the Aalborg Portland group employed 835 people (885 at 31 December 2010) and the Unicon group employed 674 people (690 at 31 December 2010).

23) Other operating costs

| [EUR '000] | 2011 | 2010 |
|--|----------------|----------------|
| Transport | 102,725 | 88,306 |
| Services and maintenance | 57,256 | 56,404 |
| Consulting | 6,433 | 7,225 |
| Insurance | 4,532 | 5,376 |
| Other services from related parties | 541 | 288 |
| Rental and similar costs | 13,177 | 14,932 |
| Rental and similar costs - related parties | 1,419 | 1,393 |
| Other operating charges | 39,992 | 37,394 |
| Other operating costs | 226,075 | 211,318 |

24) Depreciation, amortisation, impairment losses and provisions

| [EUR '000] | 2011 | 2010 |
|---|---------------|---------------|
| Amortisation | 4,205 | 2,842 |
| Depreciation | 79,834 | 82,886 |
| Provisions | 2,449 | 285 |
| Impairment losses | 1,497 | 396 |
| Depreciation, amortisation, impairment losses and provisions | 87,985 | 86,409 |

25) Net result on financial items and equity investments measured using equity method

The result for 2011, which was a negative EUR 20,602 thousand (a positive EUR 3,384 thousand in 2010) regards the result of companies measured using the equity method and the net result of financial operations. It breaks down as follows:

| [EUR '000] | 2011 | 2010 |
|--|-----------------|-----------------|
| Profits from equity investments measured using equity method | 2,473 | 2,867 |
| Losses from equity investments measured using equity method | (473) | (755) |
| Net result from equity investments measured using equity method | 2,000 | 2,112 |
| Interest and financial income | 4,062 | 6,131 |
| Interest and financial income - related parties | 51 | 43 |
| Interest subsidies | 3,227 | 2,468 |
| Financial income from derivative financial instruments | 848 | 4,039 |
| Bargain purchase gain (note 29) | 8,378 | - |
| <i>Total financial income</i> | <i>16,566</i> | <i>12,681</i> |
| Interest expense | (9,946) | (6,525) |
| Other financial expense | (2,586) | (3,274) |
| Interest expense and financial expense - related parties | (2,732) | (1,787) |
| Financial expense from derivative financial instruments | (21,059) | (2,150) |
| <i>Total financial expense</i> | <i>(36,323)</i> | <i>(13,736)</i> |
| Gains on foreign exchange differences | 23,509 | 26,041 |
| Losses on foreign exchange differences | (26,354) | (23,714) |
| <i>Net gains (losses) on foreign exchange differences</i> | <i>(2,845)</i> | <i>2,327</i> |
| Net financial result | (22,602) | 1,272 |
| Net result on financial items and equity investments measured using equity method | (20,602) | 3,384 |

Financial expense from derivative financial instruments, amounted to EUR 21 million, includes mainly the losses on financial derivatives used to hedge currencies, interest rates and commodities. The performance is attributable to the extraordinary reduction in the value of those derivatives in 2011 as a result of the extreme volatility in financial markets. Of this total, however, EUR 11 million are attributable to unrealised, but recognised, losses from the mark-to-market measurement of those financial instruments.

26) Income taxes

| [EUR '000] | 2011 | 2010 |
|-------------------------------------|--------------|--------------|
| Current taxes | 22,063 | 16,648 |
| Deferred taxes | (16,297) | (8,342) |
| Tax liability for the period | 5,766 | 8,306 |

The difference between the theoretical tax liability and the effective tax liability is analysed below:

| [EUR '000] | 2011 | 2010 |
|-------------------------------------|--------------|--------------|
| Theoretical tax liability | 8,232 | 4,392 |
| Increased permanent differences | 1,898 | 947 |
| Decreased permanent differences | (237) | (973) |
| Consolidated tax mechanism | (1,604) | (2,257) |
| Other changes | (2,646) | 6,088 |
| Effective IRAP liability | 123 | 109 |
| Tax liability for the period | 5,766 | 8,306 |

27) Earnings per share

Earnings per share are calculated by dividing the Group net result for the period by the weighted average number of ordinary shares outstanding in the period.

| [EUR] | 2011 | 2010 |
|---|--------------|--------------|
| Group net profit (EUR '000) | 3,025 | 9,344 |
| Weighted average number of ordinary shares outstanding ('000) | 159,120 | 159,120 |
| Basic earnings per share | 0.019 | 0.059 |

Diluted earnings per share are the same as basic earnings per share as Cementir Holding SpA has only issued ordinary shares.

CAPITAL MANAGEMENT

Dividends are distributed in the light of existing capital resources and the financial resources necessary for the continuing expansion of the Group.

28) Other components of comprehensive income

The following table provides a breakdown of other components of comprehensive income before taxes:

| [EUR '000] | 2011 | | | 2010 | | |
|--|-----------------|------------|-----------------|---------------|----------------|---------------|
| | Gross value | Tax effect | Net value | Gross value | Tax effect | Net value |
| Change in use of property, plant and equipment | - | - | - | 51,608 | (2,581) | 49,027 |
| Actuarial gains (losses) on severance benefits (TFR) | (328) | (53) | (381) | (179) | (26) | (205) |
| Exchange rate differences arising from the translation of foreign undertakings | (76,195) | - | (76,195) | 32,123 | - | 32,123 |
| Financial instruments | (1,906) | 323 | (1,583) | (1,462) | 106 | (1,356) |
| Total other components of comprehensive income | (78,429) | 270 | (78,159) | 82,090 | (2,501) | 79,589 |

29) Acquisitions and divestments

ACQUISITIONS IN 2011

On 11 March 2011, acting through the subsidiary Recydia, which operates in the waste treatment and renewable energy sector, a waste collection plant and a waste management contract with the municipality company of Istanbul was acquired for a total amount of EUR 5,2 million (TL 12,1 million). The 25-year contract was signed for the management and treatment of some 700,000 tons per year of solid municipal waste. The entirety of assets purchased is a business since the integrated set is capable of being conducted and the Group intends to manage this entirety of asset as a business. This acquisition was recognised pursuant to IFRS 3 – Business Combinations applying the Purchase Price Allocation (PPA) also engaging independent experts; the assessment showed a higher value of the business acquired, mainly due to valuation of the contract. The bargain purchase gain arising from the acquisition amounting to EUR 8,4 million (TL 19,5 million) has been recognised under financial income in the consolidated income statement (note 25).

The fair value of the acquired assets and liabilities is expressed below together with the bargain purchase gain and the relative cash flow:

| [EUR '000] | Fair value at 11.03.2011 |
|--|--------------------------|
| <i>Net assets acquired:</i> | |
| Intangible assets with finite useful lives | 12,054 |
| Property, plant and equipment | 3,617 |
| Deferred liabilities | (2,411) |
| Deferred assets | 316 |
| Total fair value of net assets acquired | 13,576 |
| Bargain purchase gain (note 25) | (8,378) |
| Price paid for acquisition | 5,198 |

ACQUISITIONS IN 2010

On 30 November 2010, the Group, through the subsidiary Betontir SpA, acquired 14 factories for manufacturing ready-mixed concrete located largely in Central Italy. The transaction was valued at EUR 8.5 million. The acquisition was recognised pursuant to IFRS 3 – Business Combinations, with recognition of around EUR 5 million in goodwill. The fair value of the assets acquired and liabilities assumed, the calculation of goodwill and the cash flow generated by the investment are reported below:

| [EUR '000] | Fair value at 30.11.2010 |
|--|--------------------------|
| Net assets acquired | |
| Property, plant and equipment | 3,816 |
| Other assets | 72 |
| Employee benefits | (442) |
| Other liabilities | (124) |
| Total fair value of net assets acquired | 3,322 |
| Goodwill (note 1) | 5,178 |
| Price paid for acquisition | 8,500 |

30) Disclosures on financial risks

Credit risk

The maximum credit risk exposure for the Group at 31 December 2011 is represented by the carrying amount of receivables.

In view of the collection times in the industry and the assessment procedures used in granting credit to individual customers, the percentage of receivables in litigation is very small. Where collection difficulties arise with individual positions, supply is halted and credit recovery actions are initiated.

Assessment of the recoverability of outstanding receivables takes account of any enforceable guarantees and the opinions of the legal counsel charged with credit recovery. All receivables on which a loss is probable as at the balance sheet date are written down to reflect partial or total default.

For more information on trade and other receivables, please see Notes 7 and 9.

Liquidity risk

The Group has sufficient credit lines to meet any unplanned requirements.

A breakdown of financial liabilities by maturity is given in Note 15 on financial liabilities.

Market risks

The following information is provided to enable an assessment of the nature and extent of financial risks at the balance sheet date.

EXCHANGE RATE RISK

The Group is exposed to risks associated with changes in exchange rates, which can impact performance and the value of shareholders' equity.

As regards the main impact of the consolidation of the foreign companies, if the exchange rates of TRY, NOK, SEK, USD, CNY, MYR and EGP had been an average of 10% lower than the actual exchange rate, the translation of shareholders' equity would have resulted in a reduction of EUR 60.7 million, or about 5.6% of consolidated shareholders' equity at 31 December 2011 (a reduction of EUR 63.8 million at 31 December 2010, or about 5.5%). The exchange rate risk in respect of the consolidation of the other foreign companies is negligible.

The Group's primary exposure to exchange rate risk regards the operating result generated by sales and purchases in TRY, DKK, USD, GBP, NOK and SEK. A 10% depreciation in all of these currencies (with the exception of DKK) would have reduced EBITDA by EUR 7.9 million (EUR 8.7 million in 2010).

At 31 December 2011 the risks associated with the Group's main foreign currency receivables and payables regarded TRY, DKK, NOK, SEK and USD. The potential impact of an average 10% depreciation in those currencies, with the exception of DKK, would have been positive in the amount of about EUR 2 million (about EUR 3 million in 2010). The impact in the event of an analogous appreciation would have been negative in a corresponding amount.

INTEREST RATE RISK

The Group is exposed to changes in interest rates. The net consolidated financial position at 31 December 2011 showed a net debtor position of EUR 357.5 million (a negative EUR 336.1 million at 31 December 2010); 100% of the exposure is floating rate (in 2010, 99% of the exposure was floating rate and 1% was fixed rate).

As regards the floating rate on loans and cash and cash equivalents, an annual increase of 1% in interest rates in all currencies in which the debt is denominated, all other variables being equal, would reduce profit before taxes by EUR 3.5 million (EUR 3.6 million in 2010) and shareholders' equity by EUR 2.5 million (EUR 2.6 million at 31 December 2010). An analogous decrease in interest rates would have a corresponding positive impact.

31) Hierarchy of fair value inputs under IFRS 7

With regard to financial instruments measured at fair value, IFRS 7 requires that such instruments be classified on the basis of a hierarchy of inputs used to determine that fair value. The following levels are used:

- Level 1: determination of fair value on the basis of quoted prices on active markets for the class of assets or liabilities being measured;
- Level 2: determination of fair value on the basis of inputs other than quoted prices in Level 1 that can be observed directly (prices) or indirectly (derivatives on prices) in the market; this category includes instruments that are not sufficiently liquid or that do not have a binding market price on a continuous basis;
- Level 3: determination of fair value on the basis of valuation models whose inputs are not based on observable market data.

The following table sets out the hierarchy for assets and liabilities measured at fair value:

| [EUR '000] | Note | Level 1 | Level 2 | Level 3 | Total |
|---------------------------------------|------|--------------|-----------------|----------|-----------------|
| 31 December 2011 | | | | | |
| Equity investments available for sale | 5 | 7,963 | - | - | 7,963 |
| Current financial assets | 8 | - | 293 | - | 293 |
| Total assets | | 7,963 | 293 | - | 8,256 |
| Current financial liabilities | 15 | - | (10,116) | - | (10,116) |
| Total liabilities | | - | (10,116) | - | (10,116) |
| 31 December 2010 | | | | | |
| Equity investments available for sale | 5 | 6,325 | - | - | 6,325 |
| Current financial assets | 8 | - | 182 | - | 182 |
| Total assets | | 6,325 | 182 | - | 6,507 |
| Current financial liabilities | 15 | - | (1,081) | - | (1,081) |
| Total liabilities | | - | (1,081) | - | (1,081) |

In 2011 there were no transfers among the various levels and there was no change in Level 3.

32) Transactions with related parties

On 5 November 2010, the Board of Directors of Cementir Holding SpA, in response to the new CONSOB regulation on related party transactions issued pursuant to CONSOB Resolution no. 17221 of 12 March 2010, as amended, designed to make the substantive and procedural aspects of the Group's transactions with related parties clearer and fairer, approved the procedures for related party transactions, effective as from 1 January 2011.

Transactions entered into by Group companies with related parties form part of normal operations and are settled on market terms and conditions. No unusual or atypical transactions were carried out beyond those constituting part of normal operations. The following tables show the figures:

| [EUR '000] | Parent company | Associates | Companies under common control | Other related parties | Total related parties | Total item in financial statements | %impact on item in financial statements |
|--------------------------------------|----------------|------------|--------------------------------|-----------------------|-----------------------|------------------------------------|---|
| 31 December 2011 | | | | | | | |
| Balance sheet transactions | | | | | | | |
| Non-current financial assets | | 853 | | | 853 | 1,620 | 52.7% |
| Current financial assets | | 382 | | | 382 | 1,888 | 20.2% |
| Trade receivables | | 2,750 | 2,132 | | 4,882 | 188,771 | 2.6% |
| Cash and cash equivalents | | | | 2,344 | 2,344 | 91,651 | 2.6% |
| Trade payables | 272 | | 316 | | 588 | 182,935 | 0.3% |
| Other non-current liabilities | | 226 | | | 226 | 1,469 | 15.4% |
| Non-current financial liabilities | | | | 44,789 | 44,789 | 153,164 | 29.2% |
| Current financial liabilities | | | 50,000 | 22,564 | 72,564 | 297,909 | 24.4% |
| Income statement transactions | | | | | | | |
| Revenues | | 7,009 | 683 | | 7,692 | 933,014 | 0.8% |
| Other operating revenues | | | 770 | | 770 | 12,354 | 6.2% |
| Other operating costs | 450 | | 1,510 | | 1,960 | 226,075 | 0.9% |
| Financial income | | 19 | | 32 | 51 | 16,566 | 0.3% |
| Financial expense | 427 | 35 | 294 | 1,976 | 2,732 | 36,323 | 7.5% |

| [EUR '000] | Parent company | Associates | Companies under common control | Other related parties | Total related parties | Total item in financial statements | %impact on item in financial statements |
|--------------------------------------|----------------|------------|--------------------------------|-----------------------|-----------------------|------------------------------------|---|
| 31 December 2010 | | | | | | | |
| Balance sheet transactions | | | | | | | |
| Current financial assets | | 362 | | | 362 | 1,510 | 24.0% |
| Trade receivables | | 2,892 | 2,221 | | 5,113 | 150,974 | 3.4% |
| Cash and cash equivalents | | | | 5,160 | 5,160 | 100,019 | 5.2% |
| Trade payables | 180 | | 492 | | 672 | 167,419 | 0.4% |
| Non-current financial liabilities | | | | 44,747 | 44,747 | 223,898 | 20.0% |
| Current financial liabilities | 40,000 | | 3 | 21,000 | 61,003 | 213,763 | 28.5% |
| Income statement transactions | | | | | | | |
| Revenues | | 7,609 | 954 | | 8,563 | 842,260 | 1.0% |
| Other operating revenues | | | 896 | | 896 | 15,869 | 5.6% |
| Other operating costs | 150 | | 1,531 | | 1,681 | 211,318 | 0.8% |
| Financial income | | 7 | 36 | | 43 | 12,681 | 0.3% |
| Financial expense | 475 | | 1,312 | | 1,787 | 13,736 | 13.0% |

The main transactions with related parties are briefly described below.

Revenues from associated companies regard the sale of finished and semi-finished products (cement and clinker) carried out on normal market terms and conditions. As regards commercial transactions with companies under common control, the Cementir Group has long sold cement to the companies of the Caltagirone Group. In particular, in 2011, it sold a total of 10,273 metric tons of cement to Vianini Industria (in 2010, sales came to 10.967 metric tons) on market terms and conditions. Revenues and costs in respect of commercial transactions with the parent company and companies under common control comprise sundry services, including rental income and expense.

Concerning financial transactions, the Group has received an interest-bearing loan of EUR 50 million from UGI SpA, an company under common control, and a demand loan of EUR 22 million and a floating-rate loan of EUR 45 million (due 2017) from Banca Monte dei Paschi di Siena.

TRANSACTIONS WITH DIRECTORS, MEMBERS OF THE BOARD OF AUDITORS AND MANAGERS OF GROUP COMPANIES

During the year, no loans were granted to directors, members of the Board of Auditors or managers with strategic responsibilities, and at 31 December 2011 the Group had no receivables in respect of loans granted to them.



ANNEXES TO THE CONSOLIDATED FINANCIAL STATEMENTS

ANNEX 1

List of companies included in the scope of consolidation at 31 December 2011:

| Company name | Registered office | Closing date for financial year |
|--|-------------------------|---------------------------------|
| Cementir Holding SpA – Group parent | Rome (Italy) | 31/12/2011 |
| Aalborg Cement Company Inc. | Dover (USA) | 31/12/2011 |
| Aalborg Portland A/S | Aalborg (Denmark) | 31/12/2011 |
| Aalborg Portland International Srl | Rome (Italy) | 31/12/2011 |
| Aalborg Portland Islandi EHF | Kopavogur (Iceland) | 31/12/2011 |
| Aalborg Portland Polska Spzoo | Warszawa (Poland) | 31/12/2011 |
| Aalborg Portland US Inc | Dover (USA) | 31/12/2011 |
| Aalborg Resources Sdn Bhd | Perak (Malaysia) | 31/12/2011 |
| Aalborg Portland (Anqing) Co Ltd | Anqing (China) | 31/12/2011 |
| Aalborg Portland Malaysia Sdn Bhd | Perak (Malaysia) | 31/12/2011 |
| Aalborg Portland (Australia) Pty Ltd | Sydney (Australia) | 31/12/2011 |
| Aalborg White Italia Srl ^A | Rome (Italy) | 31/12/2011 |
| Aalborg Portland OOO | St. Petersburg (Russia) | 31/12/2011 |
| AB Sydsten | Malmö (Sweden) | 31/12/2011 |
| AGAB Syd Aktiebolag | Malmö (Sweden) | 31/12/2011 |
| Alfacem Srl | Rome (Italy) | 31/12/2011 |
| Bakircay AS | Izmir (Turkey) | 31/12/2011 |
| Betontir SpA | Rome (Italy) | 31/12/2011 |
| Cementir Delta SpA ^B | Rome (Italy) | 31/12/2011 |
| Cementir Espana SL | Madrid (Spain) | 31/12/2011 |
| Cementir Italia Srl | Rome (Italy) | 31/12/2011 |
| Cimbeton AS | Izmir (Turkey) | 31/12/2011 |
| Cimentas AS | Izmir (Turkey) | 31/12/2011 |
| Destek AS | Izmir (Turkey) | 31/12/2011 |
| Elazig Cimento AS | Elazig (Turkey) | 31/12/2011 |
| Environmental Power International (UK R&D) Ltd | Trowbridge (UK) | 31/12/2011 |
| Everts Betongpump & Entreprenad AB | Halmstad (Sweden) | 31/12/2011 |
| Gaetano Cacciatore LLC | Somerville N.J.(USA) | 31/12/2011 |
| Globocem SL | Madrid (Spain) | 31/12/2011 |
| Hereko Instabul 1 A.Ş. | Izmir (Turkey) | 31/12/2011 |
| Ilion Cimento Ltd | Soma (Turkey) | 31/12/2011 |
| Intercem SpA ^B | Roma (Italy) | 30/11/2011 |
| Italian Cement Company LLC (Cemit) | Krasnodar (Russia) | 31/12/2011 |
| Kars Cimento AS | Kars (Turkey) | 31/12/2011 |
| Kudsk & Dahl A/S | Vojens (Denmark) | 31/12/2011 |
| Recydia AS | Izmir (Turkey) | 31/12/2011 |
| Sinai White Portland Cement Co. SAE | Cairo (Egypt) | 31/12/2011 |
| Skane Grus AB | Malmö (Sweden) | 31/12/2011 |
| Sureko AS | Izmir (Turkey) | 31/12/2011 |
| Unicon A/S | Copenhagen (Denmark) | 31/12/2011 |
| Unicon AS | Sandvika (Norway) | 31/12/2011 |
| Vianini Pipe Inc. | Somerville (USA) | 31/12/2011 |
| Yapitek AS | Izmir (Turkey) | 31/12/2011 |

^AIn liquidation ^BMerged on 20 December 2011

List of associated companies measured using the equity method at 31 December 2011:

| Company name | Registered office | Closing date for financial year |
|--|--------------------|---------------------------------|
| ECOL Unicon Spzoo | Gdansk (Poland) | 31/12/2011 |
| Environmental Power International (UK R&D) Limited | Trowbridge (UK) | 31/12/2011 |
| Lehigh White Cement Company - J.V. | Allentown (USA) | 31/12/2011 |
| Secil Prebetão SA | Montijo (Portugal) | 31/12/2011 |
| Secil Unicon SGPS Lda | Lisbona (Portugal) | 31/12/2011 |
| Sola Betong AS | Risvika (Norway) | 31/12/2011 |

ANNEX 2

List of significant equity investments at 31 December 2011 pursuant to Art. 120 of Legislative Decree 58 of 24 February 1998:

| Company name | Registered office | Share capital | Currency | Type of holding | | | Held through |
|---------------------------------------|----------------------|---------------|----------|-----------------|---------------|---------------|--|
| | | | | % Direct | % Indirect | % Holding | |
| Cementir Holding SpA | Rome (I) | 159,120,000 | EURO | | | | Group parent |
| Aalborg Cement Company Inc. | Dover (USA) | 1,000 | USD | | 100 | 100 | Aalborg Portland US Inc. |
| Aalborg Portland A/S | Aalborg (DK) | 300,000,000 | DKK | | 75 25 | 75 25 | Cementir Espana SL Globocem SL |
| Aalborg Portland International Srl | Rome (I) | 10,000 | EURO | | 100 | 100 | Aalborg Portland A/S |
| Aalborg Portland Islandi EHF | Kopavogur (IS) | 303,000,000 | ISK | | 100 | 100 | Aalborg Portland A/S |
| Aalborg Portland Polska Spzoo | Warszawa (PL) | 100,000 | PLN | | 100 | 100 | Aalborg Portland A/S |
| Aalborg Portland US Inc | Dover (USA) | 1,000 | USD | | 100 | 100 | Aalborg Portland A/S |
| Aalborg Resources Sdn Bhd | Perak (MAL) | 2,543,972 | MYR | | 100 | 100 | Aalborg Portland Malaysia Sdn Bhd |
| Aalborg Portland (Anqing) Co Ltd | Anqing (VR) | 265,200,000 | CNY | | 100 | 100 | Aalborg Portland A/S |
| Aalborg Portland Malaysia Sdn Bhd | Perak (MAL) | 95,400,000 | MYR | | 70 | 70 | Aalborg Portland A/S |
| Aalborg Portland (Australia) Pty Ltd | Sydney (AUS) | 1,000 | AUD | | 100 | 100 | Aalborg Portland Malaysia Sdn Bhd |
| Aalborg White Italia Srl ^A | Rome (I) | 10,000 | EURO | | 82 | 82 | Aalborg Portland A/S |
| Aalborg Portland OOO | St. Petersburg (RUS) | 14,700,000 | RUB | | 100 | 100 | Aalborg Portland A/S |
| AB Sydsten | Malmö (S) | 15,000,000 | SEK | | 50 | 50 | Unicon A/S |
| AGAB Syd Aktiebolag | Malmö (S) | 500,000 | SEK | | 40 | 40 | AB Sydsten |
| Alfacem Srl | Rome (I) | 1,010,000 | EURO | 99.99 | | 99.99 | Cementir Holding SpA |
| Bakircay AS | Izmir (TR) | 420,000 | TRY | | 97.86 2.14 | 97.86 2.14 | Kars Cimento AS Yapitek AS |
| Betontir SpA | Rome (I) | 104,000 | EURO | | 99.89 | 99.89 | Cementir Italia Srl |
| Cementir Espana SL | Madrid (E) | 3,007 | EURO | 100 | | 100 | Cementir Holding SpA |
| Cementir Italia Srl | Rome (I) | 40,000,000 | EURO | 100 | | 100 | Cementir Holding SpA |
| Cimbeton AS | Izmir (TR) | 1,770,000 | TRY | | 50.28 0.06 | 50.28 0.06 | Cimentas AS Yapitek AS |
| Cimentas AS | Izmir (TR) | 87,112,463 | TRY | 96.43 | 0.12 0.48 | 96.43 0.48 | Cementir Holding SpA Cimbeton AS Kars Cimento AS |

^AIn liquidation

continue

continue

| Company name | Registered office | Share capital | Currency | Type of holding | | | Held through |
|--|-----------------------|---------------|----------|-----------------|---------------------------------------|---------------------------------------|--|
| | | | | % Direct | % Indirect | % Holding | |
| Destek AS | Izmir (TR) | 50,000 | TRY | | 99.93 0.02 0.02 0.02 0.01 | 99.93 0.02 0.02 0.02 0.01 | Cimentas AS Cimbeton AS Yapitek AS Bakircay AS Cimentas Foundation |
| ECOL Unicon Spzoo | Gdansk (PL) | 1,000,000 | PLN | | 49 | 49 | Unicon A/S |
| Elazig Cimento AS | Elazig (TR) | 46,000,000 | TRY | | 93.55 6.17 0.27 | 93.55 6.17 0.27 | Kars Cimento AS Cimentas AS Bakircay AS |
| Environmental Power International (UK R&D) Limited | Trowbridge (UK) | 100 | GBP | 50 | 50 | | Recydia AS |
| Everts Betongpump & Entreprenad AB | Halmstad (S) | 100,000 | SEK | | 73.5 | 73.5 | AB Sydsten |
| Gaetano Cacciatore LLC | Somerville N.J. (USA) | - | USD | | 100 | 100 | Aalborg Cement Company Inc |
| Globocem S.L. | Madrid (E) | 3,007 | EURO | | 100 | 100 | Alfacem Srl |
| Hereko Istanbul 1 A.Ş. | Izmir (TR) | 9,000,000 | TRY | | 99.99 | 99.99 | Recydia AS |
| Ilion Cimento Ltd. | Soma (TR) | 300,000 | TRY | | 99.99 0.01 | 99.99 0.01 | Cimbeton AS Bakircay AS |
| Italian Cement Company LLC (Cemit) | Krasnodar (RUS) | 3,000,000 | RUB | | 100 | 100 | Cimentas AS |
| Kars Cimento AS | Kars (TR) | 3,000,000 | TRY | | 58.38 39.81 | 58.38 39.81 | Cimentas AS Alfacem Srl |
| Kudsk & Dahl A/S | Vojens (DK) | 10,000,000 | DKK | | 100 | 100 | Unicon A/S |
| Lehigh White Cement Company -J.V. | Allentown (USA) | - | USD | | 24.5 | 24.5 | Aalborg Cement Company Inc |
| Recydia AS | Izmir (TR) | 32,500,000 | TRY | | 99.64 0.18 0.18 | 99.64 0.18 0.18 | Cimentas AS Yapitek AS Bakircay |
| Secil Unicon SGPS Lda | Lisbona (P) | 4,987,980 | EURO | | 50 | 50 | Unicon A/S |
| Secil Prebetão SA | Montijo (P) | 3,454,775 | EURO | | 79.60 | 79.60 | Secil Unicon SGPS Lda |
| Sinai White Portland Cement Co. SAE | Cairo (ET) | 350,000,000 | EGP | | 57.14 | 57.14 | Aalborg Portland A/S |
| Skane Grus AB | Malmö (S) | 1,000,000 | SEK | | 60 | 60 | AB Sydsten |
| Sola Betong AS | Risvika (N) | 9,000,000 | NOK | | 33.33 | 33.33 | Unicon AS |
| Sureko AS | Izmir (TR) | 7,000,000 | TRY | | 69.90 0.10 | 69.90 0.10 | Recydia AS Bakircay AS |
| Unicon A/S | Copenhagen (DK) | 150,000,000 | DKK | | 100 | 100 | Aalborg Portland A/S |
| Unicon AS | Sandvika (N) | 13,289,100 | NOK | | 100 | 100 | Unicon A/S |
| Vianini Pipe Inc. | Somerville N.J. (USA) | 4,483,396 | USD | | 99.99 | 99.99 | Aalborg Portland US Inc. |
| Yapitek AS | Izmir (TR) | 50,000 | TRY | | 98.75 1.25 | 98.75 1.25 | Cimentas AS Cimbeton AS |

CERTIFICATION OF THE CONSOLIDATED FINANCIAL STATEMENTS PURSUANT TO ARTICLE 81-TER OF CONSOB REGULATION NO. 11971 OF 14 MAY 1999, AS AMENDED

1. The undersigned Francesco Caltagirone Jr., Chairman of the Board of Directors, and Oprandino Arrivabene, manager responsible for preparing Cementir Holding SpA's financial reports, hereby certify, having also taken into consideration the provisions of Article 154-bis, paragraphs 3 and 4, of Legislative Decree 58 of 24 February 1998:

- the appropriateness of the financial reports with respect to the Company structure; and
- the effective adoption of the administrative and accounting procedures for the preparation of the consolidated financial statements for the period ended 31 December 2011.

2. No material issues emerged in this regard.

3. In addition, we certify that:

3.1 the consolidated financial statements:

- have been prepared in compliance with the international accounting standards recognised in the European Community pursuant to Regulation (EC) no. 1606/2002 of the European Parliament and of the Council of 19 July 2002, as well as the measures issued in implementation of Legislative Decree 38/2005;
- correspond to the information in the books and other accounting records;
- provide a true and fair representation of the performance and financial position of the issuer and the companies included in the scope of consolidation;

3.2 the report on operations contains a discussion of the major events that occurred during the year and their impact on the consolidated financial statements, together with a description of the main risks and uncertainties to be faced.

Rome, 8 March 2012

Francesco Caltagirone Jr.
Chairman of the Board of Directors

Oprandino Arrivabene
Manager responsible for
preparing the financial reports

Rome, 8 March 2012

Francesco Caltagirone Jr.
Chairman of the Board of Directors

REPORT OF THE BOARD OF AUDITORS TO THE SHAREHOLDERS' MEETING
pursuant to art. 153 of Legislative Decree 58/98 and art. 2429(3) of the Civil Code

Dear Shareholders,

during 2011 we continued to perform the supervisory functions required by the law, and in particular Legislative Decree 58 of 24 February 1998, as independent auditing activities continued to be performed by PriceWaterhouseCoopers SpA, with whom we maintained constant contacts, as discussed more specifically below.

As regards our activities during the year, we report the following:

- we monitored compliance with the law and the bylaws;
- we received from the directors information on operations and on the most financially significant transactions carried out by Cementir and its subsidiaries during the year. Based on the information provided to us, we can reasonably conclude that these operations comply with the law and the bylaws and that they were not manifestly imprudent, risky, in potential conflict of interest or in contrast with the resolutions of the Shareholders' Meeting or otherwise prejudicial to the integrity of the Company's assets. Based on information reported to the Board of Directors, no director engaged in a transaction that posed a potential conflict of interest;
- we acquired information and monitored, within the scope of our duties, the adequacy of the Company's organizational structure, compliance with the principles of sound administration and the appropriateness of the instructions issued by Cementir Holding to its subsidiaries pursuant to Article 114(2) of Legislative Decree 58/98, gathering information from the relevant department heads;
- we examined and monitored the appropriateness of the internal control system, as well as the administrative and accounting system and its reliability in representing operational events accurately. For this purpose, we regularly met with the manager responsible for preparing the financial reports, provided for by Art. 16 of the bylaws, and with the head of the Internal Auditing unit and the manager responsible for corporate legal affairs. No significant concerns arose during the course of these meetings;
- we examined and obtained information on organizational and procedural activities relating to Legislative Decree 231/2001. The Chairman of the Board of Auditors attended the meetings of the Supervisory Body to the extent possible, reporting on its proceedings to the other members of the Board of Auditors. The Supervisory Body was also invited to participate in the meetings of the Board of Auditors, with the presence of all control managers;
- we monitored the updating work of the Internal Control Committee, whose meeting was attended by the Chairman of the Board of Auditors;
- pursuant to Art. 150 (2) of Legislative Decree 58/98, we met regularly with the independent auditors, PriceWaterhouseCoopers SpA, to exchange information and opinions. No significant information or circumstances were found that would require mention in this report;
- we did not find any atypical or unusual transactions with Group companies, third parties or related parties. For transactions with such parties, the Company has adopted a specific procedure approved by the Board of Directors. In the notes to the financial statements, the directors provide information on those transactions, reporting that all transactions with subsidiaries, associates, the controlling shareholder (Caltagirone SpA), whether of a financial or commercial nature, took place in the ordinary course of business under normal market terms and conditions;
- we verified that no complaints pursuant to Article 2408 of the Civil Code or reports of any kind were filed, nor did we encounter any omissions, irregularities or other censurable facts needing to be reported either to control bodies or in this report during the course of our supervisory activity;
- as regards the results reported in the financial statements for the year ended 31 December 2011, we held specific meetings with representatives of PricewaterhouseCoopers SpA to review, within the scope of our respective duties, the most important items contained in the document. There is nothing significant to report;

- we also verified, through meetings with the head of Administration, Finance and Control, Mr. Arrivabene, the completeness of the information contained in the Report on Operations. We reached the conclusion that the Report on Operations complies with the law and the relevant accounting standards. PricewaterhouseCoopers was also obviously involved in the discussion, particularly concerning the consistency of the Report on Operations with the related financial statements;
- in 2011 the accounting firm was engaged to perform the following:
 - the separate financial statements (EUR 20,236.32);
 - the consolidated financial statements and coordination activities (EUR 40,354.47).

As part of our supervisory activities, the Board of Auditors met five times, including via tele-conferencing. We attended five meetings of the Board of Directors and attended the Ordinary Shareholders' Meeting to approve the financial statements for the year ended 31 December 2010.

Based on the activity carried out during the year, we find no grounds to oppose approval of the financial statements of Cementir Holding SpA for the period ended 31 December 2011 and the accompanying Report on Operations. We also concur with the directors' proposal to cover the loss of EUR 20,175,215 using retained earnings, as done the previous year, and to distribute a dividend of EUR 0.04 per share, for a total of EUR 6,364,200, again drawing on retained earnings. The Board of Auditors also examined the consolidated financial statements and acknowledges the unqualified opinion issued by PriceWaterhouseCoopers SpA

To conclude, we remind you that the term of the latter's engagement has ended, and given that it lasted nine years, it cannot be renewed again. You must therefore engage a new auditing firm and, as is our duty, we have formulated the proposal attached to this report.

With the approval of the financial statements for the year ended 31 December 2011, the Board of Directors has finished its three-year term. Accordingly you are called upon to appoint a new Board.

Rome, 21 March 2012

THE BOARD OF AUDITORS

PROF. CLAUDIO BIANCHI
CHAIRMAN

DOTT. FEDERICO MALORNI
STANDING AUDITOR

AVV. GIAMPIERO TASCO
STANDING AUDITOR



**AUDITORS' REPORT IN ACCORDANCE WITH ARTICLES 14 AND 16 OF
LEGISLATIVE DECREE NO. 39 OF 27 JANUARY 2010**

To the Shareholders of
Cementir Holding SpA

- 1 We have audited the consolidated financial statements of Cementir Holding SpA and its subsidiaries ("Cementir Holding Group") as of 31 December 2011, which comprise the statement of financial position, the income statement, the statement of comprehensive income, the statement of changes in equity, the statement of cash flows and related explanatory notes. The directors of Cementir Holding SpA are responsible for the preparation of these financial statements in compliance with International Financial Reporting Standards as adopted by the European Union, as well as with the regulations issued to implement article 9 of Legislative Decree No. 38/2005. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.
- 2 We conducted our audit in accordance with the auditing standards and criteria recommended by CONSOB, the national stock exchange commission. Those standards and criteria require that we plan and perform the audit to obtain the necessary assurance about whether the consolidated financial statements are free of material misstatement and, taken as a whole, are presented fairly. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the directors. We believe that our audit provides a reasonable basis for our audit opinion.

For the opinion on the consolidated financial statements of the prior period, which are presented for comparative purposes, reference is made to our report dated 28 March 2011.
- 3 In our opinion, the consolidated financial statements of the Cementir Holding Group as of 31 December 2011 comply with International Financial Reporting Standards as adopted by the European Union, as well as with the regulations issued to implement article 9 of Legislative Decree No. 38/2005; accordingly, they have been prepared clearly and give a true and fair view of the financial position, result of operations and cash flows of the Cementir Holding Group for the year then ended.
- 4 The directors of Cementir Holding SpA are responsible for the preparation of the report on operations and the report on corporate governance and ownership structure, published in section "Investor Relations" of the website of Cementir Holding SpA, in accordance with the applicable laws and regulations. Our responsibility is to express an opinion on the consistency of the report on operations and the information referred to in paragraph 1, letters c), d), f), l), m) and paragraph 2, letter b) of article 123-bis of Legislative Decree

PricewaterhouseCoopers SpA

Sede legale e amministrativa: Milano 20149 Via Monte Rosa 91 Tel. 0277851 Fax 027785240 Cap. Soc. 3.754.400,00 Euro i.v., C.F. e P.IVA e Reg. Imp. Milano 12979880155 Iscritta al n. 43 dell'Albo Consob - Altri Uffici: Bari 70124 Via Don Luigi Guarella 17 Tel. 0805640211 - Bologna Zola Predosa 40069 Via Tevere 18 Tel. 0516186211 - Brescia 25123 Via Borgo Pietro Wuhrer 23 Tel. 0303697501 - Firenze 50121 Viale Gramsci 15 Tel. 0552482811 - Genova 16121 Piazza Dante 7 Tel. 01029041 - Napoli 80121 Piazza dei Martiri 58 Tel. 08136181 - Padova 35138 Via Vicenza 4 Tel. 049873481 - Palermo 90141 Via Marchese Ugo 60 Tel. 091349737 - Parma 43100 Viale Tanara 20/A Tel. 0521242848 - Roma 00154 Largo Fochetti 29 Tel. 06570251 - Torino 10129 Corso Montevecchio 37 Tel. 011556771 - Trento 38122 Via Grazioli 73 Tel. 0461237004 - Treviso 31100 Viale Felissent 90 Tel. 0422696911 - Trieste 34125 Via Cesare Battisti 18 Tel. 0403480781 - Udine 33100 Via Poscolle 43 Tel. 043225789 - Verona 37122 Corso Porta Nuova 125 Tel. 0458002561

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58/98 presented in the report on corporate governance and ownership structure, with the financial statements, as required by law. For this purpose, we have performed the procedures required under Italian Auditing Standard No. 001 issued by the Italian Accounting Profession (Consiglio Nazionale dei Dottori Commercialisti e degli Esperti Contabili) and recommended by CONSOB. In our opinion the report on operations and the information referred to in paragraph 1, letters c), d), f), l), m) and paragraph 2, letter b) of article 123-bis of Legislative Decree 58/98 presented in the report on corporate governance and ownership structure are consistent with the consolidated financial statements of Cementir Holding SpA as of 31 December 2011.

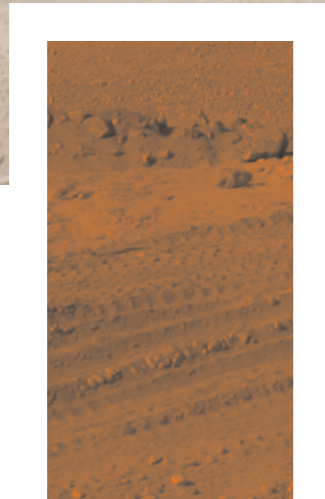
Rome, 28 March 2012

PricewaterhouseCoopers SpA

Signed by

Luciano Festa
(Partner)

This report has been translated into the English language from the original, which was issued in Italian, solely for the convenience of international readers.



4

STATUTORY FINANCIAL STATEMENTS OF CEMENTIR HOLDING SPA

- 94 Financial statements
 - 99 Notes to the financial statements
 - 128 Annex to the financial statements
 - 131 Certification of the financial statements pursuant to Article 81-ter of CONSOB Regulation no. 11971/99, as amended
 - 132 Report of the independent Auditors on the financial statements
-

FINANCIAL STATEMENTS

| Statement of financial position [EUR] | Notes | 31 December 2011 | 31 December 2010 |
|---|-------|--------------------|--------------------|
| ASSETS | | | |
| Intangible assets | 1 | 658,564 | 565,938 |
| Property, plant and equipment | 2 | 83,101 | 66,776 |
| Investment property | 3 | 23,000,000 | 23,000,000 |
| Equity investments in subsidiaries | 4 | 779,439,058 | 438,917,296 |
| Equity investments available for sale | 5 | 7,962,826 | 6,325,000 |
| Non-current financial assets | 6 | 105,968 | 106,035 |
| Deferred tax assets | 22 | 23,887,864 | 9,538,197 |
| TOTAL NON-CURRENT ASSETS | | 835,137,381 | 478,519,242 |
| Trade receivables | 7 | 5,153,612 | 13,285,372 |
| <i>Trade receivables from third parties</i> | | <i>117,002</i> | <i>356,955</i> |
| <i>Trade receivables from related parties</i> | 33 | <i>5,036,610</i> | <i>12,928,417</i> |
| Current financial assets | 8 | 6,215,764 | 370,590,576 |
| <i>Current financial assets from third parties</i> | | <i>803,336</i> | <i>559,518</i> |
| <i>Current financial assets from related parties</i> | 33 | <i>5,412,428</i> | <i>370,031,058</i> |
| Current tax assets | 9 | 2,091,773 | 2,233,110 |
| Other current assets | 10 | 1,957,549 | 2,112,202 |
| <i>Other current assets from third parties</i> | | <i>691,644</i> | <i>2,111,986</i> |
| <i>Other current assets from related parties</i> | 33 | <i>1,265,905</i> | <i>216</i> |
| Cash and cash equivalents | 11 | 5,376,605 | 8,363,715 |
| <i>Cash and cash equivalents with third parties</i> | | <i>3,036,732</i> | <i>3,219,532</i> |
| <i>Cash and cash equivalents with related parties</i> | 33 | <i>2,339,873</i> | <i>5,144,183</i> |
| TOTAL CURRENT ASSETS | | 20,795,303 | 396,584,975 |
| TOTAL ASSETS | | 855,932,684 | 875,104,217 |
| SHAREHOLDERS' EQUITY AND LIABILITIES | | | |
| Share capital | 12 | 159,120,000 | 159,120,000 |
| Share premium reserve | 13 | 35,710,275 | 35,710,275 |
| Other reserves | 14 | 462,182,534 | 387,957,718 |
| Net profit (loss) | | (20,175,215) | (12,718,123) |
| TOTAL SHAREHOLDERS' EQUITY | | 636,837,594 | 570,069,870 |
| Employee benefit provisions | 15 | 325,154 | 482,036 |
| Non-current provisions | 16 | 600,000 | 600,000 |
| Non-current financial liabilities | 17 | 71,715,245 | 123,449,300 |
| <i>Non-current financial liabilities to third parties</i> | | <i>26,926,182</i> | <i>78,702,425</i> |
| <i>Non-current financial liabilities to related parties</i> | 33 | <i>44,789,063</i> | <i>44,746,875</i> |
| Deferred tax liabilities | 22 | 4,640,513 | 4,657,976 |
| Other non-current liabilities | 18 | 1,128,053 | 2,654,206 |
| TOTAL NON-CURRENT LIABILITIES | | 78,408,965 | 131,843,518 |
| Trade payables | 19 | 2,097,407 | 2,500,964 |
| <i>Trade payables to third parties</i> | | <i>1,257,392</i> | <i>1,445,027</i> |
| <i>Trade payables to related parties</i> | 33 | <i>840,015</i> | <i>1,055,937</i> |
| Current financial liabilities | 17 | 118,350,064 | 158,041,779 |
| <i>Current financial liabilities to third parties</i> | | <i>105,652,136</i> | <i>45,423,637</i> |
| <i>Current financial liabilities to related parties</i> | 33 | <i>12,697,928</i> | <i>112,618,142</i> |
| Current tax liabilities | 20 | 1,516,689 | 1,516,689 |
| Other current liabilities | 21 | 18,721,965 | 11,131,397 |
| <i>Other current liabilities to third parties</i> | | <i>2,628,931</i> | <i>1,144,952</i> |
| <i>Other current liabilities to related parties</i> | 33 | <i>16,093,034</i> | <i>9,986,445</i> |
| TOTAL CURRENT LIABILITIES | | 140,686,125 | 173,190,829 |
| TOTAL LIABILITIES | | 219,095,090 | 305,034,347 |
| TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES | | 855,932,684 | 875,104,217 |

| Income statement [EUR] | Notes | 2011 | 2010 |
|--|-------|---------------------|---------------------|
| REVENUES | 23 | 12,181,242 | 11,494,029 |
| <i>Revenues - related parties</i> | 33 | <i>12,181,242</i> | <i>11,494,029</i> |
| Other operating revenues | 24 | 1,232,913 | 1,254,643 |
| <i>Other revenues - third parties</i> | | <i>462,542</i> | <i>433,542</i> |
| <i>Other revenues - related parties</i> | 33 | <i>770,371</i> | <i>821,101</i> |
| TOTAL OPERATING REVENUES | | 13,414,155 | 12,748,672 |
| Personnel costs | 25 | (9,134,729) | (5,902,708) |
| <i>Personnel costs - third parties</i> | | <i>(8,826,927)</i> | <i>-</i> |
| <i>Personnel costs - related parties</i> | | <i>(307,802)</i> | <i>-</i> |
| Other operating costs | 26 | (6,008,924) | (7,531,794) |
| <i>Other operating costs - third parties</i> | | <i>(5,386,195)</i> | <i>(6,751,828)</i> |
| <i>Other operating costs - related parties</i> | 33 | <i>(622,729)</i> | <i>(779,966)</i> |
| TOTAL OPERATING COSTS | | (15,143,653) | (13,434,502) |
| EBITDA | | (1,729,498) | (685,830) |
| Depreciation, amortisation, impairment losses and provisions | 27 | (353,745) | (315,038) |
| EBIT | | (2,083,243) | (1,000,868) |
| Financial income | 28 | 3,017,366 | 5,606,398 |
| <i>Financial income - third parties</i> | | <i>2,985,587</i> | <i>5,533,832</i> |
| <i>Financial income - related parties</i> | 33 | <i>31,779</i> | <i>72,566</i> |
| Financial expense | 28 | (28,164,621) | (8,188,611) |
| <i>Financial expense - third parties</i> | | <i>(26,181,572)</i> | <i>(5,426,361)</i> |
| <i>Financial expense - related parties</i> | 33 | <i>(1,983,049)</i> | <i>(2,762,250)</i> |
| NET RESULT ON FINANCIAL ITEMS | | (25,147,255) | (2,582,213) |
| PROFIT BEFORE TAX | | (27,230,499) | (3,583,081) |
| Income taxes | 29 | 7,055,284 | (9,135,042) |
| NET PROFIT (LOSS) FOR THE YEAR | | (20,175,215) | (12,718,123) |

| Statement of comprehensive income* [EUR '000] | 2011 | 2010 |
|---|-----------------|-----------------|
| NET PROFIT (LOSS) FOR THE PERIOD | (20,175) | (12,718) |
| Other components of comprehensive income: | | |
| Financial instruments | (1,583) | (1,356) |
| Actuarial gains (losses) on severance benefits (TFR) | (3) | (199) |
| Income (expense) recognised directly in shareholders' equity | (1,586) | (1,555) |
| TOTAL COMPREHENSIVE INCOME | (21,716) | (14,273) |

* The other components of comprehensive income are shown net of taxes.

| Statement of changes in shareholders' equity [EUR '000] | Share capital | Share premium reserve | Revaluation reserve | Legal reserve | Other reserves | | | | | Retained earnings | Net profit (loss) for the year | Total shareholders' equity | |
|--|----------------|-----------------------|---------------------|---------------|----------------|--------------------------|--------------------|-------------------------------|--------------------|-------------------|--------------------------------|----------------------------|---------------------------------|
| | | | | | Grant reserve | Reserve art.15 Law 67/88 | Reserve Law 349/95 | Negative goodwill from merger | Other IAS reserves | | | | Severance benefit reserve IAS19 |
| Shareholders' equity at 1 January 2010 | 159,120 | 35,710 | 97,733 | 31,824 | 29,435 | 138 | 41 | - | 98,992 | 703 | 141,800 | (1,606) | 593,890 |
| Allocation of 2009 net profit | | | | | | | | | | | (1,606) | 1,606 | - |
| Dividend distribution 2009 | | | | | | | | | | | (9,547) | | (9,547) |
| Total transactions with shareholders | - | - | - | - | - | - | - | - | - | - | (11,153) | 1,606 | (9,547) |
| Actuarial gains/(losses) | | | | | | | | | | (199) | | | (199) |
| Financial instruments | | | | | | | | | (1,356) | | | | (1,356) |
| Total other components of comprehensive income | - | - | - | - | - | - | - | - | (1,356) | (199) | - | - | (1,555) |
| Reclassifications | | | | | | | | | | | | | - |
| Change in other reserves | | | | | | | | | | | | | - |
| Total other changes | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Net profit (loss) for the period | | | | | | | | | | | | (12,718) | (12,718) |
| Shareholders' equity at 31 December 2010 | 159,120 | 35,710 | 97,733 | 31,824 | 29,435 | 138 | 41 | - | 97,636 | 504 | 130,647 | (12,718) | 570,070 |
| Shareholders' equity at 1 January 2011 | 159,120 | 35,710 | 97,733 | 31,824 | 29,435 | 138 | 41 | - | 97,636 | 504 | 130,647 | (12,718) | 570,070 |
| Allocation of 2010 net profit | | | | | | | | | | | (12,718) | 12,718 | - |
| Dividend distribution 2010 | | | | | | | | | | | (9,547) | | (9,547) |
| Total transactions with shareholders | - | - | - | - | - | - | - | - | - | - | (22,265) | 12,718 | (9,547) |
| Actuarial gains/(losses) | | | | | | | | | | (3) | | | (3) |
| Financial instruments | | | | | | | | | (1,583) | | | | (1,583) |
| Total other components of comprehensive income | - | - | - | - | - | - | - | - | (1,583) | (3) | - | - | (1,586) |
| Reclassifications | | | | | | | | | | | | | - |
| Change in other reserves | | | | | | | | | | | | 98,076 | 98,076 |
| Total other changes | - | - | - | - | - | - | - | 98,076 | - | - | - | - | 98,076 |
| Net profit (loss) for the period | | | | | | | | | | | | (20,175) | (20,175) |
| Shareholders' equity at 31 December 2011 | 159,120 | 35,710 | 97,733 | 31,824 | 29,435 | 138 | 41 | 98,076 | 96,053 | 501 | 108,382 | (20,175) | 636,838 |



| Cash flow statement [EUR '000] | 31 December 2011 | 31 December 2010 |
|--|------------------|------------------|
| Net profit (loss) for the period | (20,175) | (12,718) |
| Depreciation and amortisation | 354 | 315 |
| Net financial result: | 25,147 | 2,582 |
| <i>Third parties</i> | (23,196) | 107 |
| <i>Related parties</i> | (1,951) | (2,690) |
| Income taxes | (7,055) | 9,135 |
| Change in employee benefit provisions | (161) | 9 |
| Change in current and non-current provisions | - | (3,362) |
| Operating cash flow before change in working capital | (1,890) | (4,039) |
| (Increase) Decrease trade receivables – third parties | 240 | (302) |
| (Increase) Decrease trade receivables – related parties | 7,892 | 820 |
| Increase (Decrease) trade payables – third parties | (377) | 535 |
| Increase (Decrease) trade payables – related parties | (216) | 1,031 |
| Change in other current and non-current assets and liabilities – third parties | 2,904 | 200 |
| Change in other current and non-current assets and liabilities – related parties | (1,694) | 10,764 |
| Change in deferred and current income taxes | - | (8,588) |
| Operating cash flow | 6,859 | 421 |
| Dividends received | 120 | 51 |
| Interest received | 1,241 | 1,001 |
| Interest paid | (5,292) | (2,606) |
| Collections (payments) other financial income/expense | (11,583) | 1,833 |
| Income taxes paid | (1,838) | (7,861) |
| CASH FLOW FROM OPERATING ACTIVITIES (A) | (10,493) | (7,161) |
| Investments in intangible assets | (240) | (99) |
| Investments in property, plant and equipment | (33) | (32) |
| Equity investments | (3,544) | (5,524) |
| CASH FLOW FROM INVESTING ACTIVITIES (B) | (3,817) | (5,655) |
| Change in non-current financial assets and liabilities – third parties | (51,776) | (8,535) |
| Change in non-current financial assets and liabilities – related parties | 42 | (16) |
| Change in current financial assets and liabilities – third parties | 50,964 | 20,637 |
| Change in current financial assets and liabilities – related parties | 21,640 | 8,745 |
| Dividends distributed | (9,547) | (9,547) |
| CASH FLOW FROM FINANCING ACTIVITIES (C) | 11,323 | 11,285 |
| NET CHANGE IN CASH AND CASH EQUIVALENTS (A+B+C) | (2,987) | (1,531) |
| Cash and cash equivalents at the beginning of the period | 8,364 | 9,895 |
| Cash and cash equivalents at the end of the period | 5,377 | 8,364 |

NOTES TO THE FINANCIAL STATEMENTS

GENERAL INFORMATION

Cementir Holding SpA is a company limited by shares with registered offices in Corso di Francia 200, Rome. Shareholders with holdings of more than 2% of share capital at 31 December 2011, as indicated in the shareholder register and notices received pursuant to Article 120 of Legislative Decree 58 of 24 February 1998 and other available information are:

1. Calt 2004 Srl - 47,860,813 shares (30.078%)
2. Lav 2004 Srl - 40,543,880 shares (25.480%)
3. Pantheon 2000 SpA - 4,466,928 shares (2.807%)
4. Gamma Srl - 5,575,220 shares (3.504%)
5. Chupas 2007 Srl - 4,000,000 shares (2.514%).

The financial statements at 31 December 2011 of Cementir Holding SpA were approved on 8 March 2012 by the Board of Directors, which authorized the disclosure of the main information reported therein.

REGULATORY FRAMEWORK

Following the enactment of Regulation (EC) no. 1606 of July 2002 and in relation to the provisions of Legislative Decree 38/2005 and the Issuers Regulation no. 11971/1999, as amended by CONSOB Resolution no. 14990 of 14 April 2005, as from 2006 companies issuing financial instruments on regulated markets must draw up the parent company's financial statements in compliance with international financial reporting standards. Therefore, as from 1 January 2006 Cementir Holding SpA has adopted international accounting standards (International Accounting Standards - IAS or International Financial Reporting Standards - IFRS) and the interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) and the Standing Interpretations Committee (SIC) endorsed by the European Commission, hereafter "IFRSs", with the transition date to the IFRSs of 1 January 2005.

National legislation implementing the Fourth Council Directive is applied, where compatible, with companies that prepare financial statements in accordance with the IFRSs. Accordingly, the financial statements are prepared in accordance with the provisions of the Italian Civil Code and the corresponding provisions of the Consolidated Law on Financial Intermediation for listed companies with regard to the directors' report on operations (Article 2428 of the Civil Code), auditing (Article 2409-bis of the Civil Code) and publication of the financial statements (Article 2435 of the Civil Code).

The financial statements and the related notes also include the details and additional disclosures required by Articles 2424, 2425 and 2427 of the Civil Code as they are not in conflict with the requirements of the IFRSs.

COMPLIANCE WITH THE INTERNATIONAL ACCOUNTING STANDARDS (IFRS/IAS)

The financial statements of Cementir Holding SpA have been drawn up in compliance with the international accounting standards (IAS/IFRS) issued by the International Accounting Standards Board (IASB) and endorsed by the European Commission through 31 December 2011.

As used here, the IFRSs comprise all International Financial Reporting Standards (IFRSs), all International Accounting Standards (IASs) and all interpretations of the International Financial Reporting Interpretations Committee (IFRIC), previously known as the Standing Interpretations Committee (SIC).

Accounting standards and amendments adopted by the Company**(a)** Accounting standards and interpretations applicable as from 1 January 2011.

The standards, interpretations and amendments listed below are applicable starting as from 1 January 2011, but their adoption has had no effect in terms of the presentation and measurement of the items in the Company's financial statements:

- amendment to IAS 32 - *Financial Instruments: Presentation*, adopted with Regulation (EU) no. 1293 of 23 December 2009;
- amendments to IFRS 1 - *Limited exemption from comparative IFRS 7 disclosures for first-time adopters* and to IFRS 7 - *Financial instruments: Disclosures*, adopted with Regulation (EU) no. 574 of 30 June 2010;
- amendments to IAS 24 - *Related Party Disclosures* and to IFRS 8 - *Operating segments*, adopted with Regulation (EU) no. 632 of 19 July 2010;
- amendments to IFRIC 14 - *Prepayments of a Minimum Funding Requirement*, adopted with Regulation (EU) no. 633 of 9 July 2010;
- IFRIC 19 - *Extinguishing financial liabilities with equity instruments* and the Amendments to IFRS 1 - *First-time adoption of Financial Reporting Standard*, adopted with Regulation (EU) no. 662 of 23 July 2010.
- Moreover, on 18 February 2011, Regulation (EU) no. 149/2011 was published, adopting various improvements to the following IAS/IFRS applicable starting from 1 January 2011.
 - IFRS 1 - *First-time adoption of International Financial Reporting Standard*
 - IFRS 3 - *Business combinations*
 - IFRS 7 - *Financial instruments: disclosures*
 - *Amendments to IFRS 7 - Financial instruments: disclosures*
 - IAS 1 - *Presentation of financial statements IAS 27 Consolidated and separate financial statements*
 - IAS 32 - *Financial instruments: presentation*
 - IAS 39 - *Financial instruments: recognition and measurement*
 - IAS 34 - *Interim financial reporting*
 - IFRIC 13 - *Customer loyalty programmes*

(b) Standards, amendments and new interpretations effective for financial periods after 2011 and not adopted early by the Company.

- Amendments to IFRS 7 *Financial instruments: disclosures* – Transfers of financial assets, adopted with Regulation (EU) no. 1205/2011 issued on 22 November 2011.

(c) New accounting standards and interpretations soon to be applied:

As of the date of approval of these consolidated financial statements, the IASB had issued, but the EU had not yet endorsed, a number of accountings standards, interpretations and amendments, some still at the consultation stage, including:

- a number of Exposure Drafts (ED), also released as part of the project to revise the current IAS 39, on the issues of *Amortised Cost and Impairment*, *the Fair Value Option for Financial Liabilities* and *Hedge Accounting*;
- ED *"Measuring Non-Financial Liabilities"* as part of the project to revise the current IAS 37 concerning the recognition and measurement of provisions, contingent liabilities and contingent assets;
- ED *"Revenues from Contracts with Customers"* as part of the project to revise the current IAS 11 and IAS 18, concerning revenue recognition;
- ED *"Insurance Contracts"* as part of the project to revise the current IFRS 4, concerning accounting for insurance contracts;
- ED *"Leases"* as part of the project to revise the current IAS 17, concerning accounting for leases;
- ED *"Improvements to IFRSs"*, as part of the annual improvement and general revision of the international accounting standards;
- Amendment to IAS 1 - *"Presentation of financial statements: Statement of Comprehensive Income"* concerning the presentation of financial statements, specifically, the statement of comprehensive income;

- IAS 12 - *"Income Tax – Deferred tax: recovery of the asset"*;
- IAS 19 - *"Employee Benefits"*, in the course of the revision of the current international accounting standards pertaining to employee benefits;
- IFRS 9 - *Financial instruments*, as part of the project to revise the current IAS 39;
- IFRS 11 - *"Joint Arrangements"*, as part of the project to revise IAS 31 - *Interests in Joint Ventures*;
- IFRS 12 - *"Disclosure of interests in other entities"*;
- IFRS 13 - *"Fair value measurement"*.

The Company is currently studying the potential impact that the accounting standards, amendments and interpretations soon to be applied may have on its disclosures.

BASIS OF PRESENTATION

The financial statements at 31 December 2011 are presented in euros. The financial statements consist of the statement of financial position, the income statement, the statement of changes in shareholders' equity, the statement of comprehensive income, the cash flow statement and these notes.

The financial statements were prepared on a going-concern basis since the directors, having assessed the risks and uncertainties to which the Company is exposed, reasonably expect the Company to continue operations for the foreseeable future.

The statement of changes in shareholders' equity, the statement of comprehensive income, the cash flow statement and these notes are expressed in thousands of euros.

As regards presentation of the financial statements, the balance sheet adopts a current/non-current structure, while income statement items are classified by the nature of the expense and the cash flow statement is presented using the indirect method.

ACCOUNTING POLICIES**Intangible assets**

Intangible assets are identifiable non-monetary assets without physical substance, under the control of the company and capable of generating future economic benefits. They are recognised at cost, including any direct incidental expenses necessary to render the asset available for use.

The useful life is determined for each intangible asset upon initial recognition. Intangible assets for which, based on an analysis of all the relevant factors, there is no foreseeable limit to the period over which they will generate cash flows for the Company are considered to have indefinite useful lives. Estimates of the useful lives are reviewed on an annual basis and any changes, where necessary, are applied prospectively. Intangible assets are derecognised when the assets are sold or when no expected future benefits are expected from their use. Any loss or gain (calculated as the difference between the sale price and the carrying amount) is recognised in the income statement in the year in which they are derecognised. Intangible assets with finite useful lives are recognised net of the relative accumulated amortisation and any impairment determined in accordance with the procedures described below. Amortisation begins when the asset is available for use and is recognised on a systematic basis in relation to the residual possibility of use and thus over the useful life of the asset.

Property, plant and equipment

Property, plant and equipment is recognised at purchase or production cost, including any directly allocable incidental expenses necessary to prepare the asset for the use for which it was acquired, increased by the fair value of the estimated cost for the disposal of the asset where the Company has an obligation to do so. Financial expenses that are directly attributable to the purchase, construction or manufacture of an asset are capitalized as part of the asset's cost until the asset is ready for its intended use or for sale.

Costs incurred for maintenance and repairs of an ordinary and/or cyclical nature are charged directly to the income statement in the year in which they are incurred. Costs relating to the expansion, modernisation or improvement of owned or leased property, plant and equipment are only capitalised when they satisfy the requirements for separate classification as an asset or part of an asset in accordance with the component approach.

Property, plant and equipment is recognised net of accumulated depreciation and any impairment. Depreciation is calculated on a straight-line basis over the estimated useful life of the asset, reviewed on an annual basis and any changes, where necessary, are applied prospectively.

The estimated useful lives of property, plant and equipment are as follows:

| Useful lives of property, plant and equipment | |
|---|---------|
| Sundry equipment | 5 years |
| Office machinery and equipment | 5 years |

When the asset to be depreciated is composed of separately identifiable elements whose useful lives differ significantly from the other parts of the asset, depreciation is recognised separately for each part of the asset, applying the component approach.

At the moment of sale or when no future economic benefits are expected from use, the asset is derecognised and any loss or gain (calculated as the difference between the disposal value and the net carrying amount) is recognised in the income statement in the year of derecognition.

Investment property

Investment property, held to earn rental income or capital gains, is measured at fair value and is not depreciated. Changes in value are recognised in the income statement.

Investments in subsidiaries and associates

Subsidiaries are companies in which Cementir Holding SpA has the power to determine, directly or indirectly, the financial and operating policies of the entity so as to obtain the benefits of its activities. Associated companies are companies in which Cementir Holding SpA exercises a significant influence but does not exercise control or joint control of financial and operating policies. Such equity investments are recognised at cost adjusted for any impairment losses.

Impairment

At each period end, the carrying amount of property, plant and equipment and intangible assets is reviewed in the light of events or changes which indicate that the carrying amount may not be recoverable. If such evidence is found, the recoverable value is determined and, where the carrying amount exceeds the recoverable value, the assets are written down to reflect their recoverable value. The recoverable value of goodwill and other intangible assets with indefinite lives, however, is estimated at each balance sheet date or when there is a change in circumstances or specific events occur that would require an impairment test.

The recoverable value of property, plant and equipment and intangible assets is the greater of the fair value less costs to sell and its value in use.

In determining value in use, the expected future cash flows are discounted using a pre-tax discount rate that reflects the current market assessment of the time value of money and the specific risks of the asset. For assets that do not generate clearly independent cash flows, realizable value is determined in relation to the cash-generating unit to which the asset belongs. Impairment losses are recognised in the income statement under depreciation, amortisation and impairment losses.

Financial assets

At initial recognition, financial assets are classified under one of the following categories and measured as follows:

- **financial assets available for sale:** financial assets available for sale are non-derivative financial instruments explicitly designated in this category and are carried under non-current assets unless management intends to sell them within 12 months of the reporting date. Such assets are measured at fair value and any measurement gains or losses are recognised in equity and shown in the statement of comprehensive income; they are taken to profit or loss only when the financial asset is actually sold or, in the case of cumulative negative changes, when it is determined that the loss already recognised in equity cannot be recovered in the future. In view of the objective uncertainty concerning the predictability of future economic conditions as well as developments in financial markets affected by a substantial volume of speculative activity, in particular the Italian financial market, the Group felt it appropriate to modify the values of the parameters, considered separately, used to determine whether a reduction in the carrying amount of an AFS security qualifies as “significant” and “prolonged” pursuant to IAS 39. A significant reduction is now one of 50% in the carrying amount (30% at 31 December 2010), while a prolonged reduction is now one of 60 months (30 months at 31 December 2010). Financial assets are derecognised when the right to receive the cash flows from the instrument expires and the Company has transferred substantially all the risks and rewards relating to the instrument and the related control. Where the fair value cannot be determined reliably, the cost value is maintained, adjusted for any impairment losses. Such impairment losses may not be reversed;

- **financial assets at fair value through profit or loss:** this category (equity investments in other companies) includes financial assets acquired principally for sale in the short term, those designated at fair value through profit or loss at the acquisition date, and derivative instruments. The fair value of financial instruments listed on active markets is determined as the related market price at the balance sheet date. In the absence of an active market, the fair value is determined on the basis of prices provided by external operators and utilising valuation models principally based on objective financial variables, as well as taking into account prices in recent transactions and the prices of similar financial instruments. Changes in the fair value of instruments in this category are recognised in the income statement. Where the fair value cannot be determined reliably, the cost value is maintained, adjusted for any impairment losses. Financial instruments in this category are classified as current assets or liabilities if they are “held for trading” or if it is expected that they will be sold within 12 months from the balance sheet date. Derivatives are treated as assets if the fair value is positive and as liabilities if the fair value is negative. The Company nets the positive and negative fair values of transactions with the same counterparty where such netting is permitted contractually;

- **loans and receivables:** this category, which mainly regards trade receivables (from subsidiaries and associates), includes non-derivative financial assets with fixed or determinable payments that are not listed on an active market. They are classified as current assets (when the due date falls within normal commercial terms) except for amounts due beyond 12 months from the balance sheet date, which are classified as non-current assets. These assets are measured at amortised cost using the effective interest rate method. Where there is evidence of impairment, the asset is written down to the present value of the expected future cash flows. The impairment losses are recognised in the income statement. Where, in subsequent periods, the reasons for the writedown no longer obtain, the value of the assets is restored up to the value they would have had under the application of amortised cost where no writedown had been recognised.

Financial assets are derecognised when the right to receive the cash flows from the instrument expires and the Company has transferred substantially all the risks and rewards relating to the instrument and the related control.

Financial liabilities

Financial liabilities include loans, trade payables and other payment obligations are initially recognized at fair value, net of directly attributable incidental expenses, and subsequently measured at amortised cost using the effective interest rate method. When there is a change in the expected cash flows and it is possible to estimate them reliably, the value of the loans is recalculated to reflect this change based on the new present value of the expected cash flows and the initial internal rate of return.

Financial liabilities are classified under current liabilities, except where the Company has an unconditional right to defer their payment for at least 12 months from the balance sheet date.

Financial liabilities are derecognised when they are extinguished and the Company has transferred all the risks and rewards relating to the instrument.

Financial derivatives

The Company uses financial derivatives to hedge exchange rate risk, interest rate risk and price risk.

All financial derivatives are measured and recognised at fair value, as established by IAS 39.

Transactions that satisfy the requirements for hedge accounting are classified as hedging operations, while all other operations, including those used to manage risk, are designated as trading operations. Accordingly, owing to the absence (at the subscription date) of some of the formal requirements established by the IFRS, the changes in the fair value relating to these derivative transactions are recognised in the income statement.

For derivatives that qualify for hedge accounting, subsequent changes in fair value are accounted for as follows.

For each financial derivative qualifying for hedge accounting, the relationship between the hedging instrument and the hedged item is documented, including the risk management objectives, the hedging strategy and the methods used to verify the effectiveness of the hedge. The effectiveness of each hedge is verified at the inception of each derivative and over the life of the position. Generally, a hedge is considered highly effective if at both inception and over the life of the derivative the changes in fair value (fair value hedges) or expected cash flows (cash flow hedge) of the hedged item are substantially offset by changes in the fair value of the hedging instrument.

In the case of fair value hedges of assets and liabilities, both changes in the fair value of the hedging instrument and that of the hedged item are recognised in profit or loss.

In the case of cash flow hedges (hedging the risk of potential changes in cash flows originated by the future performance of contractual obligations at the balance sheet date), the effective portion of changes in the fair value of the derivative instrument registered subsequent to initial recognition is recognised under equity reserves. When the economic effects of the hedged item materialize, the reserve is reversed to the operating components of the income statement. If the hedge is not entirely effective, the ineffective portion of the change in the fair value of the hedging instrument is immediately recognised in profit or loss. If, during the life of a derivative instrument, the expected cash flows hedged by the instrument are no longer considered highly likely to materialize, the portion of reserves associated with that instrument is immediately reversed to the income statement. Conversely, where the derivative is sold or no longer qualifies as an effective hedge, the portion of reserves representing the changes in the fair value of the instrument recognised up to that time is maintained as a component of equity and reversed to the income statement as described above, in concomitance with the materialization of the economic effects of the original hedged transaction.

Cash and cash equivalents

Cash and cash equivalents are recognized at fair value and include bank deposits and cash on hand, i.e. assets that are available on demand or at short notice, certain in nature and have no collection costs.

Employee benefits

The liability in respect of employee benefits paid at or subsequent to termination of the employment relations under defined-benefit plans, net of any plan assets, is determined on the basis of actuarial assumptions estimating the amount of future benefits that employees have accrued at the balance sheet date. The liability is recognised on an accruals basis over the period in which the entitlement matures.

Defined-benefit plans also include the portion of severance benefits due to employees pursuant to Article 2120 of the Italian Civil Code (*Trattamento di Fine Rapporto - TFR*) accrued as of 31 December 2006. Following the reform of the

supplementary pension system, as from 1 January 2007 new TFR accruals must be paid into a supplementary pension fund or into a specific treasury fund established by the National Social Security Institute (INPS) if employees elect this option. Accordingly, the Company's liability for defined benefits in respect of employees regards accruals to 31 December 2006 only.

The accounting treatment adopted by the Company as from 1 January 2007 – discussed below – reflects the new legislation and is consistent with the accounting treatment recommended by the competent professional bodies. More specifically:

- TFR contributions accruing as from 1 January 2007 are considered elements of a defined-contribution plan, even when employees have elected to pay them into the INPS treasury fund. These contributions, which are calculated on the basis of Civil Code rules and are not subject to actuarial measurement, therefore represent expenses recognised under personnel costs;

- conversely, the employee benefit entitlement accrued at 31 December 2006 continues to represent the liability accumulated by the company in respect of defined-benefit plans. This liability will not be increased by further accruals. Accordingly, unlike previous periods, the actuarial calculation performed to determine the balance at 31 December 2011 did not include the component reflecting future wage growth.

The present value of the Company's liability is determined by independent actuaries using the projected unit credit method. Under this method, the liability is projected into the future to determine the probable amount to be paid when the employment relationship is terminated and then discounted to take account of the passage of time prior to actual payment. The calculation takes account of severance benefits accrued for past service and is based on actuarial assumptions concerning, primarily, interest rates, which reflect the market yield of securities issued by leading companies with maturities consistent with the expected maturity of the obligation,¹ and employee turnover.

Actuarial gains and losses, defined as the difference between the carrying amount of the liability and the present value of the Company's commitments at the end of the period, generated by changes in the actuarial assumptions used previous (described above) are recognised directly in equity, excluding the related tax effect, and no longer through profit or loss.

STOCK INCENTIVE PLAN

The Company approved a stock incentive plan (stock options) targeted at directors with specific duties and managers holding strategic positions within the group parent and/or its subsidiaries. Under IFRS 2 – Share-based payment, this plan represents a component of the beneficiaries' compensation. Therefore, the cost is represented by the fair value of the stock options at the grant date, calculated using financial measurement techniques, taking market conditions into account, and recognised in the income statement on a pro-rata basis over the period during which the incentive accrues, with a balancing entry in shareholders' equity.

Provisions

Provisions are recognised in respect of certain or probable costs or liabilities whose amount or timing could not be determined at period-end.

Provisions are recognised when, at the balance sheet date, the Company has a legal or constructive obligation deriving from a past event and it is probable that an outflow of resources will be required to meet the obligation and this outflow can be estimated. When the financial effect of the passage of time is significant and the payment dates of the obligations can be reliably estimated, the provision is discounted. Increases in the provision caused by the passage of time are recognised as financial expenses.

Revenues

Revenues are recognised to the extent that it is probable that the economic benefits will flow to the Company and that their amount can be determined reliably. Revenues are measured net of discounts, allowances and returns.

Revenues for services are recognised at the time the services are delivered on a state of completion basis.

¹Discounting was performed on the basis of the IRS yield curve corresponding to the observation period (50 years).

Transactions in non-euro currencies

All transactions in non-euro currencies are recognised at the exchange rate prevailing on the transaction date.

Monetary assets and liabilities in denominated in currencies other than the functional currency are subsequently adjusted at the exchange rate prevailing at the close of the period. Any negative or positive differences between the amounts translated at the exchange rate for the period and the original value amounts are taken to the income statement. Any net gain resulting from the translation of receivables and payables at the end of the period is recognised in a specific undistributable reserve until the gain is realised.

Financial income and expense

Financial income and expense are recognised on an accruals basis and calculated with reference to the interest accrued on the net value of the underlying asset or liability using the effective interest rate. As regards capitalized financial expense, please see the discussion under the policies adopted for property, plant and equipment.

Dividends

Dividends are recognised on the date on which shareholders obtain title to payment.

Income taxes

Current income taxes for the period are determined on the basis of estimated taxable income in compliance with current legislation. Deferred tax assets and liabilities are recognised on the basis of temporary differences between the amounts reported in the financial statements and the amounts reported for tax purposes, using the tax rates likely to be in force at the date the differences reverse.

Deferred tax assets are recognised when it is probable that they will be recovered, i.e. when future taxable income is expected to be sufficient for the asset to be recovered.

The probability of recovery is reviewed at the end of each period.

USE OF ESTIMATES

The preparation of the financial statements requires management to use accounting methods and principles that, in certain cases, are based on difficult and subjective assessments and estimates that are derived from historical experience and reasonable and realistic assumptions made in the light of the related circumstances. The use of such estimates and assumptions influences the values reported in the financial statements as well as in the accompanying disclosures. The final values of items for which estimates and assumptions have been made may differ from those stated in the financial statements owing to the uncertainty that accompanies the assumptions and circumstances underpinning the estimates.

The following accounting policies and items require more extensive use of subjective judgements on the part of management, with the result that changes in the circumstances underlying the assumptions could have a material impact on the financial statements of the Company:

- Measurement of non-current assets
- Deferred tax assets and liabilities

The estimates and assumptions are reviewed periodically and the effects of changes are recognised in the income statement, if they involve that period only. In the event they involve both the current and future periods, the change is recognised in the period in which the revision occurs and in the relative future periods.

RISK MANAGEMENT

The Company is exposed to a variety of financial risks in its operations, specifically:

Credit risk

The credit risk faced by the Cementir Holding SpA is not particularly significant, since the company presents not relevant credit amounts, especially towards controlled companies for services given.

As regards bank deposits and derivatives operations, the company operates on an on-going basis with leading counterparties of high standing, thereby limiting the associated credit risk.

Liquidity risk

Liquidity risk regards the availability of financial resources and access to the credit market and financial instruments in general: given Company's financial soundness this risk is not deemed significant. However Cementir Holding SpA manages liquidity risk by a careful control of both the cash flow and financing needs, having sufficient credit lines to face any unplanned event.

Market risk

The Company is exposed to risks associated with changes in exchange rates and in interest rates.

Cementir Holding SpA has a limited direct exposure to exchange rate risk since it may have foreign currency borrowings and/or deposits. The Company constantly monitors these risks in order to assess their potential impact in advance and to take appropriate steps to mitigate them.

Finally, since the Cementir Holding SpA has borrowed funds from banks bearing floating interest rates, it is exposed to interest rate risk. However, this risk is deemed to be small since its borrowings at present are denominated exclusively in euros, whose medium/long-term yield curve is not steep. Based on an overall assessment of the level of expected interest rates and the timing of debt reduction in relation to forecast cash flows, interest rate swaps are used to partially hedge the risk.

MERGER BY INCORPORATION

On 20 December 2011, the Board of Directors of Cementir Holding SpA approved the merger of Cementir Delta SpA and Intercem SpA, a wholly-owned subsidiaries of Cementir Holding SpA, into the Company.

We have not prepared a comparative pro-forma statement of financial position and income statement for 2010 as Cementir Delta SpA and Intercem SpA were non-trading holding companies and so the effects of the mergers on the 2011 statement of financial position and income statement (mainly equity investments and intercompany transactions) are representative of those produced if the mergers were backdated to 2010.

The notes discuss separately the impact of the mergers on the individual items of the financial statements.



NOTES TO THE FINANCIAL STATEMENTS

1) Intangible assets

Intangible assets amounted to EUR 659 thousand (EUR 566 thousand at 31 December 2010) and are entirely accounted for by the costs incurred for the acquisition and implementation of the SAP/R3 and Hyperion 9 information systems. Amortisation is calculated in the account on the basis of the estimated useful life of the asset.

| [EUR '000] | Other assets | Total |
|----------------------------------|--------------|-------|
| Gross value at 1 January 2011 | 3,067 | 3,067 |
| Increases | 418 | 418 |
| Gross value at 31 December 2011 | 3,485 | 3,485 |
| Amortisation at 1 January 2011 | 2,501 | 2,501 |
| Increases | 325 | 325 |
| Amortisation at 31 December 2011 | 2,826 | 2,826 |
| Net value at 31 December 2011 | 659 | 659 |
| Gross value at 1 January 2010 | 2,968 | 2,968 |
| Increases | 99 | 99 |
| Gross value at 31 December 2010 | 3,067 | 3,067 |
| Amortisation at 1 January 2010 | 2,220 | 2,220 |
| Increases | 281 | 281 |
| Amortisation at 31 December 2010 | 2,501 | 2,501 |
| Net value at 31 December 2010 | 566 | 566 |

2) Property, plant and equipment

At 31 December 2011 property, plant and equipment amounted to EUR 83 thousand (EUR 67 thousand at 31 December 2010) and consists of furniture, electronic equipment and the computer server used in business.

| [EUR '000] | Other assets | Total |
|----------------------------------|--------------|-------|
| Gross value at 1 January 2011 | 508 | 508 |
| Increases | 45 | 45 |
| Gross value at 31 December 2011 | 553 | 553 |
| Depreciation at 1 January 2011 | 441 | 441 |
| Increases | 29 | 29 |
| Depreciation at 31 December 2011 | 470 | 470 |
| Net value at 31 December 2011 | 83 | 83 |
| Gross value at 1 January 2010 | 460 | 460 |
| Increases | 48 | 48 |
| Gross value at 31 December 2010 | 508 | 508 |
| Depreciation at 1 January 2010 | 407 | 407 |
| Increases | 34 | 34 |
| Depreciation at 31 December 2010 | 441 | 441 |
| Net value at 31 December 2010 | 67 | 67 |

3) Investment property

Investment property amounted to EUR 23,000 thousand and reflects the fair value, as determined by independent appraisers, of the property in Torrespaccata (Rome). It is unchanged with respect to the previous year. The entire value of the property is pledged as collateral for medium and long-term bank debt with an outstanding amount at 31 December 2011, gross of discounting, of EUR 11,957 thousand.

4) Equity investments in subsidiaries

Equity investments in subsidiaries came to EUR 779,439 thousand (EUR 438,917 thousand at 31 December 2010) and break down as follows:

| [EUR '000] | Registered office | % holding | Carrying amount at 31.12.2011 | Merger impact | % holding | Carrying amount at 31.12.2010 |
|---------------------------|-------------------|-----------|-------------------------------|----------------|-----------|-------------------------------|
| Cimentas AS | Izmir (TR) | 96.43% | 344,277 | 207,358 | 37.59% | 136,919 |
| Cementir Espana | Madrid (ES) | 100.00% | 206,735 | 206,735 | - | - |
| Intercem SpA | Roma (I) | - | - | (120,354) | 99.17% | 120,354 |
| Alfacem Srl | Roma (I) | 99.99% | 85,220 | 85,000 | 0.99% | 220 |
| Cementir Delta SpA | Roma (I) | - | - | (38,217) | 99.99% | 38,217 |
| Cementir Italia Srl | Roma (I) | 99.99% | 143,207 | - | 99.99% | 143,207 |
| Equity investments | | | 779,439 | 340,522 | | 438,917 |

The increase of EUR 340,522 thousand on 2010 is attributable to the impact of the merger with Cementir Delta SpA and Intercem SpA on 20 December 2011.

All the equity investments are in unlisted companies, with the exception of Cimentas AS, which is listed on the Istanbul Stock Exchange.

No evidence of impairment was found.

5) Equity investments available for sale

Equity investments available for sale amounted to EUR 7,963 thousand, represented by 1,747,000 shares of Italcementi SpA. Changes in the year were as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|---|--------------|--------------|
| Equity investments available for sale start of period | 6,325 | 3,782 |
| Increases | 3,544 | 4,005 |
| Decreases | - | - |
| Change in fair value | (1,906) | (1,462) |
| Equity investments available for sale | 7,963 | 6,325 |

No evidence of impairment was found. In addition, even if the parameters for a "significant" and "prolonged" reduction in carrying amount used until 2010 had been applied (30% of the carrying amount and 40 months), no evidence of impairment would have emerged.

6) Non-current financial assets

The item amounted to EUR 106 thousand, unchanged over 31 December 2010, and is made up of receivables in respect of security deposits falling due in less than five years.

7) Trade receivables

Trade receivables totalled EUR 5,154 thousand (EUR 13,285 thousand at 31 December 2010), and are composed of the following elements:

| [EUR '000] | 31.12.2011 | Merger impact | 31.12.2010 |
|--|--------------|---------------|---------------|
| Customer receivables | 117 | - | 357 |
| Impairment | - | - | - |
| Receivables due from subsidiaries | 3,541 | 3 | 11,911 |
| Receivables due from other Group companies | 1,496 | - | 1,017 |
| Trade receivables | 5,154 | 3 | 13,285 |

The carrying amount of trade receivables approximates their fair value.

The column headed "Merger impact" reports the receivable in respect of Alfacem Srl, which was originally held by Cementir Delta SpA, now merged into the Company.

The deadlines for payment of receivables from customers are as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|-----------------------------------|------------|------------|
| Customer receivables not past due | 117 | 357 |
| Customer receivables past due | - | - |
| Total customer receivables | 117 | 357 |
| Fair value | - | - |
| Trade receivables | 117 | 357 |

Receivables from subsidiaries refer to consulting services provided by employees of Cementir Holding SpA to its subsidiaries and royalties for the use of the Cementir Holding SpA trademark by its subsidiaries.

For an analysis of receivables due from subsidiaries, associates and other Group companies, please see Note 33 concerning transactions with related parties.

8) Current financial assets

Current financial assets came to EUR 6,216 thousand (EUR 370,591 thousand at 31 December 2010) and comprise non-interest-bearing loans to the subsidiary Alfacem Srl in the amount of EUR 5,413 thousand, which Cementir Holding SpA has taken over as a result of the merger of Cementir Delta SpA, and EUR 803 thousand in respect of accrued income for the interest rate subsidy from Simest SpA on loans from various banks.

The substantial reduction compared with 2010 is due to the offsetting of the receivables that Cementir Holding SpA held in respect of Intercem SpA and Cementir Delta SpA, equal to EUR 68,684 thousand and 185,785 thousand, respectively, following their merger into the Company.

9) Current tax assets

Current tax assets amounted to EUR 2,092 thousand (EUR 2,233 thousand at 31 December 2010) and are mainly composed of credits for IRES and IRAP advance payments.

10) Other current assets

Other current assets came to EUR 1,958 thousand (EUR 2,112 thousand at 31 December 2010) and break down as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|--|--------------|--------------|
| VAT (tax consolidation mechanism) | 997 | 1,706 |
| Receivables from subsidiaries (IRES tax consolidation mechanism) | 269 | - |
| Other receivables | 609 | 379 |
| Prepaid general expenses | 83 | 27 |
| Other current assets | 1,958 | 2,112 |

11) Cash and cash equivalents

The item amounted to EUR 5,377 thousand (EUR 8,364 thousand at 31 December 2010) and consists of the Company's liquidity. It breaks down as follows:

| [EUR '000] | 31.12.2011 | Merger impact | 31.12.2010 |
|------------------------------------|--------------|---------------|--------------|
| Bank deposits | 3,032 | 23 | 3,217 |
| Bank deposits with related parties | 2,341 | - | 5,144 |
| Cash and cash equivalents on hand | 4 | 1 | 3 |
| Cash and cash equivalents | 5,377 | 24 | 8,364 |

12) Share capital

At 31 December 2011, share capital amounted to EUR 159,120,000 represented by 159,120,000 fully paid-in ordinary shares with a par value of EUR 1.00 each.

13) Share premium reserve

At 31 December 2011 the item came to EUR 35,710 thousand, unchanged with respect to 31 December 2010.

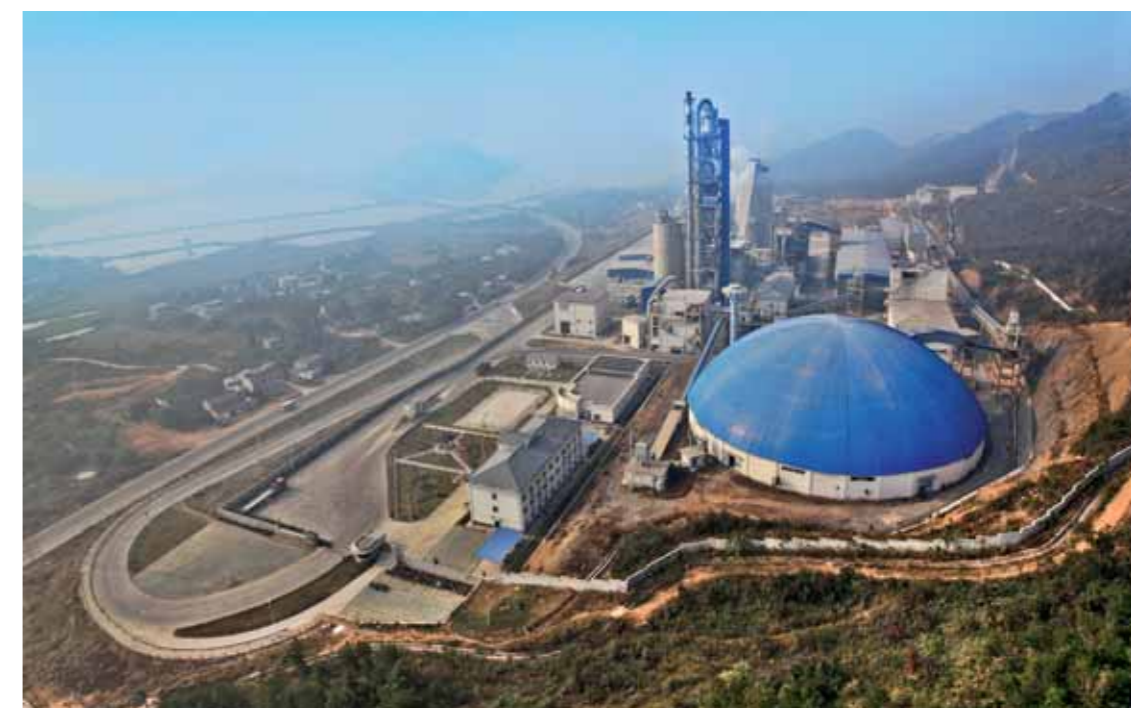
14) Other reserves

Other reserves totalled EUR 462,183 thousand (EUR 387,958 thousand at 31 December 2010), with the increase attributable to the *negative goodwill* generated following the merger of Cementir Delta SpA (EUR 79,856 thousand) and Intercem SpA (EUR 18,220 thousand) into the Company:

| [EUR '000] | 31.12.2011 | Merger impact | 31.12.2010 |
|-----------------------|----------------|---------------|----------------|
| Revaluation reserve | 97,733 | - | 97,733 |
| Legal reserve | 31,824 | - | 31,824 |
| Other reserves | 127,690 | 98,076 | 29,614 |
| Other IAS reserves | 96,554 | - | 98,140 |
| Retained earnings | 108,382 | - | 130,647 |
| Other reserves | 462,183 | 98,076 | 387,958 |

Other IAS reserves break down as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|---|---------------|---------------|
| Fair value reserves - property, plant and equipment | 99,371 | 99,371 |
| Fair value reserves - equity investments | (2,789) | (1,206) |
| Financial debt accretion reserves | 61 | 61 |
| Severance benefit accretion reserves | (89) | (86) |
| Total other IAS reserves | 96,554 | 98,141 |



ANALYSIS OF SHAREHOLDERS' EQUITY

The nature and possibilities for use and distribution of the components of shareholders' equity are shown in the following table:

| [EUR '000] Nature/Description | Amount | Possible uses | Amount available | Summary of uses in the three previous years | |
|---|----------------|---------------|------------------|---|---------------|
| | | | | coverage of losses | other |
| Share capital | 159,120 | | | | |
| Share premium reserve | 35,710 | A,B,C | 35,710 | | |
| Revaluation reserve - Law 342/2000 -2000 and 2003 | 97,733 | A,B,C | 97,733 | | |
| Legal reserve | 31,824 | B | 31,824 | | |
| Reserve for carrying amount adjustments -Law 266/05 | 16,228 | A,B,C | 16,228 | | |
| Capital grants reserve | 13,207 | A,B | 13,207 | | |
| Reserve - Art.15 Law 67 of 11/3/88 | 138 | A,B | 138 | | |
| Reserve - Law 349/95 | 41 | A,B | 41 | | |
| Negative goodwill | 98,076 | A,B,C | 98,076 | | |
| Other IAS reserves - Revaluation reserve Law 266/05 | 90,635 | A,B,C | 90,635 | | |
| Other IAS reserves | 5,919 | | | | |
| Retained earnings | 108,382 | A,B,C | 108,382 | 19,809 | 31,824 |
| Total | 497,893 | | 491,974 | 19,808 | 31,824 |
| Not distributable | | | 45,210 | | |
| Distributable | | | 446,764 | | |

Key: A: capital increase B: coverage of losses C: distribution to shareholders

Reserves that would form part of taxable income in the event of their distribution totalled EUR 323,120 thousand.

The non-distributable portion is composed of the legal reserve, the capital grants reserve, the Reserve - Art.15 Law 67 of 11/3/88 and the Reserve - Law 349/95.

DIVIDENDS

On 8 March 2012, the Board of Directors proposed the distribution of a dividend to shareholders in the total amount of EUR 0.04 per ordinary share, equal to EUR 6,365 thousand.

During the year, the 2010 dividend was distributed in the amount of EUR 0.06 per ordinary share, for a total of EUR 9,547 thousand.

STOCK INCENTIVE PLANS (STOCK OPTIONS)

Cementir Holding approved a stock incentive plan (stock options) affecting 3 key managers (beneficiaries) of Group companies at 30 June 2011. Specifically, on 11 February 2008, the Board of Directors granted the first instalment of options, originally equal to 1,225,000 options, currently 820,000 options, and set the exercise price as follows:

| Position held | Date of shareholders resolution | Date of granting by the Board of Directors | Description of instrument | No. of financial instruments underlying the options granted | Exercise price | Expiration of option |
|---------------------------------------|---------------------------------|--|--|---|----------------|----------------------|
| Members of Board of Directors (No. 3) | 15-01-2008 | 01-02-2008 | Options on Cementir Holding SpA shares | 820,000 | Euro 7 | 11-02-2013 |
| TOTAL | | | | 820,000 | | |

With regard to the terms and methods for subscribing and exercising options, it should be noted that:

- options were subscribed through delivery of the letter granting the options, along with the approved Rules, both duly signed to indicate acceptance, by each Beneficiary by 31 March 2008;
- the options must be exercised by the Beneficiaries in one or more instalments, but in any case in an amount for each instalment of not less than 2,500 options granted to each. The options must be exercised within the time period indicated in the letter granting the options, but not before 11 February 2011 nor after 11 February 2013. The options must be exercised in the manner provided in paragraph 6 of the Rules.

Finally, under the Rules, in order to exercise the options, the Beneficiaries: (i) must, at the time of exercise, continue to be managers or directors, provided they are employees, of the Company and/or its subsidiaries; and (ii) must meet certain targets within their respective sub-groups.

The exercise price of the options was set at EUR 7.00, higher than EUR 5.50, the arithmetic mean of the official prices for the Company's stock reported on the Electronic Share Market organized and run by Borsa Italiana SpA in the month preceding the grant date (the "reference price"). The exercise price is set in this manner to increase of the value of the company, a primary goal of the incentive plan.

Considering that the exercise price is higher than the reference price indicating the market value of the shares on the grant date, and given the conditions to be met to exercise the options, we believe that the options, measured by applying appropriate financial methodologies, express non-significant values.

15) Employee benefit provisions

The provision for employee benefits, equal to EUR 325 thousand (EUR 482 thousand at 31 December 2010) represents an estimate of the liability, calculated using actuarial techniques, in respect of the amount due to employees at the time the employment relationship terminates. As from 1 January 2007, the Finance Act and related implementing legislation introduced significant changes in the rules governing severance benefits (*Trattamento di Fine Rapporto - TFR*), one of which allows employees to choose how to invest the accruing benefit. In particular, new accruals can be paid into a supplementary pension scheme or left with the company (in this case, the latter must pay TFR contributions to a treasury fund established by the National Social Security Institute - INPS).

The change in the law effectively transformed the TFR system from a defined-benefit plan into a defined-contribution plan.

The actuarial assumptions used are summarised in the following table:

| Values in % | 31.12.2011 | 31.12.2010 |
|-------------------------|------------|------------|
| Discount rate | 4.60% | 3.28% |
| Annual accretion of TFR | 3.15% | 2.80% |

Changes were as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|--|------------|------------|
| Net liability at start of period | 482 | 473 |
| Current service cost | - | - |
| Interest cost | 16 | 26 |
| Net actuarial (gain)/loss recognised during the period | 4 | 45 |
| (Benefits paid) | 122 | - |
| Net liability at end of period | (299) | (62) |
| Net liability at start of period | 325 | 482 |

16) Provisions

The item came to EUR 600 thousand. It represents the provisions accrued in the year in consideration of the Supreme Court's decision in the tax dispute pertaining to 1988, permitting the recovery of the local income tax (ILOR) on 1988 income in the amount of ITL 3,738,546,000. This amount was converted into EUR, with fines and related charges added, and allocated to the provision. The Company received no notice of the timing and procedures for payment during 2011 and as a result the provision was unchanged.

17) Financial liabilities

Non-current and current financial liabilities are summarised below:

| [EUR '000] | 31.12.2011 | Merger impact | 31.12.2010 |
|---|----------------|---------------|----------------|
| Bank borrowings | 26,926 | - | 78,702 |
| Bank borrowings - related parties | 44,789 | - | 44,747 |
| Non-current financial liabilities | 71,715 | - | 123,449 |
| Bank borrowings | 42,850 | - | 35,000 |
| Bank borrowings - related parties | 541 | - | - |
| Short-term portion of non-current financial liabilities - banks | 51,920 | - | 8,721 |
| Financial payables to related parties | 12,157 | 889 | 112,618 |
| Fair value of derivatives | 10,116 | - | 1,021 |
| Other financial payables | 766 | - | 682 |
| Current financial liabilities | 118,350 | 889 | 158,042 |
| Total financial liabilities | 190,065 | 889 | 281,491 |

Non-current bank borrowings, equal to EUR 71,715 thousand, regard the floating-rate mortgage loan (6-month Euribor + 0.75%) from Banca Intesa SpA for the acquisition of the property at Torrespaccata maturing in 2024, the floating-rate loan (6-month Euribor + 0.50%) from MCC SpA and Banca Intesa SpA, maturing in 2014, and the floating-rate loan (6-month Euribor + 1.25%) from Monte dei Paschi di Siena SpA maturing in 2017. The Monte dei Paschi di Siena SpA and MCC SpA loans benefit from a fixed interest subsidy granted by Simest to companies that invest in non-EU countries. The short-term portion of non-current liabilities regards the floating-rate loan (1-month Euribor + 1.25%) from Unicredit SpA maturing in 2012 (EUR 43,175 thousand), the instalments falling due in 2012 of the floating-rate loan (6-month Euribor + 0.75%) from Banca Intesa SpA for the property owned in Torrespaccata (EUR 745 thousand) and the instalments falling due during the year on the floating-rate loan (6-month Euribor + 0.50%) from MCC SpA and Banca Intesa SpA (EUR 8,000 thousand).

Financial payables to related parties (EUR 12,698 thousand) relate to interest-bearing loans, entered into under normal market terms and conditions, received by Cementir Italia Srl for EUR 11,192 thousand and by Alfacem Srl for EUR 76 thousand, and the non-interest-bearing loan originally granted by Betontir SpA to Intercem SpA in the amount of EUR 889 thousand, which was recognised following the merger of Intercem SpA into Cementir Holding SpA.

Other financial payables, amounting to EUR 766 thousand, relate primarily to the portion of interest accrued on non-current loans.

With regard to financial liabilities, about 59% are subject to financial parameter thresholds that were not exceeded at 31 December 2011.

As of 31 December 2011 the Torrespaccata property in Rome is encumbered by a mortgage of EUR 20.8 million as collateral for the loan granted by Banca Intesa SpA. Guarantees given to third parties at 31 December 2011 amounted to EUR 110,692 thousand and mainly consist of a guarantee for EUR 44 million in favour of Banca Intesa for a loan granted to the subsidiary Alfacem Srl, and the guarantees for loans granted to the Turkish subsidiary Cimentas AS, in favour of Banca Intesa for EUR 20,480 thousand (USD 26 million), of CentroBanca SpA for EUR 7,570 thousand (USD 9,795 thousand) and of Unicredit SpA for EUR 38,642 thousand (USD 50 million). Loans expressed in US dollars were translated into euros at the prevailing exchange rate on 31 December 2011 of EUR/USD 1.2939.

The Company's exposure, broken down by maturity, is as follows:

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|------------------------------------|----------------|----------------|
| Within 3 months | 47,680 | 4,280 |
| <i>To third parties</i> | <i>47,139</i> | <i>4,276</i> |
| <i>To related parties</i> | <i>541</i> | <i>4</i> |
| 3 months to 1 year | 70,670 | 153,762 |
| <i>To third parties</i> | <i>58,513</i> | <i>41,147</i> |
| <i>To related parties</i> | <i>12,157</i> | <i>112,615</i> |
| 1 to 2 years | 17,771 | 8,517 |
| 2 to 5 years | 37,223 | 88,399 |
| More than 5 years | 16,721 | 26,533 |
| Total financial liabilities | 190,065 | 281,491 |

The carrying amount of both current and non-current financial liabilities is equal to their fair value.

NET FINANCIAL POSITION

The following provides a breakdown of the net financial position as required in CONSOB Communication no. 6064293 of 28 July 2006.

| [EUR '000] | 31.12.2011 | 31.12.2010 |
|---|----------------|------------------|
| A. Cash | 4 | 3 |
| B. Other liquid assets | 5,373 | 8,361 |
| C. Securities held for trading | - | - |
| D. Cash and cash equivalents (A+B+C) | 5,377 | 8,364 |
| E. Current financial receivables | 6,216 | 370,591 |
| F. Current bank borrowings | 42,850 | 35,721 |
| G. Current portion of non-current liabilities | 51,920 | 8,000 |
| H. Other current financial payables | 23,580 | 114,321 |
| I. Current financial liabilities (F+G+H) | 118,350 | 158,042 |
| J. Net current financial liabilities (I-E-D) | 106,757 | (220,913) |
| K. Non-current bank borrowings | 71,715 | 123,449 |
| L. Bonds in issue | - | - |
| M. Other non-current liabilities | - | - |
| N. Non-current financial liabilities (K+L+M) | 71,715 | 123,449 |
| O. Net financial position (J+N) | 178,472 | (97,464) |

Financial payables to related parties comprises creditor positions amounting to EUR 7.7 million (EUR 375.1 million at 31 December 2010) and debtor positions of EUR 57.5 million (EUR 157.3 million at 31 December 2010).

18) Other non-current liabilities

Other non-current liabilities, amounting to EUR 1,128 thousand, is comprised of the instalments due beyond 2012 in payment of the settlement of the assessment agreed with the tax authorities in 2011 concerning direct taxes and VAT owed for 2004 and thereafter.

19) Trade payables

The value of trade payables, which approximates their fair value, amounted to EUR 2,097 thousand (EUR 2,501 thousand in 2010). They break down as follows:

| [EUR '000] | 31.12.2011 | Merger impact | 31.12.2010 |
|-----------------------------|--------------|---------------|--------------|
| Payables to suppliers | 1,257 | 10 | 1,445 |
| Payables to related parties | 840 | 155 | 1,056 |
| Trade payables | 2,097 | 165 | 2,501 |

The impact of the merger on intercompany items regarded the recognition of the payables of Cementir Delta SpA (EUR 102 thousand) and Intercem SpA (EUR 53 thousand) due to the Turkish subsidiary Cimentas AS. For an analysis of payables due to subsidiaries, associates and parent companies, see Note 33 on transactions with related parties.

20) Current tax liabilities

At 31 December 2011 the item had a balance of EUR 1,517 thousand and is comprised entirely of the instalments due by the end of 2012 in settlement of the assessment described in Note 18.

21) Other current liabilities

| [EUR '000] | 31.12.2011 | Merger impact | 31.12.2010 |
|--|---------------|---------------|---------------|
| Payables to employees | 1,202 | - | 408 |
| Payables to social security institutions | 296 | - | 305 |
| Other payables | 554 | 36 | 401 |
| Other payables to subsidiaries (IRES, VAT - tax consolidation mechanism) | 16,638 | - | 9,986 |
| Deferred income | 32 | - | 31 |
| Other current liabilities | 18,722 | 36 | 11,131 |

The item "accrued expenses" is comprised solely of the portion of the leasing fee owed on the Torrespaccata premises attributable to the subsequent year.

The merger impact is attributable to the liability for the fees due from Cementir Delta SpA to the Board of Auditors in the amount of EUR 32 thousand and for liabilities in respect of withholding tax on fees paid to self-employed persons by Intercem SpA in the amount of EUR 4 thousand.

22) Deferred tax assets and liabilities

| [EUR '000] | 31.12.2010 | Accrual net of utilisation recognised in income statement | Increases net of decreases recognised in equity | Merger impact | 31.12.2011 |
|---|--------------|---|---|---------------|---------------|
| Other | 9,538 | 14,006 | 323 | 21 | 23,888 |
| Deferred tax assets | 9,538 | 14,006 | 323 | 21 | 23,888 |
| Diff. FV/tax value of property, plant and equipment | 4,646 | (16) | - | - | 4,630 |
| Employee benefit provision | 12 | - | (1) | - | 11 |
| Deferred tax liabilities | 4,658 | (16) | (1) | - | 4,641 |

Deferred tax items are calculated by applying the current tax rate to temporary differences between taxable income and the income reported in the financial statements.

The balance at 31 December 2011 of deferred tax assets (EUR 23,888 thousand) is composed of IRES credits in the amount of EUR 23,710 thousand and IRAP credits of EUR 178 thousand. The assets are expected to be recovered in subsequent years within the statutory time limits.

The balance at 31 December 2011 of deferred tax liabilities (EUR 4,641 thousand) is composed of IRES liabilities in the amount of EUR 4,045 thousand and IRAP liabilities of EUR 596 thousand.

23) Revenues

| [EUR '000] | 2011 | 2010 |
|-----------------|---------------|---------------|
| Services | 12,181 | 11,494 |
| Revenues | 12,181 | 11,494 |

Revenues from services include EUR 4,599 thousand in respect of management services performed for subsidiaries and EUR 7,582 thousand in respect of royalties for the use of the Cementir Holding brand by the subsidiaries. For details of receivables due from subsidiaries, associates and other Group companies, please see Note 33 concerning transactions with related parties.

24) Other operating revenues

| [EUR '000] | 2011 | 2010 |
|---------------------------------|--------------|--------------|
| Building rental | 1,233 | 1,255 |
| Other operating revenues | 1,233 | 1,255 |

Rental income mainly regards payments under the lease contract for the Torrespaccata property in Rome.

25) Personnel costs

| [EUR '000] | 2011 | 2010 |
|-------------------------------|--------------|--------------|
| Salaries and wages | 6,531 | 4,552 |
| Social security contributions | 1,448 | 1,080 |
| Other costs | 1,156 | 271 |
| Personnel costs | 9,135 | 5,903 |

Other costs regard expenses for employees such as additional indemnities and insurance. The workforce at 31 December 2011 came to:

| | 2011 | 2010 |
|------------------------------------|-----------|-----------|
| Executives | 21 | 17 |
| Middle management and office staff | 34 | 21 |
| Total | 55 | 38 |

26) Other operating costs

| [EUR '000] | 2011 | 2010 |
|------------------------------------|--------------|--------------|
| Consulting | 1,283 | 2,607 |
| Remuneration of Board of Directors | 2,005 | 2,611 |
| Fees paid to independent auditor | 63 | 60 |
| Other services | 1,113 | 474 |
| Other operating charges | 1,545 | 1,780 |
| Other operating costs | 6,009 | 7,532 |

Other operating costs include, among other things, the rental fee for the Corso Francia premises (EUR 559 thousand), property management costs for the Torrespaccata premises (EUR 130 thousand) and fees paid to the members of the Board of Auditors (EUR 150 thousand).

Total operating costs also include transactions with related parties. See Note 33 for further details.

27) Depreciation, amortisation, impairment losses and provisions

| [EUR '000] | 2011 | 2010 |
|---|------------|------------|
| Amortisation | 325 | 281 |
| Depreciation | 29 | 34 |
| Depreciation, amortisation, impairment losses and provisions | 354 | 315 |

28) Financial income and expense

Net financial expense came to EUR 25,147 thousand. The item breaks down as follows:

| [EUR '000] | 2011 | 2010 |
|--------------------------------|-----------------|----------------|
| Dividends from other companies | 120 | 51 |
| Interest income | 32 | 79 |
| Interest subsidies - Simest | 2,012 | 1,356 |
| Other financial income | 853 | 4,120 |
| Total financial income | 3,017 | 5,606 |
| Interest expense | (4,294) | (4,661) |
| Other financial expense | (23,870) | (3,527) |
| Total financial expense | (28,164) | (8,188) |
| Net financial result | (25,147) | (2,582) |

Dividends from other companies amounted to EUR 120 thousand and were received on the shares of Italcementi SpA held at 31 December 2011.

"Other financial expense" amounted to EUR 23,870 thousand and is comprised mainly of losses on financial derivatives used to hedge interest rates and commodities. The performance is attributable to the extraordinary reduction in the value

of those derivatives in 2011 as a result of the extreme volatility in financial markets. Of this total, however, EUR 9.2 million are attributable to unrealised, but recognised, losses from the mark-to-market measurement of those financial instruments. Financial operations also include transactions with related parties, see Note 33 for further details.

29) Income taxes

Income tax for the year showed a net asset of EUR 7,055 thousand (income tax liability of EUR 9,135 thousand in 2010), and breaks down as follows:

| [EUR '000] | 2011 | 2010 |
|--------------------------|--------------|----------------|
| Current taxes | (6,967) | (17,326) |
| Deferred tax assets | 14,006 | 8,174 |
| Deferred tax liabilities | 16 | 17 |
| Total | 7,055 | (9,135) |

Current taxes, amounting to EUR 6,967 thousand, are mainly the result of the impact of the tax consolidation mechanism. The reconciliation between the theoretical tax liability and the effective tax liability reported in the income statement is analysed below:

| [EUR '000] | 2011 | 2010 |
|------------------------------------|--------------|----------------|
| Theoretical tax liability | 7,488 | 985 |
| Increased permanent differences | (200) | (201) |
| Decreased permanent differences | 62 | 80 |
| Taxes pertaining to previous years | (44) | (9,852) |
| Effective IRAP liability | (251) | (147) |
| Tax for the period | 7,055 | (9,135) |

30) Other components of comprehensive income

The following table provides a breakdown of other components of comprehensive income before taxes:

| [EUR '000] | 2011 | | | 2010 | | |
|---|----------------|------------|----------------|----------------|------------|----------------|
| | Gross value | Tax effect | Net value | Gross value | Tax effect | Net value |
| Financial instruments | (1,906) | 323 | (1,583) | (1,462) | 106 | (1,356) |
| Actuarial gains (losses) on severance benefits (TFR) | (4) | 1 | (3) | (275) | 76 | (199) |
| Total other components of comprehensive income | (1,910) | 324 | (1,586) | (1,737) | 182 | (1,555) |

31) Risk management and disclosures on financial risks

The Company is exposed to a variety of financial risks in its operations, specifically:

Credit risk

Cementir Holding SpA's exposure to credit risk is not significant since the Company does not engage in operating activities and its commercial transactions are largely carried out with subsidiaries and associates for which the risk of insolvency is virtually nil.

Refer to Note 7 for information on trade receivables from third parties, including details on portions past due, the relative impairments and those not yet due.

As regards bank deposits and derivatives operations, the Company operates on an on-going basis with leading counterparties of high standing, thereby limiting the associated credit risk.

Liquidity risk

Liquidity risk regards the availability of financial resources and access to the credit market and financial instruments in general.

The Company manages this risk by continually monitoring cash flows, funding requirements and liquidity with a view to ensuring effective and efficient management of financial resources.

The Company has sufficient credit lines to meet any unplanned requirements.

A breakdown of financial liabilities by maturity is given in Note 17.

Market risks

Market risk mainly regards the risk of changes in exchange rates and interest rates.

EXCHANGE RATE RISK

Cementir Holding SpA has a limited direct exposure to exchange rate risk since it may have foreign currency borrowings and/or deposits. The Company constantly monitors these risks in order to assess their potential impact in advance and to take appropriate steps to mitigate them.

INTEREST RATE RISK

Since Cementir Holding SpA has borrowed funds from banks bearing floating interest rates, it is exposed to interest rate risk. However, this risk is deemed to be small since its borrowings at present are exclusively in euros, which have a gentle medium/long-term yield curve. Based on an overall assessment of the level of expected interest rates and the timing of debt reduction in relation to forecast cash flows, interest rate swaps are used to partially hedge the risk.

The net financial position at 31 December 2011 showed a net debtor position of EUR 178.5 million (EUR 11.6 million in current financial receivables and other liquidity, EUR 118.4 million in short-term financial liabilities and EUR 71.7 million in medium/long-term financial liabilities); the entire exposure was floating rate.

The net financial position at 31 December 2010 showed a net creditor position of EUR 97.5 million (EUR 379 million in current financial receivables and other liquidity, EUR 158 million in short-term financial liabilities and EUR 123.5 million in medium/long-term financial liabilities); the entire exposure was floating rate.

As regards the floating rate on the short and medium/long-term exposure, an annual increase of 1% in interest rates, all other variables being equal, would reduce profit before taxes by EUR 2.3 million (EUR 2.1 million in 2010) and shareholders' equity by EUR 1.7 million (EUR 1.4 million at 31 December 2010). An analogous decrease in interest rates would have a corresponding positive impact.

32) Hierarchy of fair value inputs under IFRS 7

With regard to financial instruments measured at fair value, IFRS 7 requires that such instruments be classified on the basis of a hierarchy of inputs used to determine that fair value. The following levels are used:

- Level 1: determination of fair value on the basis of quoted prices on active markets for the class of assets or liabilities being measured;
- Level 2: determination of fair value on the basis of inputs other than quoted prices in Level 1 that can be observed directly (prices) or indirectly (derivatives on prices) in the market; this category includes instruments that are not sufficiently liquid or that do not have a binding market price on a continuous basis;
- Level 3: determination of fair value on the basis of valuation models whose inputs are not based on observable market data.

The following table sets out the hierarchy for assets and liabilities measured at fair value:

| [EUR '000] | Note | Level 1 | Level 2 | Level 3 | Total |
|---------------------------------------|------|----------------|---------------|----------|----------------|
| 31 December 2011 | | | | | |
| Equity investments available for sale | 5 | (1,906) | - | - | (1,906) |
| Total assets | | (1,906) | - | - | (1,906) |
| Current financial liabilities | 18 | - | 10,116 | - | 10,116 |
| Total liabilities | | - | 10,116 | - | 10,116 |

In 2011 there were no transfers among the various levels and there was no change in Level 3.

33) Transactions with related parties

Transactions entered into by the Company with related parties generally form part of normal operations and are settled on market terms and conditions; no unusual or atypical transactions were carried out.

On 5 November 2010, the Board of Directors of Cementir Holding SpA, in response to the new CONSOB regulation on related party transactions issued pursuant to CONSOB Resolution no. 17221 of 12 March 2010, as amended, designed to make the substantive and procedural aspects of the Group's transactions with related parties clearer and fairer, approved the procedures for related party transactions, effective as from 1 January 2011.

As required by CONSOB Communication no. 6064293 of 28 July 2006, below is a summary of the commercial and financial transactions and the relative impact:

Commercial and financial transactions

| [EUR '000] | Trade Receivables | Financial Receivables | Other Receivables | Cash and Cash Equivalents | Trade Payables | Financial Payables | Other Payables | Balance |
|---|-------------------|-----------------------|-------------------|---------------------------|----------------|--------------------|-----------------|-----------------|
| Year 2011 | | | | | | | | |
| Betontir SpA | - | - | - | - | - | (889) | (1,470) | (2,359) |
| Cimentas AS | 913 | - | - | - | (200) | - | - | 713 |
| Alfacem Srl | 3 | 5,412 | 269 | - | - | (76) | (48) | 5,560 |
| Aalborg Portland A/S | 1,614 | - | - | - | (357) | - | - | 1,257 |
| Cementir Italia Srl | 1,010 | - | 997 | - | (178) | (11,192) | (14,575) | (23,938) |
| Vianini Lavori SpA | - | - | - | - | (51) | - | - | (51) |
| Piemme SpA | - | - | - | - | (54) | - | - | (54) |
| E-Care SpA | 1,496 | - | - | - | - | - | - | 1,496 |
| MpS SpA | - | - | - | 29 | - | (44,789) | - | (44,760) |
| Finnat Euramerica SpA | - | - | - | 2,311 | - | (541) | - | 1,770 |
| TOTAL | 5,036 | 5,412 | 1,266 | 2,340 | (840) | (57,487) | (16,093) | (60,366) |
| Total for item in the financial statements | 5,154 | 6,216 | 1,957 | 5,377 | (2,097) | (190,065) | (18,721) | |
| % impact on the item in the financial statements | 97.71% | 87.07% | 64.69% | 43.51% | 40.05% | 30.24% | 85.96% | |

| [EUR '000] | Trade Receivables | Financial Receivables | Other Receivables | Cash and Cash Equivalents | Trade Payables | Financial Payables | Other Payables | Balance |
|---|-------------------|-----------------------|-------------------|---------------------------|----------------|--------------------|-----------------|----------------|
| Year 2010 | | | | | | | | |
| Caltagirone SpA | - | - | - | - | (180) | - | - | (180) |
| Betontir SpA | - | - | - | - | - | - | (439) | (439) |
| Cementir Delta SpA | - | 301,365 | - | - | - | - | (18) | 301,347 |
| Intercecm SpA | 1 | 68,644 | - | - | - | - | - | 68,645 |
| Cimentas AS | 3,232 | - | - | - | (19) | - | - | 3,213 |
| Alfacem Srl | - | 22 | - | - | - | (4) | - | 18 |
| Cementir Espana SL | - | - | - | - | - | (106,558) | - | (106,558) |
| Aalborg Portland A/S | 5,711 | - | - | - | (109) | - | - | 5,603 |
| Cementir Italia Srl | 2,967 | - | - | - | (683) | (6,056) | (9,529) | (13,301) |
| Vianini Lavori SpA | - | - | - | - | (38) | - | - | (38) |
| Piemme SpA | - | - | - | - | (28) | - | - | (28) |
| E-Care SpA | 1,017 | - | - | - | - | - | - | 1,017 |
| MpS SpA | - | - | - | 51 | - | (44,747) | - | (44,696) |
| Finnat Euramerica SpA | - | - | - | 5,093 | - | - | - | 5,092 |
| TOTAL | 12,928 | 370,031 | - | 5,144 | (1,057) | (157,365) | (9,986) | 219,695 |
| Total for item in the financial statements | 13,285 | 370,591 | - | 8,364 | (2,501) | (281,491) | (11,131) | |
| % impact on the item in the financial statements | 97.31% | 99.85% | - | 61.50% | 42.26% | 55.90% | 89.71% | |

| Revenues and costs [EUR '000] | Operating Revenues | Financial Income | Personnel Costs | Operating Costs | Financial Expense | Balance |
|--|--------------------|------------------|-----------------|-----------------|-------------------|-----------------|
| Year 2011 | | | | | | |
| Cimentas AS | 3,486 | - | - | - | - | 3,486 |
| Alfacem Srl | - | - | - | - | (72) | (72) |
| Aalborg Portland A/S | 6,115 | - | (308) | - | - | 5,807 |
| Cementir Italia Srl | 2,581 | - | - | (559) | (392) | 1,630 |
| Vianini Lavori SpA | - | - | - | (42) | - | (42) |
| Piemme SpA | - | - | - | (22) | - | (22) |
| E-Care SpA | 770 | - | - | - | - | 770 |
| MpS SpA | - | 5 | - | - | (1,268) | (1,263) |
| Finnat Euramerica SpA | - | 26 | - | - | (251) | (225) |
| TOTAL | 12,952 | 31 | (308) | (623) | (1,983) | (10,069) |
| Total for item in the financial statements | 13,414 | 3,017 | (9,135) | (6,009) | (28,165) | |
| % impact on the item in the financial statements | 96.56% | 1.02% | 3.37% | 10.37% | 7.04% | |

| [EUR '000] | Operating Revenues | Financial Income | Personnel Costs | Operating Costs | Financial Expense | Balance |
|--|--------------------|------------------|-----------------|-----------------|-------------------|--------------|
| Year 2010 | | | | | | |
| Caltagirone SpA | - | - | - | (150) | - | (150) |
| Cimentas AS | 3,405 | - | - | - | - | 3,405 |
| Alfacem Srl | - | - | - | - | (2) | (2) |
| Aalborg Portland A/S | 5,665 | - | - | - | - | 5,665 |
| Cementir Italia Srl | 2,423 | 47 | - | (569) | (65) | 1,836 |
| Cementir Espana SL | - | - | - | - | (1,659) | (1,659) |
| Vianini Lavori SpA | - | - | - | (42) | - | (42) |
| Piemme SpA | - | - | - | (19) | - | (19) |
| E-Care SpA | 821 | - | - | - | - | 821 |
| MpS SpA | - | 1 | - | - | (1,035) | (1,034) |
| Finnat Euramerica SpA | - | 25 | - | - | - | 25 |
| TOTAL | 12,314 | 73 | - | (780) | (2,761) | 8,846 |
| Total for item in the financial statements | 12,749 | 5,606 | - | (7,532) | (8,189) | |
| % impact on the item in the financial statements | 96.59% | 0.84% | - | 10.36% | 21.08% | |

Revenues from Cimentas AS, Aalborg Portland A/S, and Cementir Italia Srl relate to "brand royalty fees" and "management fees".

Revenues from E-Care SpA regard building rentals (Torrespaccata office building).

Costs attributable to Vianini Lavori SpA relate to re-charges for services. Costs attributable to parent companies and companies subject to common control relate to sundry services.

During the year, the Company incurred expenses for the rental of the premises on Corso di Francia, the Company's headquarters, paid to the subsidiary Cementir Italia Srl.

Remuneration of Directors, the Chief Operating Officer and members of the Board of Auditors

As regards the remuneration paid to directors, the Chief Operating Officer and members of the Board of Auditors, please see Annex 1.

For a complete information about the remuneration policy of Cementir Holding SpA, please make reference to 2011 Remuneration Policy Report drafted by the Company in line with the recommendations in Article 6 of the Corporate Governance Code for listed companies which is available at the website www.cementirholding.it.

Fees of independent auditors

In 2011 fees paid by the Company and the Group to the independent auditors, including related entities, amounted to about 405 thousand, of which EUR 374 thousand for auditing services and EUR 31 thousand for other services.

Rome, 8 March 2012

Francesco Caltagirone Jr.
Chairman of the Board of Directors



ANNEX TO THE FINANCIAL STATEMENTS

ANNEX 1

Compensation paid to the members of the governing and supervisory boards, to the general managers and to the other key executives.

| [EUR '000] First name and surname | Office Held | Period during which the office was held | Expiry of the office | Fixed compensation | | | Non equity variable compensation | | | | Total | Fair Value of equity compensation | End of office or employment termination indemnity | |
|--|---|---|----------------------|-----------------------|--|-------------------------|--|----------------------------|----------------|-----------------------|----------|-----------------------------------|---|--------------------|
| | | | | Attendance allowances | Compensation resolved by the General Shareholders' | Employment compensation | Compensation for participation in committees | Bonuses and other incentiv | Profit sharing | Non monetary benefits | | | | Other Compensation |
| BOARD OF DIRECTORS | | | | | | | | | | | | | | |
| Francesco CALTAGIRONE | Chairman | Entire year | 2011 | | | 61 | | 1,878 | | | 2 | | 1,941 | |
| Carlo CARLEVARIS | Deputy Chairman | Entire year | 2011 | 3 | | | | | | | | | 3 | |
| Alessandro CALTAGIRONE | Director | Entire year | 2011 | 4 | | | | | | | | | 4 | |
| Azzurra CALTAGIRONE | Director | Entire year | 2011 | 4 | | | | | | | | | 4 | |
| Edoardo CALTAGIRONE | Director | Entire year | 2011 | - | | | | | | | | | - | |
| Saverio CALTAGIRONE | Director | Entire year | 2011 | 5 | | 60 | | | | | | | 65 | |
| Flavio CATTANEO | Director | Entire year | 2011 | 1 | | | 10 | | | | | | 11 | |
| Mario CILIBERTO | Director | Entire year | 2011 | 4 | | 821 | | | | | | | 825 | |
| Massimo CONFORTINI | Director | Entire year | 2011 | 5 | | | 45 | | | | | | 50 | |
| Fabio CORSICO | Director | Entire year | 2011 | 1 | | | | | | | | | 1 | |
| Mario DELFINI | Director | Entire year | 2011 | 5 | | | 10 | | | | | | 15 | |
| Alfio MARCHINI | Director | Entire year | 2011 | 1 | | | | | | | | | 1 | |
| Walter MONTEVECCHI | Director | Entire year | 2011 | - | | 151 | | | | | 2 | | 153 | |
| Riccardo NICOLINI | Director | Entire year | 2011 | 5 | | 771 | | | | | 16 | | 792 | |
| Enrico VITALI | Director | Entire year | 2011 | 4 | | | 20 | | | | | | 24 | |
| BOARD OF STATUTORY AUDITORS | | | | | | | | | | | | | | |
| Claudio BIANCHI | Chairman of the Board of Statutory Auditors | | 2013 | | | 77 | | | | | | | 77 | |
| Gianpiero TASCO | Standing auditor | | 2013 | | | 51 | | | | | | | 51 | |
| Federico MALORNI | Standing auditor | | 2013 | | | 64 | | | | | | | 64 | |
| TOTAL | | | | 42 | 192 | 1,864 | 85 | 1,878 | - | 20 | - | - | 4,081 | - |
| Key executives | 2 | | | | | *1,146 | | | | **21 | | | 1,167 | |
| Compensation in the company that drafts the financial statements | | | | 42 | 144 | 2,028 | 85 | 1,878 | - | 25 | - | - | 4,202 | - |
| Compensation from subsidiaries and affiliates | | | | - | 48 | 211 | - | - | - | - | - | - | 259 | - |

*It also includes the remuneration of Riccardo Nicolini, already showed in the column "Employment Compensation" which is referred to the members of the Board of Directors

**It also includes non monetary benefits of Riccardo Nicolini already exposed as member of the Board of Directors



CERTIFICATION OF THE FINANCIAL STATEMENTS PURSUANT TO ARTICLE 81-TER OF CONSOB REGULATION NO. 11971 OF 14 MAY 1999, AS AMENDED

1. The undersigned Francesco Caltagirone Jr., Chairman of the Board of Directors, and Oprandino Arrivabene, manager responsible for preparing Cementir Holding SpA's financial reports, hereby certify, having also taken into consideration the provisions of Article 154-bis, paragraphs 3 and 4, of Legislative Decree 58 of 24 February 1998:

- the appropriateness of the financial reports with respect to the Company structure; and
- the effective adoption of the administrative and accounting procedures for the preparation of the financial statements for the period ended 31 December 2011.

2. No material issues emerged in this regard.

3. In addition, we certify that:

3.1 the financial statements:

- a) have been prepared in compliance with the international accounting standards recognised in the European Community pursuant to Regulation (EC) no. 1606/2002 of the European Parliament and of the Council of 19 July 2002, as well as the measures issued in implementation of Legislative Decree 38/2005;
- b) correspond to the information in the books and other accounting records;
- c) provide a true and fair representation of the performance and financial position of the issuer;

3.2 the report on operations contains a discussion of the major events that occurred during the year and their impact on the financial statements, together with a description of the main risks and uncertainties to be faced.

Rome, 8 March 2012

Francesco Caltagirone Jr.
Chairman of the Board of Directors

Oprandino Arrivabene
Manager responsible for
preparing the financial reports



**AUDITORS' REPORT IN ACCORDANCE WITH ARTICLES 14 AND 16 OF
LEGISLATIVE DECREE NO. 39 OF 27 JANUARY 2010**

To the Shareholders of
Cementir Holding SpA

- 1 We have audited the separate financial statements of Cementir Holding SpA as of 31 December 2011, which comprise the statement of financial position, the income statement, the statement of comprehensive income, the statement of changes in equity, the statement of cash flows and related explanatory notes. The directors of Cementir Holding SpA are responsible for the preparation of these financial statements in compliance with International Financial Reporting Standards as adopted by the European Union, as well as with the regulations issued to implement article 9 of Legislative Decree No. 38/2005. Our responsibility is to express an opinion on these financial statements based on our audit.
 - 2 We conducted our audit in accordance with the auditing standards and criteria recommended by CONSOB, the national stock exchange commission. Those standards and criteria require that we plan and perform the audit to obtain the necessary assurance about whether the separate financial statements are free of material misstatement and, taken as a whole, are presented fairly. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the separate financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the directors. We believe that our audit provides a reasonable basis for our audit opinion.
- For the opinion on the separate financial statements of the prior period, which are presented for comparative purposes, reference is made to our report dated 28 March 2011.
- 3 In our opinion, the separate financial statements of Cementir Holding SpA as of 31 December 2011 comply with International Financial Reporting Standards as adopted by the European Union, as well as with the regulations issued to implement article 9 of Legislative Decree No. 38/2005; accordingly, they have been prepared clearly and give a true and fair view of the financial position, result of operations and cash flows of Cementir Holding SpA for the year then ended.
 - 4 The directors of Cementir Holding SpA are responsible for the preparation of the report on operations and the report on corporate governance and ownership structure, published in section "Investor Relations" of the website of Cementir Holding SpA, in accordance with the applicable laws and regulations. Our responsibility is to express an opinion on the consistency of the report on operations and the information referred to in paragraph 1, letters c), d), f), l), m) and paragraph 2, letter b) of article 123-bis of Legislative Decree 58/98 presented in the report on corporate governance and ownership structure, with the

PricewaterhouseCoopers SpA

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financial statements, as required by law. For this purpose, we have performed the procedures required under Italian Auditing Standard No. 001 issued by the Italian Accounting Profession (Consiglio Nazionale dei Dottori Commercialisti e degli Esperti Contabili) and recommended by CONSOB. In our opinion the report on operations and the information referred to in paragraph 1, letters c), d), f), l), m) and paragraph 2, letter b) of article 123-bis of Legislative Decree 58/98 presented in the report on corporate governance and ownership structure are consistent with the separate financial statements of Cementir Holding SpA as of 31 December 2011.

Rome, 28 March 2012

PricewaterhouseCoopers SpA

Signed by

Luciano Festa
(Partner)

This report has been translated into the English language from the original, which was issued in Italian, solely for the convenience of international readers.

Register no. 192047
Notarial deed no. 67906

ORDINARY SHAREHOLDERS' MEETING MINUTES REPUBLIC OF ITALY

In the year two thousand and twelve, on the eighteenth of April
18 April 2012
in Rome, Corso di Francia no. 200 at 12:10 p.m.

At the request of "CEMENTIR HOLDING S.p.A.", registered office in Rome (RM), Corso di Francia no. 200, tax number and Rome Business Register enrolment no. 00725950638, VAT number 02158501003, share capital € 159,120,000.00=, Economic and Administrative Index no. RM - 160498, I, Mr. Maurizio Misurale, a Notary public in Rome, with offices at Via in Lucina no. 17, enrolled in the Register of Notaries for the Combined Districts of Rome, Velletri and Civitavecchia, was located at the abovementioned place at the abovementioned time, to attend and draw up the minutes of the ordinary shareholders' meeting of the aforementioned company called today at this place and time on first call, to discuss and resolve on the following

AGENDA

- 1) Presentation of the statutory financial statements as at 31 December 2011, accompanied by the reports of the Board of Directors, the Board of Statutory Auditors and the independent auditors and the proposal for distribution of the dividend. Resolutions pertaining thereto and resulting therefrom. Presentation of the consolidated financial statements as at 31 December 2011 of the CEMENTIR HOLDING Group and the relative reports. Resolutions pertaining thereto and resulting therefrom;
- 2) report on the remuneration policy for the members of the Board of Directors and internal control bodies, as well as the Company's Managers with strategic responsibilities, in accordance with article 123-ter paragraph 6 of Italian Legislative Decree 58/98. Resolutions pertaining thereto and resulting therefrom;
- 3) appointment of the Board of Directors for 2012, 2013 and 2014, after determining the number of members and their compensation. Resolutions pertaining thereto and resulting therefrom;
- 4) conferment of the accounts auditing engagement for the period 2012-2020 and determination of the fee. Resolutions pertaining thereto and resulting therefrom.

Also present was Francesco CALTAGIRONE, born in Rome on 29 October 1968 and domiciled for the purpose at the registered office in Rome on Corso di Francia no. 200, Chairman of the Company's Board of Directors, of whose personal identity I, the Notary public, am certain.

The Chairman of the Company's Board of Directors, Francesco CALTAGIRONE, chairs the meeting pursuant to article 13 of the by-laws, and informs the meeting that I, the Notary public, shall be fulfilling the secretarial duties.

The Chairman of the meeting then verifies and puts on record that:

- the meeting has been duly called on first call as published on 9 March 2012 in the "Il Messaggero" daily newspaper;
- the company has received no requests to supplement the agenda pursuant to article 126 - bis of Italian Legislative Decree no. 58/1998 as amended and supplemented;
- other than this Chairman, the following members of the Board of Directors are present: Directors Carlo CARLEVARIS, Alessandro CALTAGIRONE, Azzurra CALTAGIRONE, Saverio CALTAGIRONE, Mario CILIBERTO, Mario DELFINI and Riccardo NICOLINI; Directors Edoardo CALTAGIRONE, Walter MONTEVECCHI, Flavio CATTANEO, Fabio CORSICO, Alfio MARCHINI, Enrico VITALI and Massimo CONFORTINI have justified their absence;
- from the Board of Statutory Auditors the Standing Auditors Prof. Claudio BIANCHI, Chairman, Mr. Giampiero TASCIO, attorney, and Mr. Federico MALORNI are in attendance;
- the following are also present: Mr. Oprandino ARRIVABENE, the director in charge of financial reporting Mr. Luciano FESTA, Mr. Vincenzo GALGANO, the representative from the independent auditors "PriceWaterHouseCoopers", and Mr. Domenico SORRENTINO, attorney, as the "designated representative" pursuant to article 135 undecies of Italian Legislative Decree no. 58/1998;
- the informational obligations set forth by legal and regulatory standards in force have been duly satisfied, and then goes on to read the list of shareholders participating in the meeting, on their own behalf or through a proxy, also

indicating the number of shares and affirming that the proxies have been properly granted pursuant to article 2372 of the Italian Civil Code.

The Chairman then states that:

- 66 shareholders holding 101,862,528 shares are present by proxy, and 5 shareholders holding 10,064,148 shares are present in person, out of 159,120,000 ordinary shares of € 1.00 (one point zero) with voting rights; the total shares represented by the shareholder or by a proxy is 111,926,676 (equal to 70.34% of the share capital), the Chairman specifies that an authorisation was granted to the "designated representative", as demonstrated by the attendance sheets of the Board of Directors and Board of Statutory Auditors and of the shareholders, which are annexed to this deed and labelled "A" and "B";
- those attending were requested to report any lack of legitimacy to vote pursuant to articles 120, 121 and 122 of Italian Legislative Decree no. 58 of 24 February 1998 as amended and supplemented.

The Chairman furthermore states that:

- agreements or pacts between shareholders concerning the exercise of the rights provided by the shares or by the transfer thereof, set forth by art. 122 of Italian Legislative Decree no. 58/98 as amended and supplemented, have not been identified, have not been reported, and are not known to exist;
- the share capital of € 159,120,000.00 (one hundred and fifty-nine million, one hundred and twenty thousand point zero) is divided into 159,120,000= ordinary shares with a nominal value of € 1.00= each;
- the Company has no treasury shares in its portfolio;
- based on the notices sent to the Company by intermediaries pursuant to the applicable regulation and its own accounting entries relative to the end of the accounting day of the seventh day of open market prior to the date established for the meeting on first call, there are 6602 shareholders and, based on notices received pursuant to article 120 of Legislative Decree no. 58/1998 and other information available, the following shareholders hold shares amounting to over 2%:

| | | |
|----------------------------------|--------------------|------------|
| 1) Francesco Gaetano CALTAGIRONE | 104,921,927 shares | (65.939%); |
| and specifically held: | | |

| | | |
|------------|------------------|---------|
| - directly | 1,327,560 shares | 0.834%; |
|------------|------------------|---------|

- indirectly through the companies:

| | | |
|--------------------------|-------------------|----------|
| CALT 2004 S.r.l. | 47,860,813 shares | 30.078%; |
| LAV 2004 S.r.l. | 40,543,880 shares | 25.480%; |
| PANTHEON 2000 S.P.A. | 4,466,928 shares | 2.807%; |
| VIANINI INDUSTRIA S.P.A. | 2,614,300 shares | 1.643%; |
| CALTAGIRONE S.p.A. | 2,533,226 shares | 1.592%; |
| GAMMA S.r.l. | 5,575,220 shares | 3.504%; |

| | | |
|--------------------------|------------------|---------|
| 2) Francesco CALTAGIRONE | 7,020,299 shares | 4.412%; |
|--------------------------|------------------|---------|

held:

| | | |
|------------|------------------|---------|
| - directly | 3,020,299 shares | 1.898%; |
|------------|------------------|---------|

- indirectly through the company:

| | | |
|--------------------|------------------|---------|
| CHUPAS 2007 S.R.L. | 4,000,000 shares | 2.514%; |
|--------------------|------------------|---------|

- the shares were submitted within the terms of, and in compliance with, the provisions of the by-laws and current regulations.

- The following annexes to these minutes are labelled "C-D-E-F-G-H":

- Directors' report (statutory financial statements and consolidated financial statements)
- Statutory financial statements (also including the statutory financial statements certification pursuant to article 81-ter of Consob regulation no. 11971/99 as amended and supplemented)
- Independent Auditors' Report (statutory financial statements)
- Supervisory Body Report
- Consolidated financial statements (also including the consolidated financial statements certification pursuant to article 81-ter of Consob regulation no. 11971/99 as amended and supplemented)
- Independent Auditors' Report (Consolidated financial statements)

- pursuant to article 125 - ter, paragraph 1 of Italian Legislative Decree no. 58/1998 as amended and supplemented, on 9 March 2012, Consob was sent the Board of Directors' Explanatory Report regarding the agenda topics for today's shareholders' meeting, which was also provided to the public at the registered office and on the Company website.

In observance of Consob communication prot. no. DAC/RM/96003558 of 18 April 1996, I acknowledge that the independent auditors PriceWaterHouseCoopers S.p.A. have taken 793 hours to audit and certify the statutory and consolidated financial statements (346 for the company accounts and 447 for the consolidated accounts), for a fee of € 60,590.79 (€ 20,236.32 and € 40,354.47, respectively);

there are financial analysts and press representatives in the room, also in compliance with CONSOB recommendations; The Chairman asks if the meeting participants object to their presence.

The meeting makes no objection in this regard.

The Chairman finally indicates that the personal information collected through registration as well as when being accredited to participate in the meeting shall be processed exclusively to regularly hold the meeting and draw up the minutes.

This being said, the Chairman verifies and puts on record that this Meeting is validly established and can discuss and resolve on the Agenda topics.

Before beginning the discussion of the agenda topics, the Chairman goes on to describe the most significant aspects of the Cementir Holding Group's business performance in 2011 and in the first months of 2012. Cementir Holding's performance in 2011 showed a quite appealing recovery, given the current macroeconomic scenario, in all of the main geographical areas in which it operates, except for in Italy and Egypt. The Chairman continues, highlighting that the Scandinavian countries and Turkey have confirmed the positive signs recorded last year, driven respectively by public investments in infrastructures and a livelier private real estate sector. The Far East continued its growth thanks to the full utilisation of China's increase in production capacity carried out in previous years. Despite difficulties generated by socio-political events, Egypt continued to contribute positively to the Group's results, although to a lesser extent than in 2010. In Italy, however, the economic context remained essentially depressed, with the crisis continuing in the private building sector and insufficient public investments in infrastructures. Compared to 2010, the Chairman continues, the Cementir Holding group's revenues increased to € 933.0 million (+10.8%), the operating income to € 36.2 million (+60.8%) and the EBITDA stood at € 124.2 million (+14.0%), with sales accounting for 13.3% of revenues (12.9% last year). The Chairman highlights that that result shows a trend reversal after three years of progressive decreases: in fact, from 2008 to 2010, the EBITDA and business efficiency dropped continuously from the top levels achieved in 2007. In the course of 2011, a growth in market demand helped to achieve turnover which offsets the general increase in operating costs, up by 9.6% mainly due to the increase in oil listing prices, on average 40% higher than last year, which generated a resulting increase in fuel and electricity prices. In particular, the cost of raw materials increased by 12.2%, both due to higher quantities produced as a result of the recovery in market demand, and due to the increase in their unit prices. The increase in other operating costs (+7.0% compared to 2010) is mainly due to the increase in transport and logistics costs caused by the growth in fuel prices. Only Italy continued to have a negative impact on the Group's EBITDA, due to a still weak and fluctuating market demand.

The increase in sales revenue, the Chairman notes, was caused by an overall increase in volumes in all business segments: sales of cement, concrete and aggregates increased by 4.5%, by 20.1% and by 6.3% compared to last year, with stable or slightly increasing sale prices.

The Chairman specifies however that there were different market demand trends in the main geographical areas concerned: in Scandinavia, there was robust growth in terms of quantities in both the cement sector and the concrete sector, accompanied by a moderate increase in sale prices, which supported an increase in turnover of approximately € 67 million. In Turkey, the concrete sector had a significant increase in terms of volumes, with sale prices, net of inflation, slightly increasing, while the cement market's performance improved slightly, with essentially stable sale prices; overall, revenues earned in Turkey, expressed in the local currency, increased by 16.8% compared to last year. In the Far East, revenues, totalling approximately € 50 million, increased by 31% mainly thanks to China's increase in production capacity at the end of 2009, which began to be fully utilised in the second part of 2010. Turnover in Egypt decreased by 19% compared to last year following an economic slowdown provoked by the socio-political crisis which involved the entire country for the duration of 2011. With regard to the Italian market, the Chairman continues, turnover in 2011 increased by 15.3% compared

to last year, thanks to a modest increase in sale prices and the change in the scope in the ready-mixed concrete sector resulting from the subsidiary Betontir SpA's purchase of 14 plants at the end of 2010.

The Chairman then goes on to examine the financial management result. That result, negative by € 20.6 million (€ 3.4 million as at 31 December 2010), is affected by extraordinary decreases recorded in 2011 on the valuation of derivatives intended to hedge commodities, currencies and interest rates following the extreme volatility of the financial markets, which were overshadowed throughout the year by uncertainties related to the stability of the public accounts of some western countries. However, it should be noted that approximately € 11 million relates to unrealised financial expenses accounted for as a result of negative exchange differences, mainly on the Turkish lira, and mark to market valuations of hedging instruments. The profit before tax came out at € 15.6 million, a 39.8% decrease compared to 2010, while the profit for the period was € 9.8 million (€ 17.6 million as at 31 December 2010). The Group net income, continues the Chairman, amounts to € 3 million (€ 9.3 million as at 31 December 2010). The net financial position as at 31 December 2011, negative by € 357.5 million, increased by € 21.4 million compared to 31 December 2010. It should be considered that Waste management investments made in Turkey (approximately € 20 million), the distribution of € 9.5 million in dividends and the one-off payment of taxes from previous years, totalling € 5.5 million, contributed toward worsening the net financial position.

The Chairman continues that the results are showing a trend reversal after three years, with signs of recovery which already began in 2011, are above expectations and which have been confirmed in the first three months of this year in all geographical areas involved. Italy is not showing signs of improvement in the first quarter of 2012, partially due to the January transport strike and effects of bad weather.

In relation to future, the Chairman indicates that, given the slow but gradual improvement of the financial crisis which has characterised recent years, it is possible to expect a positive development of the economic environment in all reference geographical areas in 2012, except for in Italy, which could produce higher results than in 2011, both in terms of turnover, by surpassing the threshold of one billion in turnover, and in terms of profitability, with an increase of the EBITDA to double digits. The positive trend, the Chairman notes, is related to the great geographical diversification which was initiated over ten years ago, and which today provides the company with more protection from fluctuations in individual markets as, moreover, the 2011 results demonstrate.

The Chairman concludes by saying that, although the investment phase has slowed down due to the current economic crisis, in Italy, research activities for the project to completely renovate the Taranto plant have been completed and the executive phase has begun; this project will have an overall cost of approximately € 180 million. The new plant, the Chairman specifies, will have a higher clinker production and will be intended to increase business efficiency and mitigate environmental impacts, in terms of both energy consumption and atmospheric emissions reduction, and will be completed by the end of 2014.

Having completed this presentation, the Chairman asks if anyone has anything to say.

The shareholder Tito POPULIN, holder on his own behalf of 10,000 shares and holder by proxy of 23,000 shares, takes the floor and, specifying that he has no comment with respect to the statutory financial statements, asks the Chairman for information on whether there are now fewer competitors in the Italian market due to the crisis. With regard to the issue of competitors, the Chairman notes that currently, no cement production companies have left the Italian market.

The shareholder POPULIN continues, and asks for updates regarding the waste management business in Turkey. With respect to waste management, the Chairman notes that the business model developed by the company involves two types of activities: one already active, relative to a site approximately 200 km from Izmir, where industrial waste is processed to produce energy and alternative fuel for cement plants and the other, which will probably begin in May, regarding the city of Istanbul, where last year a 25-year concession was obtained to dispose of 700 thousand metric tons of municipal solid waste.

In summary with respect to the business model, the Chairman continues, the municipality collects urban waste and delivers it to our site. This activity consists of separating waste, which is currently not practiced in Turkey, by recovering metals, plastics, glass and anything else that can be resold on the market. The rest of the waste is partially utilised to produce alternative fuel, and partially redelivered to the municipality of Istanbul.

Regarding alternative fuel, the Chairman highlights that part of it will be sold as fuel to the cement works in the area around Istanbul, and part will be used to produce energy, also in light of new renewable energy incentives established by the Turkish Government.

The Chairman concludes by highlighting that the Company's objective is to develop know-how in the disposal of industrial waste, and especially in the area of municipal waste, to then extend that business model to Italy and Northern Europe.

The shareholder POPULIN also asks for an update on the Bagnoli area. The Chairman states that the Bagnoli area would be appropriate to be used for various types of new investments, but he highlights that we have been awaiting decisions from the Municipality and the Campania Region for twenty years. The shareholder POPULIN then asks for some clarifications regarding the cost of hedging. The Chairman reports that this component comprises a part of interest expense, the hedging cost of approximately 3/4 million, and the rest is mark to market of derivatives. The Chairman continues that the company's objective is not to have active financial management and indicates that the Company has a type of natural hedge generated by cement exports made in dollars, as well as purchase, also in dollars, of some important inputs such as fuels. Hedging, the Chairman continues, also includes interest rate risk hedges, since the long-term rates are particularly low compared to the historical average, and therefore it is necessary to set up protections against the risk of a sudden rate increase. With regard to financial expenses, the Chairman specifies that if we look at the last two years, the result from financial management is negative by approximately € 17 million, which means approximately 8.5 million on average each year, which is absolutely natural if compared with the company's net debt and that, if we look at recent years, the profit generated by financial management has been a few tens of millions despite average debt of approximately 300 million.

Shareholder POPULIN then notes that the Company still holds shares in Italcementi and asks the Chairman for comments on the departure of the latter from the Turkish market.

The Chairman responds that in the Mediterranean area, Italcementi has probably concentrated especially in Egypt and to streamline costs, without an important presence in Turkey or interests in expanding it, it preferred to choose to shut down its plants. Shareholder POPULIN finally asks if there was any interest in purchasing Italcementi's plants in Turkey. Regarding the Italcementi plants, the Chairman reports that the company participated in a quite advanced phase to buy part of the assets, but that it was not concluded, since it preferred other more interesting opportunities in other parts of the world, which are still being analysed, and thereby avoided a high concentration in Turkey, which would have caused higher probabilities of risk.

Once shareholder POPULIN's intervention is complete, the Chairman asks if anyone else would like to take the floor, and since those attending do not intervene, he informs those present that the Company is publishing the fifth edition of its Environmental Report, born from the need to adapt the group to the standards adopted by the main international competitors, to highlight the Group's investments made to limit environmental impacts, to increase the level of safety at work, to describe the social initiatives in the regions where its production facilities are located, and finally to adopt operating procedures, with respect for the community, common to all countries in which the Group works.

The Chairman continues reminding those present that, pursuant to article 127 - ter of Italian Legislative Decree no. 58/1998, the shareholders are allowed to ask questions on the agenda topics, also before the meeting.

He then notes that on 16 April 2012, the shareholder Marco Bava, holder of 13 shares, sent an email containing 50 questions, which are then read aloud.

The Chairman then asks me, Notary public, to read the questions and to include them in the minutes.

Notary public, in compliance with the request made of me, read the questions submitted by the shareholder Marco Bava, as follows:

- 1) Are the directors investigated for environmental or OTHER crimes? WITH WHAT POSSIBLE DAMAGE TO THE COMPANY?
- 2) WHAT IS THE SISTRI [WASTE TRACKING SYSTEM] USAGE LEVEL?
- 3) Is there D&O insurance (guarantees offered, amounts and claims covered, parties currently covered, when was it resolved and by which body, associated fringe-benefit component, with which broker was it stipulated and which companies subscribe it, expiry and effect of a spin-off on the policy)?
- 4) Were policies stipulated to guarantee the information prospectuses (related to bond issues)?
- 5) What are the amounts of non-financial and social security insurances (differentiated by macro-area, differentiated by

industrial facility, which internal structure resolves on and manages the policies, broker used and companies)?

- 6) I WOULD LIKE TO KNOW what the liquidity utilisation is (breakdown and monthly evolution, active rates, type of instruments, counterparty risk, financial income obtained, management policy, reasons it cannot be restrained, portion allocated for employee severance indemnity and what are the legal and operating restrictions on liquidity)
- 7) I WOULD LIKE TO KNOW WHAT INVESTMENTS ARE PLANNED FOR RENEWABLE ENERGIES, HOW THEY WILL BE FINANCED AND HOW LONG IT WILL TAKE TO RECOVER THOSE INVESTMENTS.
- 8) How is the regulation on child labour respected?
- 9) Do we finance the arms industry?
- 10) I would like to know the GROUP'S NET FINANCIAL POSITION ON THE MEETING DATE WITH AVERAGE HISTORICAL ACTIVE AND PASSIVE RATES.
- 11) What was the total of the Consob, Stock Exchange, etc. fines, of what amounts and why?
- 12) I would like to know: CHANGE IN EQUITY INVESTMENTS WITH RESPECT TO THE REPORT BEING DISCUSSED.
- 13) I would like to know, as of today, CAPITAL LOSSES AND CAPITAL GAINS ON SECURITIES LISTED ON THE STOCK EXCHANGE AT THE LAST AVAILABLE STOCK EXCHANGE SETTLEMENT
- 14) I would like to know the TURNOVER TRENDS by sector from the beginning of the year until today.
- 15) I would like to know as of today the TRADING CARRIED OUT ON TREASURY AND GROUP SHARES, ALSO THROUGH A DIFFERENT COMPANY OR THIRD PARTY PURSUANT TO ART. 18 PRESIDENTIAL DECREE 30/86 IN PARTICULAR IF TRADING WAS ALSO DONE ON SHARES OF OTHER COMPANIES, REGISTERED WITH A FOREIGN BANK WHICH IS NOT REQUIRED TO REPORT THE NAME OF THE OWNER TO CONSOB, WITH REPURCHASES ON SECURITIES IN PORTFOLIO FOR A SYMBOLIC VALUE, WITH SHARES IN POTAGE
- 16) I would like to know THE PURCHASE PRICE OF TREASURY SHARES AND THE DATE OF EACH LOT AND % VARIANCE FROM THE STOCK EXCHANGE PRICE
- 17) I would like to know the NAME OF THE TOP TEN SHAREHOLDERS IN THE ROOM AND THE RELATIVE % OF SHARE OWNERSHIP, OF THE REPRESENTATIVES WITH A SPECIFICATION OF THE TYPE OF PROXY OR MANDATE.
- 18) In particular, I would like to know what the shareholder pension funds are and for what quota?
- 19) I would like to know THE NAME OF THE JOURNALISTS IN THE ROOM OR WHO ARE WATCHING THE MEETING THROUGH THE CLOSED CIRCUIT OF THE PUBLICATIONS THEY REPRESENT AND IF AMONGST THEM SOME HAVE HAD DIRECT OR INDIRECT ADVISORY RELATIONS WITH GROUP COMPANIES, ALSO SUBSIDIARIES, in any case if they have received money or benefits directly or indirectly from subsidiaries, associates or parent companies.
- 20) I know like to know how A&P expenses are broken down by publishing group, to assess the level of independence? HAVE PAYMENTS BEEN MADE TO NEWSPAPERS OR NEWS AND INTERNET PUBLICATIONS FOR RESEARCH AND CONSULTING?
- 21) I would like to know THE NUMBER OF SHAREHOLDERS RECORDED IN THE SHAREHOLDERS' REGISTER, AND THEIR BREAKDOWN ON THE BASIS OF SIGNIFICANT RANGES OF SHARES HELD, AND BETWEEN RESIDENTS AND ITALY AND RESIDENTS ABROAD
- 22) I would like to know, WITHIN THE SCOPE OF THE GROUP AND THE PARENT COMPANY OR ASSOCIATES, ARE THERE DIRECT OR INDIRECT CONSULTING RELATIONS WITH THE BOARD OF STATUTORY AUDITORS AND INDEPENDENT AUDITORS OR THEIR PARENT COMPANY. HOW MUCH DID THE EXPENSE REIMBURSEMENT FOR BOTH AMOUNT TO?
- 23) I would like to know if THE GROUP DIRECTLY OR INDIRECTLY FINANCES UNIONS, POLITICAL PARTIES OR MOVEMENTS, OR NATIONAL OR INTERNATIONAL SHAREHOLDERS AND/OR CONSUMERS' ASSOCIATIONS, ALSO THROUGH KICKBACKS? ALSO BY FINANCING SPECIFIC, DIRECTLY REQUESTED INITIATIVES?
- 24) I would like to know if THERE ARE KICKBACKS PAID BY SUPPLIERS? AND HOW DOES THE RETROCESSION AT THE END OF THE YEAR TO THE PROCUREMENT DEPARTMENT WORK?
- 25) I would like to know if kickbacks are paid to enter emerging markets, particularly CHINA, Russia and India?
- 26) I would like to know if WE HAVE COLLECTED UNDER THE TABLE?
- 27) I would like to know if insider trading occurs?
- 28) I would like to know if there are managers and/or directors who have interests in supply companies? DO DIRECTORS OR MANAGERS DIRECTLY OR INDIRECTLY HOLD SHARES IN SUPPLIERS?

- 29) I would like to know if TOTAL CHARITABLE DONATIONS OF THE GROUP AND WHY AND TO WHOM?
- 30) I would like to know if THERE ARE JUDGES AMONGST THE GROUP'S DIRECT AND INDIRECT CONSULTANTS who were the magistrates who sat on arbitration boards and what was their compensation and what are their names?
- 31) I would like to know if there are cases under way with any antitrust authority?
- 32) I would like to know if THERE ARE CRIMINAL CASES UNDER WAY with investigations of members of the Board of Directors and/or the Board of Statutory Auditors.
- 33) I would like to know if how much the BONDS issued amount to and with what bank (CREDIT SUISSE FIRST BOSTON, GOLDMAN SACHS, MORGAN STANLEY AND CITIGROUP, JP MORGAN, MERRILL LYNCH, BANK OF AMERICA, LEHMAN BROTHERS, DEUTSCHE BANK, BARCLAYS BANK, CANADIAN IMPERIAL BANK OF COMMERCE -CIBC-)
- 34) I would like to know THE DETAILS OF THE COST OF GOODS SOLD for each sector.
- 35) I would like to know:
- THE TOTAL EXPENSES FOR:
 - ACQUISITIONS AND DISPOSALS OF EQUITY INVESTMENTS.
 - ENVIRONMENTAL RECLAMATION
 - Which investments were made for environmental protection and for what?
- 36) I would like to know:
- a. THE BENEFITS IN KIND AND BONUSES AND INCENTIVES AND HOW THEY ARE CALCULATED?
 - b. HOW MUCH DID MANAGER, OFFICE STAFF AND BLUE COLLAR WORKER SALARIES CHANGE ON AVERAGE OVER THE LAST YEAR?
 - c. I would like to know the RELATIONSHIP BETWEEN THE AVERAGE COST OF MANAGERS/AND NON.
 - d. I would like to know the NUMBER OF EMPLOYEES BROKEN DOWN BY CATEGORY, HAVE THERE BEEN CASES FOR MOBBING, FOR INSTIGATION TO SUICIDE, WORKPLACE ACCIDENTS and with what outcomes? PERSONALLY I CANNOT ACCEPT THE DOGMA OF AN ABSOLUTE REDUCTION IN STAFF
 - e. How many employees were required to take unemployment benefits before retirement and with what average age
- 37) I would like to know if works of art have been purchased?
- 38) I would like to know. In which sectors have costs been reduced most, excluding your salaries which are constantly and rapidly increasing.
- 39) I would like to know. ARE THERE DE FACTO SUBSIDIARIES (PURSUANT TO THE CIVIL CODE) NOT INDICATED IN THE CONSOLIDATED FINANCIAL STATEMENTS?
- 40) I would like to know. WHO ARE THE GROUP'S GAS SUPPLIERS AND WHAT IS THE AVERAGE PRICE
- 41) I would like to know how much has been paid in consulting fees to companies led by Mr. Bragiotti and Berger?
- 42) I would like to know. What is the % of the Italian portion of research and development investments?
- 43) I WOULD LIKE TO KNOW HOW MUCH IS THE MARGIN FROM 1 TO 5& OF THE ALLOWANCE RELATIVE TO ARTICLE 2622 C.
- 44) I WOULD LIKE TO KNOW THE COSTS for SHAREHOLDERS' MEETINGS
- 45) I WOULD LIKE TO KNOW THE COSTS for TAX STAMPS
- 46) I would like to know about the tracking of toxic waste.
- 47) Detail by user of costs for company helicopters and airplanes. How many helicopters are there, what brand are they and what is the hourly cost?
- 48) What is the total of bad debts?
- 49) ARE THERE CONTRIBUTIONS TO UNIONS OR TRADE UNIONISTS AND IF SO, FOR WHAT REASON AND HOW MUCH?
- 50) Is there an advance on credit disposals and how much does it cost %?

Having read the questions, the Chairman takes the floor once again. First noting that many of the questions posed by Shareholder Bava do not relate to the agenda topics of today's Meeting, I will in any case provide the following responses:

Regarding question number 3 about D&O insurance, beginning on 31 December 2010, a policy issued by Zurich was signed in favour of the directors, statutory auditors and managers of the company through the broker Aon, to cover civil liabilities which they may incur in carrying out their functions.

Regarding questions number 4, 22, 28, 31, 33, 34, 35, 38 and 48, all related to economics and financials, please see the draft financial statements for the year 2011, already provided to the public within the terms and with the procedures set forth by law.

In particular, concerning questions number 22 and 28 regarding any consulting relations with the Board of Statutory Auditors and the independent auditors, as well as any manager and director interests in suppliers, please refer to the dedicated paragraph of the statutory financial statements regarding relations with related parties; with respect to questions number 4 and 33 please note that, as can be seen in the financial statements, Cementir Holding S.p.A. has not issued and is not currently issuing debenture loans and/or bonds.

Regarding question number 8 about child labour, the company has had a Code of Ethics since May 2008, which all group managers have signed. In particular, point 3.5 "Protection of People" expressly prohibits the use of child labour in compliance with the fundamental Conventions of the International Labour Organisation (I.L.O.).

Regarding question number 9, the company does not finance the arms industry.

For questions number 23, 24, 25, 26 and 27, the response is no. Since 2008, the company has had an organisation and control model pursuant to Italian Legislative Decree 231 which requires, inter alia, the preparation of a control system suitable for preventing the risks of crime identified and therefore those transactions, also by adopting specific procedures. The Supervisory Body verifies the application and functioning of the model, and periodically informs the Board of Directors on the activities conducted. No exceptions in that regard can be found in the Supervisory Body and Internal Audit reports. The company's code of ethics also prohibits those transactions.

Regarding question number 14 on trends in turnover from the beginning of the year, please see what has already been described in the introductory comment on operations concerning the first months of the year under way.

With respect to questions number 15 and 16, please note that Cementir Holding S.p.A. does not hold treasury shares either directly or indirectly.

In relation to questions number 17, 18, 19 and 21, regarding the names of the largest shareholders and the total number of shareholders, etc., please see what has already been set forth when this session began. The journalists in the room are Claudio Celio of Il Sole 24 Ore, Paolo Rubino of Ansa, Elisa Maiucci of MF DowJones, Stefania Bernabei of Reuters and Luca Cifon of Il Messaggero.

For question number 36 regarding the company's staff, please see the statutory financial statements, the report on the remuneration policy as well as the environmental report.

Regarding questions number 6 and 10, please note that the management of liquidity and the net financial position values are fully disclosed in the financial statements, which also show the active and passive interest rates, as well as the financial instruments used; as regards the next market update, the company's Board of Directors plans to provide an update on the figures as at 31 March 2012 on this 9 May.

Regarding questions number 20, 44 and 45, please note that costs for A&P expenses and costs for the meeting and tax stamps are minimal and absolutely not significant.

As regards question number 11, neither Consob nor the Italian Stock Exchange has imposed penalties on the company.

With respect to question number 12, there are no differences in equity investments compared to what is shown in the financial statements.

Regarding question number 13, there have been no capital losses or capital gains since the beginning of the year, since transactions have not been carried out on securities issued by listed companies.

Regarding question number 29, the company has not made charitable contributions.

With respect to question number 30, the company has no magistrates as consultants, and in 2011, it did not take part in any arbitration procedures.

As regards question number 32, there are no criminal proceedings pending in relation to directors and members of the Board of Statutory Auditors based on alleged crimes related to carrying out their jobs in the company.

Regarding question number 37, the company did not purchase works of art.

In relation to question number 39, there are no subsidiaries not indicated in the consolidated financial statements.

Regarding question number 41, the company did not request consulting from companies managed by Mr. Bragiotti and Berger.

For question number 49, the company did not pay contributions to unions and/or trade unionists.

With respect to question number 50, the company does not carry out factoring advance transactions.

As regards question number 43, the thresholds set forth in paragraph 7 of the mentioned article are:

- € 10,828,810 (1% consolidated shareholders' equity);
- € 780,200 (5% consolidated result before tax).

In relation to question number 47, the company does not have private airplanes and helicopters.

Finally, questions number 1, 2, 5, 7, 40, 42 and 46 are not pertinent considering that the company, as a holding of industrial investments, does not carry out production activities.

The Chairman then notes that the shareholder Carlo Fabris, holder of 13 shares, sent an email in the late evening on 17 April 2012, containing questions on the agenda topics, which are then read aloud.

The Chairman then turns the floor over to the Chairman of the Board of Statutory Auditors, Prof. Claudio Bianchi, to read the first question and the response.

Prof. Bianchi, complying with the Chairman's request, reads the first question posed by the shareholder Carlo Fabris, as follows:

"First, I report to the Board of Statutory Auditors pursuant to article 2408 of the Italian Civil Code the following deed, deemed censurable. The Board of Directors of 5 November 2010 changed the by-laws including article 11 of the by-laws which set forth in the first paragraph: The meeting is called through a notice published within the terms of law in the Official Gazette of the Republic or in the daily newspaper "Il Sole 24 Ore" or in the daily newspaper, "Il Messaggero". Changing that paragraph as follows: The meeting is called through a notice published within the terms of law on the Company's website, as well as with the other procedures set forth by applicable regulations. Inserting, yes, what was required by the Reform law (publication of the notice on the website), but taking out of the aforementioned paragraph "in the Official Gazette of the Republic or in the daily newspaper "Il Sole 24 Ore" or in the daily newspaper, "Il Messaggero" with no power to do so given that it was not a required change and therefore not the responsibility of the Board of Directors but of the shareholders' meeting, since the Shareholders had resolved such and nothing prevented and prevents including the Gazette as well, as other listed companies left it. I will wait, in compliance with the law, for the responses of the Board of Statutory Auditors".

Prof. Bianchi continues, highlighting that he will include the analysis of shareholder Fabris's question as an agenda topic for the next Board of Statutory Auditors meeting. The Board of Statutory Auditors will then be able to express its opinion, which will be punctually reported in the report that will be presented at the next shareholders' meeting.

When Prof. Claudio Bianchi finishes speaking, the Chairman, noting that Shareholder Fabris sent the questions after the deadline set forth in the notice of call, proceeds in any case to read the questions posed by that party and to provide the relative responses:

"Have there been requests, contacts or anything else, including informal contact, with Consob and the Stock Exchange of which we shareholders have not been informed and if so, of what type and what did they regard.

Further, if the Company has been issued any fines imposed by Consob, Borsa Italiana SpA and/or by other institutions"

As already mentioned above, Consob and Borsa Italiana did not impose fines on the company. As of today, there has been no contact with or requests from the aforementioned authorities.

"Party in charge of collecting proxies, how much does that service cost"

The aforementioned service costs € 1000.

"Cost of the meeting including both direct and indirect costs"

As already indicated above, the costs are minimal and can be quantified at around a few thousand euros.

"I would like an update on the status of the dispute against the company, if it exists, that is, cases against the Company and what amounts are being dealt with independent of the Board of Directors' valuations".

There is currently no case of a significant size against the company.

"What is the year, fiscally defined? Update on the dispute with the tax authorities, also based on the ruling regarding ILOR [income tax on local earnings] related to 1988 (page 104 of the financial statements)"

On 31 December 2011, pursuant to the regulations in force on the expiry of ordinary terms for the investigation, the yearly tax payment for 2006 is established for the purpose of income tax and VAT, without prejudice to the provisions of art. 37, paragraphs 24-26, of Italian Decree Law 223/06. With respect to the update on the tax dispute, please note that other than the elements indicated in the financial statements regarding the recovery of the ILOR exemption on income from 1988, moreover dating back to IRI management, there are no other disputes.

"What is the € 1,878,000 compensation received by the Chairman Mr. Francesco Caltagirone, classified as bonus and other incentives, given that he is the only director who receives that benefit?"

For the response to that question, please see what is fully described in the report on the remuneration policy already provided to the public within the terms and with the procedures set forth by law.

"Were policies stipulated in favour of the directors?"

As mentioned previously, beginning on 31 December 2010, a D&O policy issued by Zurich was signed in favour of the directors, statutory auditors and managers of the company through the broker Aon, to cover civil liabilities which they may incur in carrying out their functions.

At this point, the Chairman goes on to discuss the first agenda topic, "Presentation of the statutory financial statements as at 31 December 2011, accompanied by the reports of the Board of Directors, the Board of Statutory Auditors and the independent auditors and the proposal for distribution of the dividend. Resolutions pertaining thereto and resulting therefrom".

Then the attorney Mr. Marco RAVAIOLI requests and takes the floor, representing by proxy the shareholders "CALT 2004 S.r.l.", "LAV 2004 S.r.l.", "CALTAGIRONE S.P.A." and "VIANINI INDUSTRIA S.P.A.", to request that the Financial statements and accompanying reports not be read, except for the parts related to the proposal for allocation of the year's profit.

The proposal of the representative of the aforementioned shareholders is put to a vote and approved unanimously, after verifying votes against or abstentions.

The Chairman then reads the conclusion of the Board of Directors' report related to the proposal for allocation of the profit for the year, as follows:

"The Board of Directors proposes that the shareholders' meeting:

- approve the Board of Directors' Report on operations relative to the year 2011 and the draft financial statements closed as at 31 December 2011;
- cover the € 20,175,215 loss for the financial year by using Retained earnings;
- assign the Shareholders a total dividend of € 6,364,800, equalling € 0.04 for each ordinary share, using the Retained earnings for that purpose."

The Chairman asks if the shareholders would like to speak.

Mr. Marco RAVAIOLI then takes the floor and, representing the aforementioned shareholders, proposes that the financial statements be approved together with the accounting statements and the explanatory notes as well as the Board of Directors' proposal for allocation of the profit for the year and finally the elements set forth by the Board of Directors in the Explanatory Report concerning the fact that the € 0.04 dividend for each ordinary share, gross of legal withholdings, will be payable on 24 May 2012, with the coupon payment on 21 May 2012.

The Chairman asks the Chairman of the Board of Statutory Auditors if he has observations to make on the financial statements.

The Chairman of the Board of Statutory Auditors states that he has no observations other than the notes set forth in the report which was considered read and which expresses the Board's approval, and indicates that he is willing to provide clarifications if necessary.

The Chairman, having verified that there are no other interventions, asks to hold a vote on the proposal described by Mr. Ravaoli.

The CEMENTIR HOLDING S.p.A. Shareholders' Meeting, having taken note of the Reports of the Board of Directors on operations and of the Board of Statutory Auditors and having seen the financial statements closed as at 31 December 2011, with the only vote against cast by the shareholder Carlo Fabris, holder of 13 shares, and the approval of the others, by majority.

RESOLVES

to approve the Board of Directors' Report on operations for the year 2011, the accounting statements and the explanatory notes to the financial statements closed as at 31 December 2011, as well as the proposal for allocation of the profit for the year and payment of the dividend as described above.

The Chairman then takes the floor again and, as regards the second agenda topic, "Report on the remuneration policy for the members of the Board of Directors and internal control bodies, as well as the Company's Managers with strategic responsibilities, in accordance with article 123-ter paragraph 6 of Italian Legislative Decree 58/98. Resolutions pertaining

thereto and resulting therefrom", the Chairman reports to the shareholders that with the approval of the financial statements for the year 2011, pursuant to article 123-ter paragraph 6 of Italian Legislative Decree 58/98, the meeting is invited to resolve for or against the first section of the report on the remuneration policy for the members of the Company's board of directors and internal control bodies, as well as the Company's managers with strategic responsibilities, provided to the public within the terms and with the procedures set forth by law.

The Remuneration policy report, approved by the Board of Directors on 8 March 2012, at the proposal of the Remuneration Committee, establishes the principles and guidelines which Cementir Holding S.p.A. follows in order to determine the remuneration of the members of the Board of Directors, the Chief Operating Officer and the other managers with strategic responsibilities within their ordinary work duties, and is submitted for the consultative vote of the Ordinary Shareholders' Meeting. He notes that that report was prepared by the Board of Directors pursuant to:

- (i) article 6 of the Code of Conduct for listed issuers promoted by the Corporate Governance Committee established by Borsa Italiana S.p.A., December 2011 edition;
- (ii) article 123 - ter of Italian Legislative Decree no. 58/1998 (Consolidated Law on Financial Intermediation); and
- (iii) article 84 - quarter of the Consob Issuers' Regulation.

The Chairman highlights that the report is broken down into the two sections required by the aforementioned legal provision:

- (i) the first describes the Company's policy regarding the remuneration of members of the management body, the Chief Operating Officer and managers with strategic responsibilities for the year 2012.
- (ii) The second section instead analytically presents the items of which the remuneration is comprised, including the payments set forth in the event of departure from the role or termination of employment, as well as the compensations paid in 2011, for each of the parties set forth in the first section, as well as for the members of the control body.

Mr. Ravaoli then requests and takes the floor and, representing the shareholders "CALT 2004 S.r.l.", "LAV 2004", "Caltagirone S.p.A." and "VIANINI INDUSTRIA S.P.A.", proposes that the report on the remuneration policy for the members of the Company's board of directors and internal control bodies, as well as the Company's managers with strategic responsibilities, in any case disclosed to the public within the terms and with the procedures set forth by law, not be read aloud.

The proposal of the representative of the aforementioned shareholders is put to a vote and approved unanimously, after verifying votes against or abstentions.

The Chairman takes the floor again, and then notes that today's meeting must make a non-binding resolution on only the first section of the report.

Therefore, pursuant to article 123-ter paragraph 6 of Italian Legislative Decree no. 58/1998 (Consolidated Law on Financial Intermediation), it is proposed that the first section of the remuneration policy for the Company's Directors and Chief Operating Officer, as well as the Company's managers with strategic responsibilities, be approved.

The Chairman asks if the shareholders would like to speak.

Since there are no comments on that topic, the Chairman also asks the Chairman of the Board of Statutory Auditors if he has observations to make on the Report on the remuneration policy for members of the board of directors and internal control bodies, as well as managers with strategic responsibilities.

The Chairman of the Board of Statutory Auditors, Prof. Claudio Bianchi, states that he has no observations to make, and expresses the Board's approval.

Since there are no additional requests to speak, the Chairman asks those present to vote on the proposal that he described.

The meeting, taking note of the above, with the vote against of the shareholder Carlo Fabris, holder of 13 shares, of Ms. Carolina De Cosmo, representing the Funds VANGUARD FTSE ALL WORD SMALL CAP IND FUN, VANGUARD INVESTMENT SERIES, PLC, NORGES BANK (CENTRAL BANK OF NORWAY) GOVERNMENT OF NORWAY, VANGUARD TOTAL INTERNATIONAL STOCK INDEX, 1199 Healthcare Employees Pension Tr, Global Market Neutral B Europe Small Cap Fund, SHELL TRUST (BERMUDA) LTD AS TRUSTEE OF THE SHELL OVERSEAS C.P. FUND, SHELL CONTRIBUTORY PENSION FUND, STICHTING SHELL PENSIOENFONDS, BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR, BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR, BGI MSCI EMU IMI INDEX FUND B, CONNECTICUT GENERAL LIFE INSURANCE COMPANY, MARYLAND STATE RETIREMENT & PENSION SYSTEM, UBS ETF, FLORIDA RETIREMENT SYSTEM, TREASURER OF THE STATE OF NORTHCAROLINAEQUITY INVESTMENT FUND POOLED,

ROGERSCASEY TARGET SOLUTIONS LLC, INDIANA PUBLIC EMPLOYEES RETIREMENT FUND, SOUTHERN CALIFORNIA EDISON CO NUCLEAR FACILITIES Q, VIRGINIA RETIREMENT SYSTEM, WISDOMTREE EUROPE SMALLCAP DIVIDEND FUND and GMO INTERNATIONAL SMALL COMPANIES FUND,

holders of a total of 2,037,659 shares, and the abstention of Ms. Carolina De Cosmo representing the Fund SEI GLOBAL MASTER FUND PLC, holder of 61,066 shares, and the favourable vote of the other shareholders, by majority, on the second agenda topic,

RESOLVES

to fully approve the proposal as set forth above.

The Chairman then takes the floor once again, and as regards the third agenda topic:

"Appointment of the Board of Directors for 2012, 2013 and 2014, after determining the number of members and their compensation. Resolutions pertaining thereto and resulting therefrom", the Chairman reports to the shareholders that with the approval of the financial statements for the year 2011, the mandate of the Directors currently in office is finished, since their term has expired.

The meeting is then asked to appoint the Board of Directors according to the terms and provisions of art. 5 of the by-laws. In this regard, it is specified that directors are elected based on lists, as set forth below.

Art. 5 of the Company by-laws sets forth that the Board of Directors is made up of no fewer than 5 and no more than 15 members, who are compensated as determined by the Meeting. Directors may be re-elected.

Mr. Ravaoli takes the floor - as the representative of the shareholders mentioned above, and, regarding the number of members of the Board of Directors, proposes that the Board of Directors include 13 members in order to enable the Board's work to be carried out more effectively as well as diversified participation in the committees, and as regards the Board of Directors' annual compensation, in line with the company's remuneration policy, proposes that the members of the Board receive an attendance fee of € 1,000.00 for each Board of Directors meeting they attend.

The Chairman then asks those present to vote on the proposal indicated above.

The meeting, taking note of the above, with the vote against of the shareholder Carlo Fabris, holder of 13 shares, and Ms. Carolina De Cosmo, representing the Funds VANGUARD FTSE ALL WORD SMALL CAP IND FUN, VANGUARD INVESTMENT SERIES, PLC, NORGES BANK (CENTRAL BANK OF NORWAY), GOVERNMENT OF NORWAY, VANGUARD TOTAL INTERNATIONAL STOCK INDEX, 1199 HEALTHCARE EMPLOYEES PENSION TR, GLOBAL MARKET NEUTRAL B EUROPE SMALL CAP FUND, SHELL TRUST (BERMUDA) LTD AS TRUSTEE OF THE SHELL OVERSEAS C.P. FUND, SHELL CONTRIBUTORY PENSION FUND, STICHTING SHELL PENSIOENFONDS, BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR, BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR, BGI MSCI EMU IMI INDEX FUND B, CONNECTICUT GENERAL LIFE INSURANCE COMPANY, MARYLAND STATE RETIREMENT & PENSION SYSTEM, UBS ETF, FLORIDA RETIREMENT SYSTEM, TREASURER OF THE STATE OF NORTHCAROLINAEQUITY INVESTMENT FUND POOLED, ROGERSCASEY TARGET SOLUTIONS LLC, INDIANA PUBLIC EMPLOYEES RETIREMENT FUND, SOUTHERN CALIFORNIA EDISON CO NUCLEAR FACILITIES Q, VIRGINIA RETIREMENT SYSTEM, WISDOMTREE EUROPE SMALLCAP DIVIDEND FUND, WASHINGTON STATE INVESTMENT BOARD, FORD MOTOR COMPANY DEFINED BENEFIT, FORD MOTOR COMPANY DEFINED BENEFIT, NT GLOBAL INVESTMENT COLL FUNDS, NTGI-QM COMMON DAILY ALL COUNTRY WORLD, NEW ZEALAND SUPERANNUATION FUND, MUNICIPAL EMP ANNUITY E BEN FD CHICA, NT GLOBAL INVESTMENT COLL FUNDS, FORD OF CANADA MASTER TRUST FUND, WHEELS COMMON INVESTMENT FUND, WHEELS COMMON INVESTMENT FUND, OREGON PUBLIC EMPLOYEES RETIREMENT SYSTEM, STATE OF ALASKA RETIREMENT AND BENEFITS PLANS, RUSSELL INVESTMENT COMPANY PLC, PUBLIC EMPLOYEES RETIREMENT SYSTEM OF OHIO, PUBLIC EMPLOYEES RETIREMENT SYSTEM OF OHIO, CALIFORNIA STATE TEACHERS RETIREMENT SYSTEM, STREETTRACKS MSCI EUROPE SMALL CAPSM, UAW RETIREE MEDICAL, BENEFITS TRUST, SS BK AND TRUST COMPANY INV FUNDS FOR TAXEXEMPT RETIREMENT PL, MSCI EAFE SMALL CAP PROV INDEX SEC COMMON TR F, SS BK AND TRUST COMPANY INV FUNDS FOR TAXEXEMPT RETIREMENT PL, ALASKA PERMANENT FUND CORPORATION, SEMPRA ENERGY PENSION MASTER TRUST and SEI GLOBAL MASTER FUND PLC,

holders of a total of 2,214,571 shares, and the favourable vote of the other shareholders, by majority, on the third agenda topic,

RESOLVES

1) to establish that the Board of Directors will have 13 members;

2) to pay the Board members an attendance fee of € 1,000.00 for each Board of Directors meeting they attend.

The Chairman then takes the floor again and indicates that the members of the Board of Directors are elected on the basis of lists submitted by shareholders with voting rights representing at least two percent of the share capital or a different threshold established in accordance with current regulations.

The lists had to be submitted to the registered office by the twenty-fifth day prior to the date set forth for the shareholders' meeting on first call.

Only one list of 13 candidates was received within legal terms by the aforementioned deadline, from the shareholder Calt 2004 S.r.l., which holds 30.08% of the share capital.

Pursuant to article 144-octies of Consob resolution no. 11971/99 as amended and supplemented, the Company notified the market and the public of that circumstance on 28 March 2012.

The aforementioned list is accompanied by information regarding the shareholders who submitted it, with an indication of the overall percentage of investment held, the CV of each member of the list as well as a statement from those people attesting, under their own responsibility, to the non-existence of reasons for ineligibility and incompatibility, as well as their satisfaction of the independence requirements set forth by current regulations - where applicable - and finally their acceptance of the nomination.

He notes that, based on the statements received, the candidates Paolo Di Benedetto, Flavio Cattaneo and Alfio Marchini satisfy the independence requirements pursuant to current regulations.

He notes that, since only one list was submitted, all of the candidates on that list will be elected according to the ordinary legal majorities.

Therefore, in accordance with the law and the by-laws, it is proposed that the Board of Directors be appointed for 2012-2014, and therefore until the approval of the financial statements as at 31 December 2014, from the only list, submitted by Calt 2004 S.r.l., including:

- Francesco Caltagirone, Paolo Di Benedetto, Alessandro Caltagirone, Flavio Cattaneo, Azzurra Caltagirone, Alfio Marchini, Saverio Caltagirone, Carlo Carlevaris, Edoardo Caltagirone, Mario Ciliberto, Fabio Corsico, Mario Delfini and Riccardo Nicolini.

The Chairman asks if anyone would like to speak and, since no one does, he asks those present to vote on the proposal that he described.

The meeting, taking note of the above, with the vote against of the shareholder Carlo Fabris, holder of 13 shares, and Ms. Carolina De Cosmo, representing the Funds VANGUARD FTSE ALL WORD SMALL CAP IND FUN, VANGUARD INVESTMENT SERIES, PLC, NORGE BANK (CENTRAL BANK OF NORWAY), GOVERNMENT OF NORWAY, VANGUARD TOTAL INTERNATIONAL STOCK INDEX, 1199 HEALTHCARE EMPLOYEES PENSION TR, GLOBAL MARKET NEUTRAL B EUROPE SMALL CAP FUND, SHELL TRUST (BERMUDA) LTD AS TRUSTEE OF THE SHELL OVERSEAS C.P. FUND, SHELL CONTRIBUTORY PENSION FUND, STICHTING SHELL PENSIOENFONDS, BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR, BLACKROCK INST TRUST CO NA INV FUNDSFOR EMPLOYEE BENEFIT TR, BGI MSCI EMU IMI INDEX FUND B, CONNECTICUT GENERAL LIFE INSURANCE COMPANY, MARYLAND STATE RETIREMENT & PENSION SYSTEM, UBS ETF, FLORIDA RETIREMENT SYSTEM, TREASURER OF THE STATE OF NORTHCAROLINAEQUITY INVESTMENT FUND POOLED, ROGERSCASEY TARGET SOLUTIONS LLC, INDIANA PUBLIC EMPLOYEES RETIREMENT FUND, SOUTHERN CALIFORNIA EDISON CO NUCLEAR FACILITIES Q, VIRGINIA RETIREMENT SYSTEM, WISDOMTREE EUROPE SMALLCAP DIVIDEND FUND, WASHINGTON STATE INVESTMENT BOARD, FORD MOTOR COMPANY DEFINED BENEFIT, FORD MOTOR COMPANY DEFINED BENEFIT, NT GLOBAL INVESTMENT COLL FUNDS, NTGI-QM COMMON DAILY ALL COUNTRY WORLD, NEW ZEALAND SUPERANNUATION FUND, MUNICIPAL EMP ANNUITY E BEN FD CHICA, NT GLOBAL INVESTMENT COLL FUNDS, FORD OF CANADA MASTER TRUST FUND, WHEELS COMMON INVESTMENT FUND, WHEELS COMMON INVESTMENT FUND, OREGON PUBLIC EMPLOYEES RETIREMENT SYSTEM, STATE OF ALASKA RETIREMENT AND BENEFITS PLANS, RUSSELL INVESTMENT COMPANY PLC, PUBLIC EMPLOYEES RETIREMENT SYSTEM OF OHIO, PUBLIC EMPLOYEES RETIREMENT SYSTEM OF OHIO, CALIFORNIA STATE TEACHERS RETIREMENT SYSTEM, STREETTRACKS MSCI EUROPE SMALL CAPSM, UAW RETIREE MEDICAL, BENEFITS TRUST, SS BK AND TRUST COMPANY INV FUNDS FOR TAXEXEMPT

RETIREMENT PL, MSCI EAFE SMALL CAP PROV INDEX SEC COMMON TR F, SS BK AND TRUST COMPANY INV FUNDS FOR TAXEXEMPT RETIREMENT PL, ALASKA PERMANENT FUND CORPORATION, SEMPRA ENERGY PENSION MASTER TRUST and SEI GLOBAL MASTER FUND PLC,

holders of a total of 2,214,571 shares, and the favourable vote of the other shareholders, by majority, on the third agenda topic,

RESOLVES

to appoint and nominate to the Company's Board of Directors for 2012-2013-2014 and therefore until the approval of the financial statements as at 31 December 2014:

- CALTAGIRONE Francesco, born in Rome (RM) on 29 October 1968, resident in Rome (RM), tax number CLT FNC 68R29 H501B;
- CALTAGIRONE Edoardo, born in Rome (RM) on 12 April 1944, resident in Rome (RM), tax number CLTDRD44D12H501M;
- CALTAGIRONE Alessandro, born in Rome (RM) on 27 December 1969, resident in Rome (RM), tax number CLT LSN 69T27 H501N;
- CALTAGIRONE Azzurra, born in Rome (RM) on 10 March 1973, resident in Rome (RM), tax number CLT ZRR 73C50 H501B;
- CALTAGIRONE Saverio, born in Rome (RM) on 3 March 1971, resident in Rome (RM), tax number CLT SVR 71C03 H501V;
- CARLEVARIS Carlo, born in Naples (NA) on 5 August 1931, resident in Rome (RM), tax number CRL CRL 31M05 F839E;
- CATTANEO Flavio, born in Rho (MI) on 27 June 1963, resident in Rome (RM), tax number CTT FLV 63H27 H264T;
- CILIBERTO Mario, born in Crotone (KR) on 6 May 1946, resident in Rome (RM), tax number CLB MRA 46E06 D122H;
- DI BENEDETTO Paolo, born in Rome (RM) on 21 October 1947, resident in Rome (RM), tax number DBN PLA 47R21 H501P;
- CORSICO Fabio, born in Turin (TO) on 20 October 1973, resident in Turin, tax number CRS FBA 73R20 L219E;
- DELFINI Mario, born in Rome (RM) on 19 April 1940, resident in Rome (RM), tax number DLF MRA 40D19 H501F;
- MARCHINI Alfio, born in Rome (RM) on 1 April 1965, resident in Rome (RM), tax number MRC LFA 65D01 H501H;
- NICOLINI Riccardo, born in Rome (RM) on 26 August 1968, resident in Rome (RM), tax number NCL RCR 68M26 H501N.

The Chairman then takes the floor, and, as regards the fourth agenda topic, "Conferment of the accounts auditing engagement for the period 2012-2020 and determination of the fee. Resolutions pertaining thereto and resulting therefrom", he reports to the shareholders that with the approval of the financial statements for the year 2011, the engagement granted to Price Waterhouse e Coopers S.p.A. by the shareholders' meeting resolution of 20 April 2006 for the certification of the statutory financial statements and the Group's consolidated financial statements has expired.

He then notes that, pursuant to law, the audit engagements for the statutory and consolidated financial statements must be assigned by the Ordinary Shareholders' Meeting called to approve the statutory financial statements, upon the grounded proposal of the Board of Statutory Auditors.

The Chairman then turns the floor over to the Chairman of the Board of Statutory Auditors to describe the report on the proposal for conferment of the audit engagement for 2012-2020 and the relative fee provided to the public within the terms and with the procedures set forth by law.

The Chairman of the Board of Statutory Auditors then describes the proposal for conferment of the audit engagement, and informs those present that the Board of Statutory Auditors has followed a very scrupulous procedure by recommending that the Company invite all independent auditors with suitable skills to submit bids for auditing the accounts of Cementir Holding S.p.A. and of its subsidiaries. The independent auditors KPMG, Deloitte & Touche, Reconta Ernst&Young and Mazar submitted bids.

Prof. Bianchi continues by highlighting that the Board of Statutory Auditors has analysed all bids submitted, and keeping in mind the breakdown of the individual proposals with respect to the number of hours of work, the Team's qualifications, as well as the bid's overall price and having consulted with the Cementir Holding CFO, it deems that the best bid is that of KPMG S.p.A., which expects to take 1,030 hours, for an overall fee of € 67,000, against Deloitte & Touche with a proposal of € 153,800 and Ernst&Young with a proposal of € 64,250. Prof. Bianchi concludes by reporting that Mazar offers a very low price, but expects to take only 500 hours, which he does not deem sufficient.

The Chairman asks if the shareholders would like to speak.

Since no one requests to speak, the Chairman asks those present to vote on the proposal for conferment of the audit engagement for 2012-2020 and the relative fee as described by the Chairman of the Board of Statutory Auditors, Prof. Claudio Bianchi.

The meeting, taking note of the above, with the sole vote against of the shareholder Carlo Fabris, holder of 13 shares, and the favourable vote of the other shareholders, by majority, on the fourth agenda topic,

RESOLVES

to assign the regulatory accounts auditing engagement for 2012-2020 with the relative fee to KPMG S.P.A., headquartered in Rome on via Ettore Petrolini no. 2.

There being nothing else on which to resolve, and with no one else requesting to speak, the meeting finishes at 1:40 p.m.

The appearing party excuses me from reading the annexes, stating that he read them previously.

In my capacity as a Notary public, I received this deed, written partly by a person whom I trust and partly by my, the Notary public's, hand and read it to the appearing party, who states that it is entirely compliant with his will.

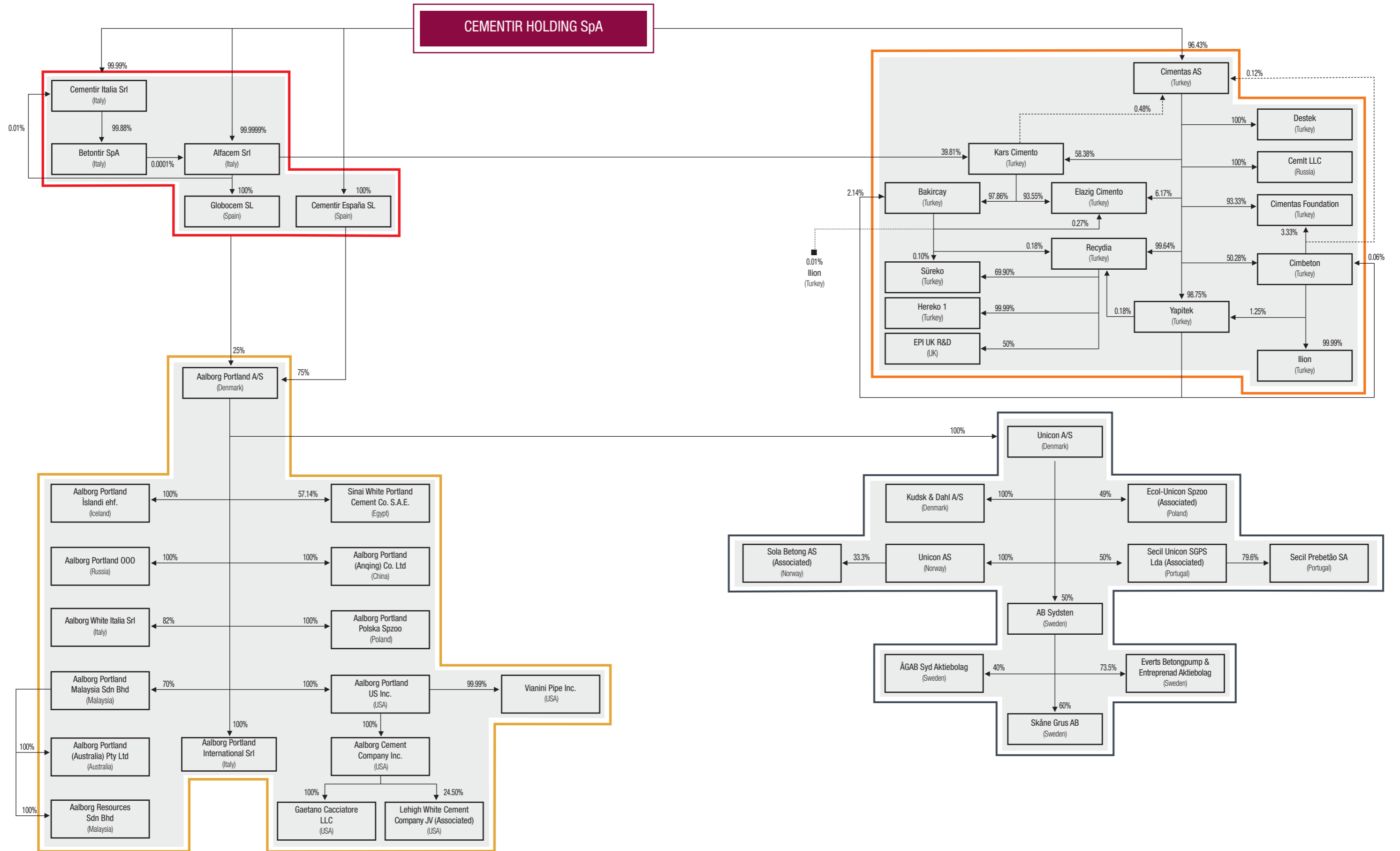
Up to this point, it includes fifty-one pages of thirteen folios

Signed Francesco CALTAGIRONE

Signed Maurizio MISURALE, Notary public



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